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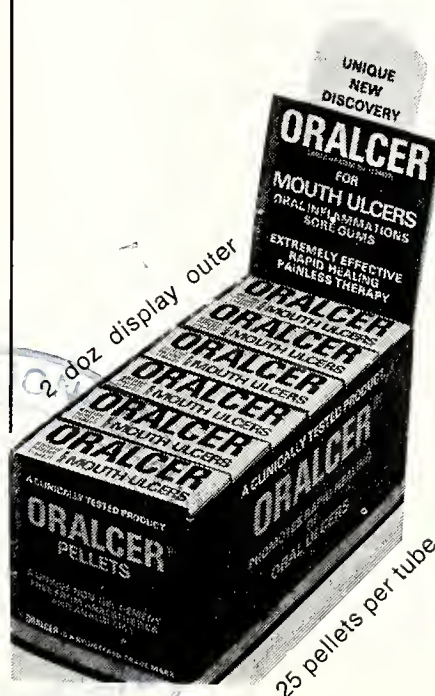
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NPU gets good
response on
'double tax'

NHS oxygen
services
'breaking down'

IV fluids:
the latest
developments

The effect
of taste on
nutrition



CHEMIST & DRUGGIST

113th year of publication Vol. 197 No. 4801

The newsweekly for pharmacy

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Published every Saturday by
Benn Brothers Ltd, Bouverie House,
154 Fleet Street, London, EC4A 2DL
(01-353 3212). Subscription Department,
Lyon Tower, 125 High Street,
Colliers Wood, London SW19
(01-542 8575)

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061-872 5151

Subscription Home and Overseas £8 pa;
£0-30 per copy (including postage)

Contents ©

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Mr George Teeling-Smith, director of the Office of Health Economics, said on Tuesday that outside pressures on the pharmaceutical industry may now no longer be acting in the public interest (see p 392)

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Oxygen service 'breaking down' —contractors

The Central NHS Committee has expressed "considerable anxiety" about the danger of a complete breakdown in the oxygen therapy service "because of the dwindling number of contractors willing to make the financial sacrifice its operation entails".

And at its next meeting, the committee will look into the advantages of pressing for an entirely separate oxygen service—probably one costed separately from the other pharmaceutical services.

After considering the revised terms of payment for providing the service in Scotland, and figures provided by consultants, the committee decided to prepare a draft claim to be put before the Department.

Further report of the meeting, p 389.

'Lessons' from IV fluid inquiry

No explanation was forthcoming earlier this week about the delay in the statement promised by Sir Keith Joseph, Secretary for Social Services, on the Government inquiry into the production of Evans Medical Ltd's intravenous fluids (*C&D*, March 11, p 326).

In the Commons on March 9 Sir Keith said that he hoped to have a decision on the inquiry by the beginning of this week. He was also contemplating a further inquiry on a wide-ranging level "into lessons we must learn from this episode for the inspection processes".

As an interim measure, an embargo was placed on the use of all infusion and lavage solutions made by Evans Medical Ltd. Production of the solutions at their Speke, Liverpool, factory is at a standstill. The embargo also includes certain batches of Sterivac fluid made at Speke for Allen & Hanburys Ltd during one period in 1970 and since the beginning of this year.

Following the ban on the products, certain hospital groups experienced difficulties in meeting IV fluid demands.

Special transport arrangements overcame the difficulties and a Department of Health spokesman has said that there are now ample supplies available nationally.

Both Boots Co Ltd and Bax-

ter Laboratories have boosted production to meet extra demands and Baxter Laboratories set up a special operation room to deal with inquiries.

Sir Keith stated last week that Government inspector had established that there was a fault in one of six autoclaves used by Evans Medical for production. From time to time the automatic gearing on the autoclave had gone wrong and it was operated by hand. It was during one such time that the fault had occurred.

On Tuesday the company stated that 298 bottles and 14 empties out of the original 510 had been recovered. Sir Keith Joseph said in the Commons earlier that it was probable that a lot of the bottles had been used.

Two-thirds of 155 bottles examined in one laboratory were clear on visual inspection and samples taken on culture showed no bacteria.

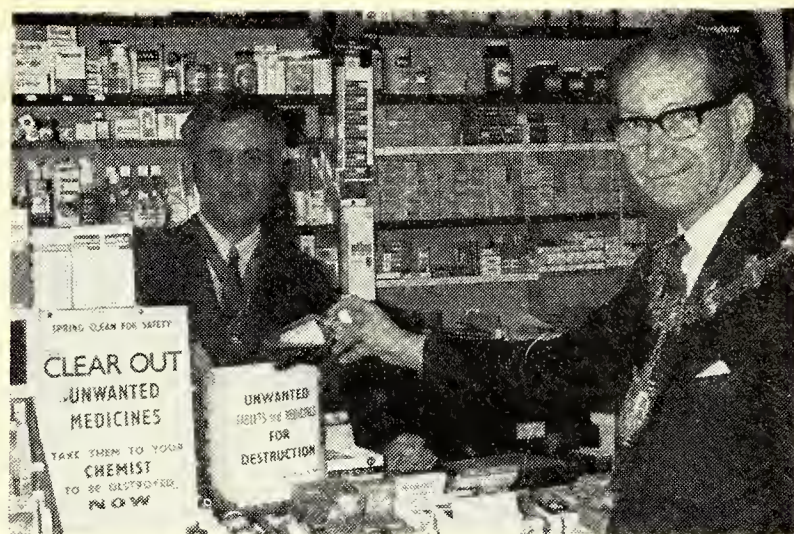
Dr P. D. Meers of the Plymouth Public Health Laboratory said that at least five different strains had been isolated, some were klebsiella-like and there was a Gram positive rod species.

Because of difficulty in precise identification a computer was being used. He thought that under normal circumstances (not injected into the blood) they could be classed as non-pathogenic.

Colloid advances predicted

The time is now right for significant advances to be made in studies of the properties and behaviour of colloids, says a panel of the Science Research Council in a recent report.

The panel summarise their discussions on the state of today's knowledge of the chemistry, physics and theory of colloids and its application to biological and industrial problems. Anticipated advances and problems which require



The Croydon Branch of the Pharmaceutical Society is currently organising a "Don't Hoard Medicines" campaign. In the picture, the Mayor of Croydon, Councillor R. Willis, hands over his unwanted medicine to Mr I. S. Benjamin, chairman of the Branch, at his local pharmacy

urgent attention are described.

The SRC believe that there are fewer people leaving universities and colleges with colloid research experience than there are scientists in industry who have to tackle problems in this area. A recommendation is made that special SRC support should be given to research and education into colloidal dispersions. (*"Colloid Science."* Free from SRC Council, State House, High Holborn, London WC1R 4TA).

Sales up in January

The value of average weekly sales by chemists, and photographic goods dealers during January was 13 per cent higher than in the corresponding month a year earlier, according to figures issued by the Department of Trade and Industry.

The multiples showed an advance of 18 per cent; independents were 10 per cent ahead and the Co-operatives 1 per cent. Actual indices (on the basis 1966 = 100) were:

All chemists, etc	129 (+13)
Independents	121 (+10)
Multiples	142 (+18)
Co-operatives	97 (+1)

The figures do not take into account receipts under the National Health Service.

Hexachlorophane: Society on TV

The Pharmaceutical Society's attitude towards hexachlorophane, preparations was described to viewers during the ITV programme "Tea Break" on March 10 by Mr John Ferguson, an assistant secretary of the Society.

He reiterated the Council's recommendation to pharmacists to segregate stocks of those preparations and to advise customers to seek medical advice. Mr Ferguson also emphasised the advantages of hexachlorophane containing products when they are used correctly.

'Pyramid selling' denied

High Court petitions to wind-up Koscot Interplanetary (UK) Ltd and an associated company, Koscot AG will be heard on June 13.

When the petitions were mentioned to Mr Justice Megarry on Monday they were adjourned until April 17 for the companies to complete their evidence. At the adjourned hearing the court will give directions as to the procedure to be adopted for the substantive hearing.

The petitions have been presented by the Department of Trade and Industry "in the public interest". They resulted from a six-month investigation of the Koscot Interplanetary (UK)'s business which, the Department alleges, involves "pyramid selling"—the creation of a sales force by the sale of franchises.

The companies claim that the business is the sale of cosmetics.

Hospital salaries meeting

A meeting of the Pharmaceutical Whitley Council Committee has been arranged for April 19 to discuss the Guild's recent salary claim (*C&D*, February 26, p 254).

Good response to 'double tax' protest—NPU

The National Pharmaceutical Union report that they are "extremely pleased" with results so far from their appeal to members to write to their MPs protesting against possible "double taxation" following the introduction of Value Added Tax (*C&D* January 22, p 90).

It is understood that a large number of MPs have indicated that they are sympathetic to the proposal that there should be relief on stocks on which Purchase Tax has been paid at the time of the VAT introduction.

At the same time, the NPU are advising members that if representations to the Government about "double taxation" are successful it will be important that the retailer knows the value of his stock prior to the imposition of VAT so that he can produce corroborative evidence when claiming relief. Accordingly, they recommend that members have a stock check carried out before the end of this year.

In the same context, the Ulster Chemists' Association have advised that "in the absence of assurances regarding relief in respect of purchase tax paid on stock in hand at the changeover date, members should allow stocks to run down, so as to avoid double taxation".

Six Labour backbenchers have tabled a Parliamentary motion regretting "the failure of the Government to assure the retail trade that a refund of purchase tax will be made prior to the introduction of Value Added Tax."

Imipramine claim altered

Imipramine is not to be withdrawn from the prescribing list of Australian doctors. The announcement was made last week by the chairman of the Australian Drug Evaluation Committee which had met to consider a claim by Dr W. McBride that the drug was teratogenic (*C&D*, March 11, p 325).

The chairman said that all doctors would be advised of the dangers of prescribing any kind of drug during pregnancy.

Dr McBride corrected an earlier statement. He now said that he knew of only one mother of a deformed baby

who had taken the drug in pregnancy. Two others previously mentioned had taken amitriptylene, not imipramine.

He criticised the way the Evaluation Committee had come to its decision and thought that all drugs in the tri-cyclic antidepressant range were dangerous in the first trimester.

On March 10 the Australian Minister for Health said that manufacturers of imipramine and similar antidepressants would be asked to include a warning in product literature.

All doctors and health authorities were being told that safe use of the drug during pregnancy had not been established. The potential benefits in prescribing it had to be weighed against the possible hazards.

Drug store or pharmacy?

Would a young person be better advised to invest in a drug store than to qualify as a pharmacist? That question was debated at the February meeting of the Pharmaceutical Society's Bedfordshire Branch, when it was decided that, on balance, the answer was "no".

For the opposition Mr L. Robertson suggested that the motion pointed the way to easy money. But by making the effort to qualify, the young person who accepted the responsibilities the discipline imposes, would achieve a greater reward—"job satisfaction".

Price per unit—by order

A Bill seeking to give the Secretary for Trade and Industry power to order that goods shall be marked with the price per unit of measure, was introduced in the Commons on Tuesday.

Mr Patrick Cormack, introducing the Weights and Measures (Unit Pricing) Bill, claimed the effect would be to



A film crew spent a large part of a day recently at Scottish Colorfoto Laboratories, Alexandria, making a documentary film for the Confederation of British Industries. The film, which demonstrates the form and structure of the CBI and its functions, should be completed in a few months' time and will be sent all over the UK. In the picture above, Mr Hector Macdonald, assistant managing director, talks to Mr John Beattie, assistant secretary at the Scottish Office of the CBI, while filming proceeds in the laboratories

help the shopper get good value for money and strengthen competition. He cited the example of toothpaste tubes being marked in ml, g or cc quantities and said that unit prices on the pack should relate either to weight or to volume.

The Bill comes up for second reading on April 28.

Mrs Sally Oppenheim asked the Secretary for Social Services if he would allow NHS prescriptions for support stockings to be used in part payment for support tights. She said that "most chemists sell tights alongside support stockings" and the suggestion need not cost the NHS a penny. Mr Michael Alison, Under-secretary, refused the request, stating that tights and other such garments were liable to slip and were therefore not suitable as substitutes for surgical elastic hosiery when support is needed.

Mr Alison told Dr Shirley Summerskill that the desirability of legislation to prevent the public sale of pregnancy testing kits was a matter "being considered".

Sir Keith Joseph, Secretary of State, told Dame Patricia Hornsby-Smith that he was not aware of any adverse effects from the inclusion of dehumidifying agents in tablet containers. Dame Patricia had suggested these agents should be in sachets because of the danger that the elderly might mistake other forms for the tablets prescribed. Sir Keith said he would arrange for discussions with the pharmaceutical industry.

Look out for stolen drugs—police plea

Drugs "not of the type used as pep pills" to the value of £2,400 were stolen last weekend from the pharmacy and wholesale business of C. M. Ogle, High Street, Pershore, Worcs.

The drugs involved are of the type that can only be sold back through the trade and the West Mercia police therefore ask *C&D* subscribers to assist by keeping a look out for them.

Any chemist having the following drugs offered for sale "on the cheap" is asked to contact his nearest police station:

Stemetil 5mg 250's; 25mg 50's, 500's. Surmontil 25mg 50's, 500's; 50mg 50's, 500's. Sulphatriad 100's. Mysteclin tablets 100's, 500's; capsules 100's. Septrin tablets 500's. Floxapen tablets 100's. Magnapen tablets 20's, 100's. Aldomet 125 mg 100's; 250mg 500's; 500mg 500's. Indocid tablets 500's.

Penbritin capsules 250mg 100's, 500's; 500mg 100's. Alupent tablets 250's. Alupent Expect tablets 250's. Dulcolax tablets 200's, 1,000's. Bisolvon 250's. Bisolvomycin 20's Butazolidin 100mg 100's, 1,000's; 200mg 100's, 500's. Butazolidin Alka 100's, 500's. Parazolidin 100's, 500's. Tanderil 100's, 500's, Tofranil 10mg 500's; 25mg 100's, 1,000's Deltacortril 500's.

Diabetics taken off oral therapy

Treatment with oral hypoglycaemics need not necessarily be permanent, according to doctors at the Whittington Hospital, London.

They conclude from their work that even when tablet therapy has been found necessary for a diabetic, following a poor response to simple dietary restrictions, the dose can then sometimes be reduced and discontinued if normoglycaemia is maintained.

Writing in last week's *British Medical Journal* Mr A. M. Tomkins and Dr A. Bloom describe how 62 patients were given placebos in place of hypoglycaemic agents. In 31 per cent of the patient's blood sugar control remained unchanged during the six months of the trial. Normal therapy was resumed for the remaining 69 per cent after relapse.

The mean age of the patients was 58.7 years and all had been maintained on oral therapy because they had failed to respond to diet alone when first diagnosed. The mean duration of tablet treatment was 3.8 years.

Should hyperglycaemia subsequently recur after treatment has been discontinued it seems reasonable to reintroduce tablet therapy at the previous effective dose level, they suggest.

They also state: "There is no firm evidence that insulin is more or less effective than oral therapy in preventing the degenerative complications in diabetics who cannot be controlled on simple dietary restriction."

Pill swoppers—parents at fault

Children in York are raiding their parents medicine cabinets for tablets and then swapping them among themselves.

Such "pill swapping" parties have resulted in a boy being admitted to hospital as an emergency case, reports *The Times*.

Unless the practice stops someone may die, stated Dr John Seymour-Shove, consultant psychiatrist in charge of the York drug treatment centre at Clifton Hospital, in an interview.

He said that the habit was fashionable among the 13 to 15-year-olds and the blame must be put on parents for not keeping prescribed drugs under lock and key.

COMPANY NEWS

Macarthy's keep up growth

An extraordinary meeting of Macarthy's Pharmaceutical Ltd on March 9 passed resolutions increasing the authorised share capital and approving the capitalisation of reserves to enable a one-for-one scrip issue to be made. Renounceable certificates will be posted March 24.

The chairman stated that the rate of growth in turnover reported in the interim statement (*C&D*, February 5, p153), had been fully maintained and that the company had been able to provide a full service to its customers throughout the recent power crisis.

Barclay have 71pc of Bellair

The offer made by Barclay Securities Ltd for Bellair Cosmetics Ltd (*C&D*, January 22, p92), has now been declared unconditional. Barclay now own 71.6 per cent of the capital. The offer remains open.

Seton win Spanish case

The Seton Group have won a long drawn out legal battle in the Spanish Supreme Court. The case was brought in 1969 by Seton who alleged that the defendants, Laboratorios Farmacologicos Mesegeur, SL, had infringed copyright on their trademark Tubigrip. In reaching their verdict, the Spanish court ordered the defendants to pay all costs.

Jeyes seventh record year

For the seventh year in succession, Jeyes Group Ltd achieved new all-time records in terms of sales and profits in 1971. Total sales reached £17.96m, an increase of 20 per cent over the previous year; profits before tax were up 7 per cent to £902,275, and profits after tax were £557,145, an improvement of 11 per cent.

Total dividend for the year



Mr R. K. Cain, the Wellcome Foundation's resident manager in Japan, is seen greeting Her Imperial Highness Princess Chichibu at the Wellcome stand at the British Medical Exhibition in Tokyo, February 28-March 6

was 20 per cent against 19½ for 1970.

Commenting on the figures the chairman, Mr S. N. Steen, said that sales included a "substantial" figure for aerosols—approximately £5m. Aerosols had been a highlight and they now had production facilities second to none in Europe. Ireland has also proved a remarkable growth area in 1971.

There had been a shortfall on the "grocery" side of the business and margins had deteriorated.

Operations in the first quarter of the current year had been seriously affected by the fuel shortage.

He looked forward to entering the Common Market on two counts—selling Jeyes' products there and offering manufacturing facilities in Britain for Continental houses.

New warehouse for United Glass

A 133,000-sq ft building is currently being added to the existing 200,000sq ft of warehouse space at United Glass Ltd's Harlow, Essex, factory. The new warehouse, being constructed at a cost of £700,000 is of clear span design, offering freedom to make best possible use of available floorspace in stacking pallet loads of glass containers up to six or seven high.

Country-wide, United Glass has some 2½ million sq ft of covered storage space, making its warehousing operation among the largest of any kind in Europe.

While further new building as at Harlow is planned, the overall aim is not to step up total floorspace employed but—looking ahead—to fit still

more into existing space. Already floorspace utilisation has been almost doubled over the past four years through improvements in layout and handling practice.

With the Harlow extension—scheduled for completion in May—and further major projects planned, the company is moving progressively away from off-site warehousing in favour of holding stocks close to the point of production. A major point in determining this policy is that the country's motorway network is improving.

Continued growth by S & N

Smith & Nephew Associated Companies Ltd increased their operating profit by 10.4 per cent in 1971 to £7.29m compared with £6.61m in 1970. Sales at £61.06m were up by £4.92m over 1970.

Income from associated companies at £161,000, was down from £414,000. The contribution by British Tissues of £51,000 in 1970 deteriorated to a loss of £237,000 in 1971.

Profit before tax at £7.45m, however, was up £432,000 and after tax it rose by £538,000 to £4.73m.

Total recommended dividend for the year is 21.5 per cent (20¼ per cent).

In brief

Westons Chemists have acquired the pharmacy of A. R. Sandbach, 67 High Street, Biddulph, Stoke-on-Trent.

The British Export Board is to be renamed the British Overseas Trade Board.

PEOPLE

Mr Colin Muirhead, 25, recently appointed product manager of Lederle Laboratories was formerly an account executive with Intercon International Marketing Ltd. In December 1971, he won the Institute of Marketing Ofrex scholarship, awarded to final year diploma students on marketing. The award is a travel scholarship awarded to the student who submits the best paper/project, to be implemented during 4 weeks travel in the US. He will be carrying out his project this year.

Mr G. Wade has been granted the degree of MPhil by the Council for National Academic Awards for a thesis entitled "Adsorption from mixed surfactant solutions." The programme of research was carried out at the School of Pharmacy, Sunderland Polytechnic, under the supervision of Dr J. T. Pearson, principal lecturer in pharmaceuticals and in collaboration with Dr D. J. M. Robb of the Unilever Research Laboratory, Port Sunlight, Wirral. Mr Wade has now taken up a post at the Beecham Research Laboratories, Worthing, Sussex.

Appointments

E. Moss Ltd: Mr P. Talbot Harvey, MPS has been appointed to the board as a full director with particular responsibility in the buying and merchandising fields and Mr D. D. Watts, MPS has been appointed an executive director, with responsibility for retail branch operations.

Richardson-Merrell Ltd, Merrell division, have appointed Mr Jack Phillips, 29, their advertising and sales promotion executive.

Medical Surveys Ltd: Mr David Mitchell has been appointed senior research and client service executive for the company. He was previously head of marketing services at Parke-Davis & Co.

CIBA Laboratories have announced the following appointments in their marketing division: Mr Alan Briggs, FPS, DBA, now field services manager; Mr Jack Croy, MPS, recently returned from New Zealand, becomes marketing services manager; Mrs Eileen

Dixon, BSc, continued to deal with specific advertising matters and similarly Mr John Beck, BPharm, FPS, with audio-visual matters; and Mr Donald Whittaker, MPS formerly home sales manager, becomes export manager.

Radiol Chemicals Ltd have appointed to their sales team, Mr M. L. E. Perry (Yorkshire) and Mr M. MacNeill (Central Scotland).

Johnsons H.P.L. Ltd have appointed Mr I. W. Simpson to the board as group financial director.

Associated British Maltsters Ltd: Mr J. H. West has been appointed managing director of A. B. M. (Malting) Ltd in succession to Mr H. G. Gallaher who will be leaving the group shortly following a difference of policy thinking.

NEWS IN BRIEF

□ An exhibition of recent developments in shrink-wrapping equipment is to be held by Shrinkwrap Machinery Co Ltd at the Chewton Glen Hotel, New Milton, Hants, May 23-25.

□ Weekly sales by chemists and photographic goods dealers in December 1971 were 3 per cent higher than in the corresponding month of 1970, according to figures released by the NI Ministry of Commerce.

□ Surprise drug tests at a recent sports meeting produced 40 per cent positive findings. Professor A. H. Beckett said recently. He will be involved with tests at the coming Olympic Games and warned that they would be stringent.

□ A revised list of disinfectants that may be used in dealing with foot and mouth disease, fowl pest and animal tuberculosis, is contained in the Diseases of Animals (Approved Disinfectants) (Amendment) Order 1972, now operative (HM Stationery Office, price £0.10½).

□ The Therapeutic Substances (Supply of Antibiotics and Chemotherapeutic Substances for Agricultural Purposes) (Amendment) Regulations which come into force on March 21, extend the permitted sale or supply without prescription of animal feeding stuff containing virginiamycin to pork pigs, and containing flavomycin to calves. The Regulations (HM Stationery Office, £0.03), also increase the permitted levels of virginiamycin.

Topical reflections by Xrayser

NP labelling

I note that the details for NP labelling, (page 325), due to come into force on April 1, are those circulated in Scotland, but it seems unlikely that there will be any significant differences in the arrangements for England and Wales. The word "automatic" has been applied to the scheme, but it can scarcely be regarded as such, for the pharmacist will merely be accepting a printed instruction in place of a written one. All concerned have been working steadily, if with mixed feelings, toward this end, and I see no reason to question the step on general lines.

One point does occur to me, though, and it is one to which I drew attention at the time of the changeover to metric dispensing. We have been instructed in certain circumstances to dilute medicines so that the dose is one 5ml spoonful. If for example, a 2.5ml dose is prescribed, it is the pharmacist's duty to use equal parts of the medicine prescribed and a suitable diluent.

What, then, becomes of the instruction to write on the label the name used by the prescriber on the prescription? The arrangement is to apply to approved names, proprietary names, or BP, BPC or BNF titles. The instructions do not seem to have taken account of dilutions, nor to have given any advice on how to deal with a preparation which is no longer the original product, though that is, in fact, how the prescriber has named it. To be quite specific, a prescription today called for Actified Syrup with a 2.5ml dose, requiring dilution to half-strength so that the dose became the standard 5ml. The doctor prescribed simply Actified Syrup.

The new instructions state clearly that the name written on the label will be that used by the prescriber on the prescription. But the contents could not be so labelled. How is such a situation to be handled? I should welcome advice in the matter, for uniformity in practice is desirable. Surely the point must have occurred to those framing the instructions. If so, what was the decision?

Dilutions

The fact is that the original decision to adjust volumes automatically by diluting to 5ml doses was foreign to established practice. Experience has shown no advantages and very considerable disadvantages which were forcibly pointed out at the time of the change. The alternative of a spoon marked to indicate a half-dose, as distributed by certain manufacturers, is the obvious answer to what never need to have caused problems in either dosage or labelling. Another time-consuming exercise is presented by having to explain why tablets marked Eraldin are labelled Practolol, and Metronidazole should be on the label on tablets embossed Flagyl. But that is not new, any more than "NP" itself. What gives food for thought is the acceptance of a now despised form of Latin abbreviation.

Contamination

There has naturally been national concern over the alleged contamination of intravenous fluids used at a hospital in the West Country. It is a hazard ever present in the long chain of preparation and administration by that route, and every possible care is taken to guard against such mishap. Investigation and inquiry will no doubt elicit the cause of the trouble and will result in further safety precautions throughout the whole process from manufacture to administration.

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Tax concessions, for example, seem to be few and far between.

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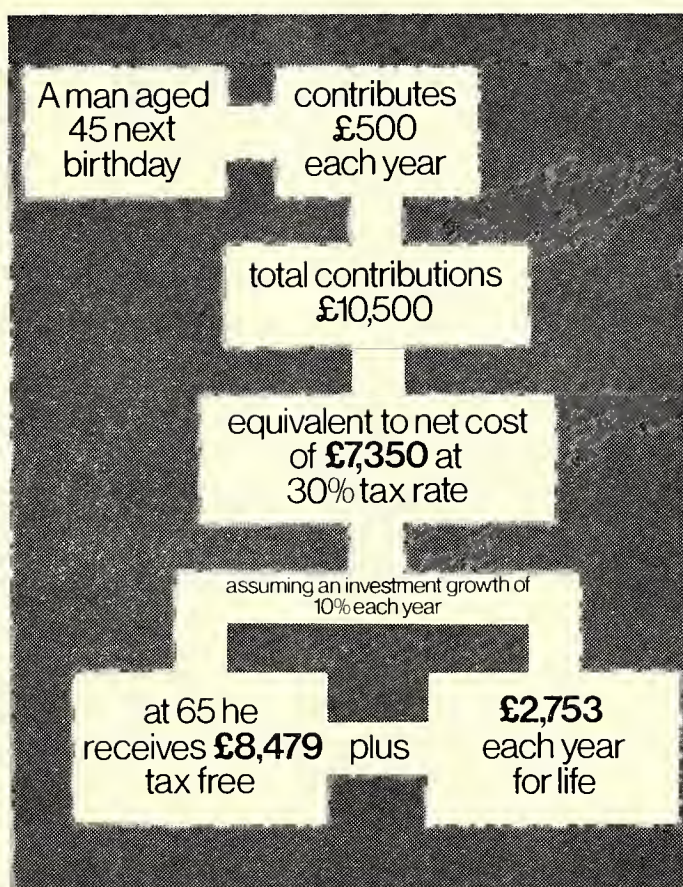
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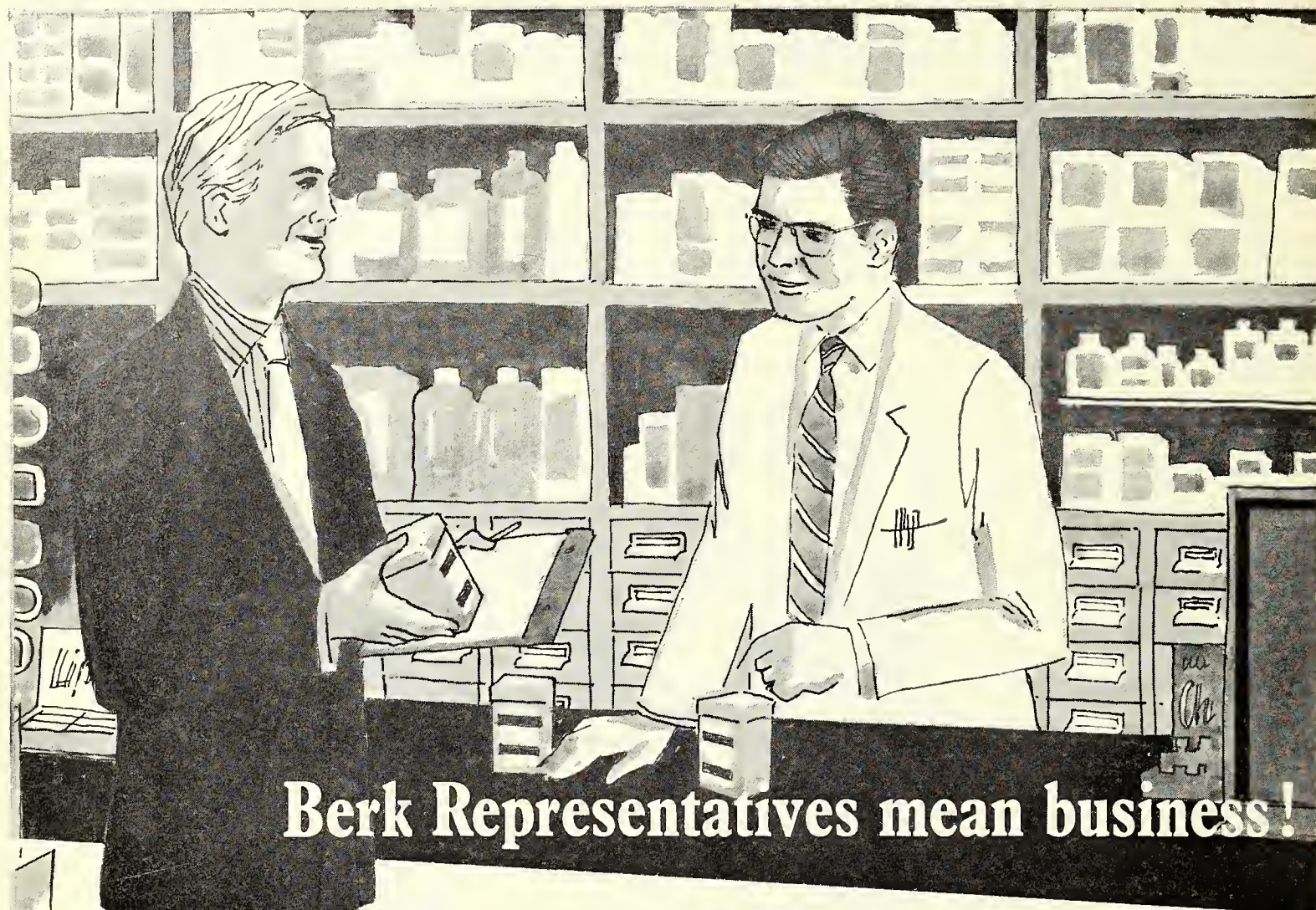
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Abbey Investment Annuity Bond.



Berk Representatives mean business!

BERK Representatives do not make "Courtesy Calls" or just "look in while in the neighbourhood." They know how busy you are. The BERK Representative gets down to business. He calls to keep you informed about important developments in our range of speciality products and to encourage your wider use of BERK Economy Brands to meet the large volume of "open prescriptions."

The BERK Representative means friendly service, regular calls, outstanding speciality products, quality Economy Brands and better business. BERK Representatives work for us but they take their orders from you.

Approved Name	Berk Brand Name	Presentation	Packs
Bendrofluazide tablets BP	BERKOZIDE ®	Tab 2.5 mg & 5 mg	100 & 1000
Erythromycin tablets BP	ERYCEN ®	Tab 250 mg	100 & 500
Imipramine tablets BP	BERKOMINE ®	Tab 10 mg Tab 25 mg	250 & 1000 200 & 1000
L-dopa tablets	BERKDOPA *	Tab 500 mg	100 & 500
Methyldopa tablets BP	DOPAMET *	Tab 250 mg	250 & 1000
Nitrofurantoin tablets BP	BERKFURIN ®	Tab 50 mg & 100 mg	100 & 1000
Oxytetracycline tabs/caps BP and syrup	BERKMYCEN ®	Tab & Caps 250 mg Syrup 125 mg/5 ml	100 & 1000 500 ml
Penicillin V tablets BP	ECONOPEN ® V	Tab 250 mg	100 & 500
Phenylbutazone tablets BP	FLEXAZONE ®	Tab 100 mg Tab 200 mg	250 & 1000 250
Quinidine sulphate tablets BP	AURIQUIN *	Tab 200 mg & 300 mg	100 & 500
Tetracycline tabs/caps BP	TETRACHEL ®	Tab 250 mg Caps 250 mg	100 & 1000 100 & 500
Tetracycline mixture BPC		Syrup 125 mg/5 ml	500 ml
Tetracycline hydrochloride BP with nystatin BP tablets	SILTETRIN *	Tab 250 mg	100



BERK PHARMACEUTICALS LIMITED · GODALMING & SHALFORD · SURREY

® Regd. Trade Mark * Trade Mark

J.3842

NEW PRODUCTS AND PACKS

Prescription specialties

New anti-rheumatism agent

Berk Pharmaceuticals announce that they are now promoting their new analgesic Prinalgin (alclofenac), which is particularly indicated in the systematic treatment of rheumatic disease.

Shown in clinical trials to be as effective as agents as indomethacin and phenylbutazone in the relief of arthritic pain and impairment of joint function, Prinalgin has caused no serious side effects in any of the 4,500 patients treated in clinical trials.

It has not caused gastric erosions, blood dyscrasias or liver damage and has no hormonal actions.

Stocks are already held by most pharmaceutical wholesalers, except for branches of the Sanger group.

Prinalgin is presented as 500mg tablets in containers of 100 (£2.26 trade) and 500 (£10.30 trade) (Berk Pharmaceuticals Ltd, Station Road, Shalford, Surrey).

Cosmetics and toiletries

Bristol-Myers test a deodorant

Bristol-Myers are test marketing Fresh & Dry Alpine in the Harlech and Yorkshire TV areas during the coming months. The emphasis is on a cool, fresh and feminine note. The packaging theme is of delicate alpine flowers on a snowy white background; the fragrance carries fresh, lavender overtones and the total product concept again stresses the "naturalness" aspect so successfully applied to Fresh & Dry with Natural Herbs. Fresh & Dry Alpine anti-perspirant deodorant comes in a 120g aerosol (£0.42) and a clear, non-sticky, fast-drying 28cc roll-on (£0.32).

A television campaign will support the launch of the product in the Harlech and Yorkshire areas during April, May and June (Bristol-Myers Co Ltd, Stamford House, Station Road, Langley, Bucks).

Fabergé introductions

Fabergé announce a new 1½oz Brut spray lotion (£1.50). Fabergé offer a new ochre counter merchandiser holding 24 bottles, each ready to sell in its own see-through plexi-box. The 24-piece promotion carries



a special bonus of one extra Brut spray lotion free.

The company has also introduced Tigress, Woodhue, Aphrodisia and Flambeau in a totally new fragrance form eau de parfum (£1.25) in a spray. The new black counter merchandiser, printed in gold, holds 12 slim frosted bottles, each boxed in rich velvet flock, with a see-through lid rimmed in gold. This promotion carries a special bonus of one free Tigress spray and one free Aphrodisia spray (Fabergé Inc, Ridgeway, Iver, Bucks SL0 9JG).

National launch for Cosmea

Elida Gibbs say that the Lancashire test market for their new intimate deodorant, Cosmea, is one of the most outstanding successes in the company's history, having become number two brand in the area in the first six months.

The product is now being launched nationally, receiving heavier advertising support than any other intimate deodorant, according to the manufacturers. Coming in two sizes, 50g (£0.30) and 120g (£0.45) the spray is claimed to be light and delicate and yet lasts throughout the day (Elida Gibbs Ltd, PO Box IDY, Portman Square, London W1).

Automatic lip gloss

Elizabeth Arden have launched Automatic Lip Gloss (£1.25) which is packed in a pink and gold case and outer and operates like a Biro, with a brush which is twisted up carrying a bead of gloss for simple application. Clear and three colours are available: tawny, pink and berry (Elizabeth Arden Ltd, 20 New Bond Street, London W1A 2AE).

Rubinstein's additions

Helena Rubinstein have announced four more preparations in their skin treatment ranges: New Skin Life Eye Pads (£2.20), saturated with herbal extracts. New Skin Balance Normalising Gel (£1.45), a clear astringent gel for use without make-up, under make-up or overnight to absorb oiliness, New Bio-Clear Medicated Mask (£0.70), an antiseptic facial mask that



deep-cleanses in 10 minutes while helping troubled teenage skin and New Bio-Clear Washing Grains (£0.85), a foaming friction-wash that cleans acne-prone skin.

For this summer, there are two new sun tan products, Sandy Tan (£0.85), with built-in sun filter, and After Tan Beauty (£0.90).

The company has also just launched Skin Dew Freshener and Toner, Herbal Lotion and Emollient Cleanser in larger economy 340cc sizes at £2.10, £2.05 and £1.65, respectively, as well as Apple Blossom fragrance in a handbag size perfume mist (£0.65) (Helena Rubinstein Ltd, 31 Davies Street, London W1).

Matching eyes and nails

The latest "look" from Miners is matching eyes and nails, with the introduction of five nail polish shades (£0.17) and new liquid eye gels (£0.25) in identical colours, red, green, magenta, yellow and blue (Myram Picker Ltd, Hook Rise, Kingston By-pass, Surbiton, Surrey).

Dental care

A disposable toothbrush

A new disposable toothbrush with toothpaste in the bristles is now being marketed under the name of Toothy. The brush (£0.04) is intended as an extra aid to dental hygiene and does not replace the conventional type. Toothy brushes have polystyrene handles and nylon bristles and in addition to toothpaste a germicide and antiseptic are also incorporated in the head.

Packed in boxes of 100 assorted colours (blue, green, red and yellow) each brush is packed in a cellophane envelope. Toothy brushes are available in a standard pack or can be ordered (minimum quantity 30,000) printed with a company name as a promo-

Continued on page 380

Continued from p 379

donal item. The company suggest the brushes would make an ideal give-away item for hotels and airlines (Casey Tregard Associates Ltd, 20 Blackfriars Lane, London, EC4).

Gardening

Ciba-Geigy chemicals range

A new range of garden chemicals, to be sold under the brand name Gesal, has been launched by Ciba-Geigy (UK) Ltd. The range includes two lawn foods, Gesal lawn food and lawn food+3. Gesal lawn food is designed to feed the lawn continuously throughout the season, from just one application.

It contains, in addition to potash and phosphate, two sources of nitrogen. One is a soluble nitrogen which gives the lawn a quick initial tonic, the other a "slow release" organic nitrogen.

The product is packed in 2½lb sealed bags, each containing sufficient to feed around 25 square yards for a full season. It comes in 2½lb (£0.45), 5lb (£0.75) and 10lb (£1.40) cartons and 20lb bag (£2.60).

Gesal lawn food+3 is a combined lawn food and weedkiller. It also contains, in addition to potash and phosphate, a soluble nitrogen and a "slow release" organic nitrogen and three weedkillers, 2, 4-D and mecoprop which act through the leaf, and fenoprop which enters through the roots.

Gesal lawn food+3 is packed in 2½lb sealed bags, each containing sufficient to feed around 25sq yd for a full season. The product comes in 2½lb (£0.50), 5lb (£0.90) and 10lb (£1.60) cartons and a 20lb carry bag at £3.05.

Gesal plant spray kills on contact all major insect pests and may be used on all plants, trees, shrubs, vegetables and fruit growing out of doors. It contains diazinon and stays active for up to 14 days after spraying.

Gesal plant spray comes in a 150cc bottle (£0.35) to make up to four gallons.

Super Weedex is a heavy duty weedkiller that will kill existing weeds effectively and prevent further germination for up to twelve months. The product is designed for use on paths, drives, patios, tennis courts and similar uncultivated ground. No pre-clearing is necessary.

Two ingredients combine to make up the weedkiller—aminotriazole, which acts on the existing weeds through the leaf, and simazine, which remains in the top few inches of soil preventing further weeds from germinating.

There is also Weedex based on simazine and like Super Weedex it comes in cartons containing two (£0.35), five (£0.85), ten (£1.60) and 20 sachets (£2.95).

Gesal Sequestrene plant tonic is economical in use, since one application a year is normally sufficient. It comes packed in sachets containing the correct amount to dissolve in two gallons of water. The product is available in single sachets (£0.12), a five-sachet box (£0.50) and a 25-sachet box (£2.00) (Ciba-Geigy (UK) Ltd, Simonsway, Manchester 22. Distributors The Hand Tool Division of Wilkinson Sword Ltd, Sword Works, Southfield Road, London W4).

PROMOTIONS

Beecham presentation

Following a request from Elliott Godfrey (Chemists) Ltd, Beecham Products retail division invited 50 chemists and their assistants from the group's eight outlets to a presentation in Bayswater recently.

This gave the manufacturers the opportunity to explain the background of their marketing policy towards the introduction of New Bristow's "Shampoo and Conditioner in One" and Cool deodorant, as well as the established brand Body Mist. In more general terms, the importance of merchandising, particularly promotions, pricing and display, with the use of point of sale material were explored. This type of event, which includes a questions and answers session, is regarded as valuable by Beecham, enabling an interchange of ideas to take place in an informal atmosphere, and leading to a greater understanding of the customers' individual needs.

The same products as were highlighted at the presentation were the subject of a promotion carried out in co-operation between Beecham and wholesale chemists, R. A. Norris Ltd. In the four week period, New Bristow's shampoo sales rocketed 2,630 per cent over the level for the previous brand during the same month last year, more than 550 cases of Cool were sold and Body Mist aerosols reached levels greater than half of 1971's total figures.

The wholesaler's approach to marketing is pinpointed by managing director, Mr Tony Waring, who said: "The key to success for any wholesale operation is high turnover. To ensure this, it is essential for the wholesaler to go out and sell".

Ronson hairdryers

Between April and June, Ronson will be advertising their Escort, Rio and Rapide hairdryers in *Woman's Own*, *Petticoat*, 19 and *Honey*, emphasising the products as lightweight and easy to use, with the phrase "Your hairdryer is probably doing more for your muscles than for your hair" (Ronson Products Ltd, Randalls Road, Leatherhead, Surrey).

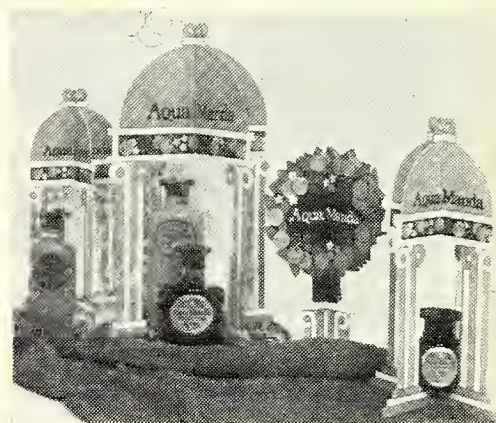
Gifts for retailers

Gerhardt are offering retailers free gifts of cuff links and "tie tacs" for quantity orders. One dozen Spraymate breath fresheners earn one tie tac, one dozen Spraymate plus one dozen Body Cool or one dozen Foot Cool or, alternatively, half a dozen of each of the latter, brings a pair of cuff links, while one dozen Spraymate, one dozen Body Cool and one dozen Foot Cool are awarded with both gifts (Gerhardt Pharmaceuticals Ltd, Thornton Laboratories, Purley Way, Croydon CR9 3BE, Surrey).

Orange gardens for Aqua Manda

From April onwards, most orders of Aqua Manda bath and bodycare products will come with the new display aids, to the theme of an orange garden.

Each parcel will contain two orange trees, two gazebo units for individual products, a large centrepiece gazebo unit, a price card and a strip of green towelling, along with information intended to help the retailer to gain maximum effect from these displays. The campaign, supported by advertising in women's monthlies, national and Sunday newspapers, follows a 30 per cent increase in sales in 1971, according to the manufacturers (Goya Ltd, Badminton Court, Amersham, Bucks).



Cosmea launch campaign

Elida Gibbs' new intimate deodorant, Cosmea, is the subject of an £80,000 advertising campaign in women's magazines and Radio Luxembourg, breaking on March 20 and running continuously until the end of October. There will also be, towards the end of April, a full price refund offer featured in a leading publication (Elida Gibbs Ltd, PO Box IDY, Portman Square, London W1).

Beauty assistants' competition

Syntex Pharmaceuticals say that interest in their beauty assistants' competition, open until April 10, has surpassed all expectations, with about 2,000 inquiries having been received to date. The contest held on a regional basis, carries five first prizes of £5 and 50 consolation prizes of transistor radios. Each entrant on application is sent a free two-day Syntex beauty treatment and a form on which she answers eight questions about the range of skin care products (Skin Care Division, Syntex Pharmaceuticals Ltd, St Ives House, Maidenhead, Berks).

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; Cl = Channel Islands.

Anadin: All except G, E

Askit powders: Sc, G

Astral: Ln, M, Y, Sc, NE, A, B, G

Buttercup syrup: Lc, Y

Harmony Protein Plus shampoo and hairspray: All except E

Hedex: All except U, E

Man size Scotties: All except E

Milk of Magnesia tablets: All except U, E

SR: All except E

Sunsilk shampoo and hairspray: All except E

Tegrin medicated shampoo: So

What Johnson Wax have been up to for the past two years.

Two years ago, we had a brainwave: a unisex anti-perspirant deodorant. Not just a family deodorant, but a deodorant specially made for young people, male and female.

We developed an advanced formulation.

We gave it a unique perfume. One that would be acceptable to both sexes.

We designed a distinctive (to say the least) new pack.

We called the product US.

Because it was so different, we decided to test-market it first. We chose the London and Southern TV areas.

After just 12 months, US became No.3 brand in the aerosol anti-perspirant market.

Then we had another idea.

A herbal bath additive. Also unisex. Also called US.

Again, we tested it before rushing into the market.

82% of everyone we asked said it was as good as, or better than their normal brand.

Which brings us to today.

After two years, US is going national.

We've made two commercials, one for each product.

The campaign, which runs from April through to September, is costing us £320,000.

A lot of people are going to see those commercials.

Be prepared. Order US either direct from Johnson Wax, or through your wholesaler.

For every twelve cases you buy, we'll throw in three. Free.

Thank you.

Johnson Wax Limited, Personal Care Division,
Frimley Green, Camberley, Surrey.



TRADE NEWS

Bayer aspirin transfer

From March 20, Bayer aspirin will be marketed by FBA Pharmaceuticals Ltd. Wholesalers are requested to direct their orders after March 15 to FBA, Haywards Heath, Sussex. Retailers may order their Bayer aspirin through wholesalers.

New supplies of the product will be in Bayer Germany's internationally-known "bubble" pack in the following sizes: 30 tablets each containing 300mg aspirin BP (£0.12); 100 tablets £0.27).

Estée Lauder's summer colours

Due to be on sale on May 1 are Estée Lauder's new colours for summer. The lip tints, Mulberry Punch, a ripe plum; Sherry Fizz, a tawny grape; Rum Swizzle, a mellowed red; and Claret Pink, a sun drenched rose, are described as mellow and warm, while the complementary tender blushers are Wild Cherry, Ripe Plum, Soft Peach, Pink Mint, Butternut and Cocoa Brown. For eyes comes pressed eyelid shadow in Bamboo Green, Tawny Melon, Persian Sea and Wild Iris and for the complexion, soft cover compact make-up in Tea Rose and Cling Peach. Available from Estée Lauder Cosmetics Ltd, 71 Grosvenor Street, London W1.

Brufen suspension

Boots Ltd recommend that diluted mixtures of Brufen suspension (*C&D*, March 11, p 336) should not be kept for more than two weeks after dilution. They state that the suspension should not be diluted unless it is unavoidable.

"I am a diabetic" cards

Weddel Pharmaceuticals Ltd, 14 West Smithfield, London EC1A 9HY, now have available new "I am a diabetic" cards for free distribution to all retail and hospital pharmacists.

Neutrogena repackaged

M. & R. Norton Ltd, Adriant Works, 155 Merton Road, London SW18 are now offering two new packs of Neutrogena shampoo. N 700 cc (£0.24) and N 140 cc (£0.32).



Yardley Black Labels

With sponsorship of the McLaren Formula 1 team boosting the jet set image of Yardley Black Label products for men, two new anti-perspirant deodorants join the range this summer. Yardley Black Label roll-on deodorant (£.53) and deodorant stick (£0.53), complement the established aerosol spray (£0.62). At the same time there is a special offer on the aerosol, giving one third more, 160 instead of 120g for the standard price.

Yardley of London Ltd, 33 Old Bond Street, London, W1X 4AP offer counter display stands with a motor racing design of all preparations.

Dextraven and Lomodex

Fisons Ltd, pharmaceutical division, Derby Road, Loughborough, Leicestershire LE11 0BB, say that as from March 20, Dextraven 70 will be relabelled as Lomodex 70 while their Lomodex will be relabelled Lomodex 40. The price and packs will remain otherwise unchanged.

Two new PolyLady colourants

Two new popular shades have been introduced into the PolyLady colourant range by Lambert Chemical Co Ltd, Chestnut Avenue, Eastleigh, Hants. No 719, deep auburn: Used on medium brown or dark brown hair gives a rich copper red colour. Used on auburn/red hair gives a "cool" natural brown colour. No 723, light brown: Used on light brown or medium brown hair gives a soft natural brown colour. Used on dark brown hair gives a medium ash brown colour. Used on auburn/red hair gives a "cool natural brown colour".

The PolyLady shade selector guide has been revised to include the new shades and an attractive crowner has been designed for counter displays.

Vacco for outdoor use

Vacco hope to increase sales of their vacuum jugs by directing their marketing strategy towards the use of the product for picnics and other outdoor activities.

Vacco Ltd, Grosvenor Gardens House, Grosvenor Gardens, London SW1, estimate that the present UK market for jugs represents only some 13 per cent of that for equivalent size flasks, but that the time is ripe for a substantial change in customer habits.

Bonus offers

Johnson Wax Ltd, personal care division, Frimley Green, Camberley, Surrey. US herbal bath and anti-perspirant deodorant. 15 invoiced as 12.

Beecham Products (UK), Beecham House, Great West Road, Brentford, Middlesex. All Fresh. 14 invoiced as 12.

Allen & Hanburys Ltd, Bethnal Green, London E2 6LA. Acriflex. 40 tubes at 90 per cent of trade price; 80 tubes at 85 per cent of trade price. Direct orders.

Crookes Anestan Ltd, Telford Road, Houndsmills Estate, Basingstoke, Hants. Hermesetas. Dozen 300-packs reduced by £0.18. Dozen 650-packs reduced by £0.45 (until end of April).

Lambert Chemical Co Ltd, Chestnut Avenue, Eastleigh, Hants. Fashion Style home perm. An extra 10 per cent discount. Effident denture cleanser. 13 invoiced as 12 (until end of April).

Winthrop Laboratories, Winthrop House, Surbiton, Surrey. Lenium tubes, 24 invoiced as 22. 60 invoiced as 50. Sachets, 72 invoiced as 66, 180 invoiced as 150. (Not N. Ireland) (until May 5).

Potter & Clarke Sales Office, Seymour Road, London E10. Wasp-eze. On orders of 48 standard and 12 large, bonus of 12 standard. Orders of 24 standard and 6 large, bonus of 3 standard.

Fabergé Inc, Ridgeway, Iver, Bucks, SL0 9JG. One Kiku Eau de Parfum Spray free with each merchandiser of 12. One Kiku 1oz Cologne free with each merchandiser of six. One Xanadu 1oz Spray Cologne free with each merchandiser of 12.

Cow & Gate Baby Foods, 40-42 Stoke Road, Guildford, Surrey. Trufood baby milk (humanised formula) $\frac{1}{2}$ dozen £4.08 per dozen, 1-1 $\frac{1}{2}$ dozen £4.02 per dozen, 2-3 $\frac{1}{2}$ dozen £3.96 per dozen, 4 dozen and over £3.90 per dozen (until March 31).

Lambert Chemical Co Ltd, Chestnut Avenue, Eastleigh, Hants. PolyLady colourants No 719 deep auburn and No 723 light brown. 12 invoiced as 10 (until April 30). Polycolor, Polytint, Polyblonde, Polyfair and Polyherb 78cc bottles. Special 15 per cent spring bonus.

Fassett & Johnson Ltd, 19 Radford Crescent, Billericay, Essex. Associated Products: All Quickie Products. 12 invoiced as 11 on minimum order of £6. Nestle LeMur: Colortint. 36 invoiced as 30 on minimum order of 3 doz. John Bell, Hills & Lucas: Stop It. 12 invoiced as 9. Lotil Cream. 12 invoiced as 11. Rosedale Products: 127g and 200g Lanospray Aerosols. 18 invoiced as 12 on minimum order of 6 doz. New Shampoo 110cc. 30 invoiced as 24. Family Shampoo 280cc. 14 invoiced as 12 on minimum order of 6 doz. Hair-spray Sachet Refills. 12 invoiced as 10 on minimum order of 6 doz. New Creme Rinse 110cc. 15 invoiced as 12. Pine Bath 250cc. 14 invoiced as 12. Splash Cologne & Lavender Water 210cc. 12 invoiced as 11. Herbal Bath Sachets. 42 invoiced as 36. 3 doz. supplied with 6 additional units free included in the pack (until May 5).

If you're not cashing in on Britain's top selling anti-perspirant deodorant...

you should be ashamed of your shelf

When more than one brand
claims brand leadership,
someone's got to be kidding.

We wouldn't fool you about
New Body Mist.

Continuing audits over the
years have always shown Body Mist
as the most popular brand.

Nearly twice as much New Body Mist
is bought in grocers and chemists
than any other anti-perspirant deodorant.

So, in your business as well as ours...



It pays to take care of Number One

Just to let you know that you'll only be in the dark

'Polaroid' is the registered trade mark of Polaroid Corporation, Mass., U.S.A.

CHEMIST & DRUGGIST

Price service

'Contac 400'
for 12 months
continuous profit!



MULATIVE AMENDMENT FEBRUARY ARTERLY PRICE LIST

de prices are given per unit unless
erwise stated. Bold upright figures
(4) in the retail column indicate the
e is subject to resale price
ntenance. Italic figures (0.14) is
uufacturer's recommended price.
t upright figures (0.14) is a
ested guide.
Price advanced. *r* = Price reduced.
New entry. *d* = Delete.
Correction. *i* = Insert.

	Trade £.p	Tax £.p	Retail £.p
EBUT (366 Dendron)			
600			
be 112 ml			<i>d</i>
ssing cream with			
EF 600 112 ml	5.5061dz	2.3538dz	0.85 <i>i</i>
DS (671 Jeyes)			<i>d</i>
DS (193 Brobat)			<i>i</i>
fectant 210 ml	0.74dz	..	0.08
340 ml	0.95dz	..	0.10½
570 ml	1.35dz	..	0.15
p.v.c.			<i>d</i>
OMYCIN (746 Lederle)			
ules 250 mg 20	0.45	..	0.67½TS
pack of 16			<i>d</i>
OMYCIN V (746 Lederle)			
ules 250 mg 20	0.56	..	0.84 TS
ALAWN (818 M&B)			
pack of 16			<i>d</i>
skiller 4 oz	2.40dz	..	0.30
8 oz	4.48dz	..	0.56
(208 BW)			<i>d</i>
er bulb			
OSOL (17 Agprolin)			
ts 100	0.33		
250	0.75		
CK (671 Jeyes)			
sols, alpine, lilac			
springtime			
283 g	1.89dz	..	0.18½
les wick	2.38dz	..	0.23½
refill	1.98dz	..	0.20
2.54dz	..	..	0.27
TO CULVER (24 ACC)			
Set shampoo			<i>d</i>
495cc size			
PRAY (331 C of C)			
y balm aerosol	2.46dz	0.72dz	0.35
-MINTS (843 ML)			
ts 20	1.41dz	0.40dz	0.19
-SELTZER (843 ML)			
ts 8	1.04dz	0.30dz	0.14
12	1.19dz	0.34dz	0.16
30	2.23dz	0.63dz	0.30
NSON (40 Allinson)			
d yeast 4 oz	4.34	..	0.14½
(3 dz)			
FRESH (105 BTD)			
n-up squares			
10 sachets	1.635dz	0.495dz	0.22

	Trade £.p	Tax £.p	Retail £.p
ALLPYRAL (1460 Dome)			
maintenance therapy			
10,000 units vial			
10 ml	7.50	..	10.00
skin testing solutions			
vial	0.30	..	0.40
ALLPYRAL-MITE (1460 Dome)			
fortified maintenance therapy			
vial	14.50	..	19.33
skin testing solutions			
vial	3.15	..	4.20
ALPHOSYL (1178 Stafford)			
application 60 g	2.295dz	0.69dz	0.34
cream 60 g	5.505dz	1.65dz	0.82
lotion 250 ml	11.70dz	3.51dz	1.73
ALUDROX (1352 Wyeth)			
tablets			
compound 48			<i>d</i>
ALUPHOS (1530 Fisons)			
gel 150 ml	1.33dz	..	0.16
170 ml	..	..	<i>d</i>
AMBILHAR (262 CIBA)			
tablets 500 mg 20	0.735	..	1.10
AMFIX (818 M&B)			
250 ml	2.16dz	..	0.27
2½ l	1.05	..	1.57½
4½ l	1.97	..	2.95½
22½ l	7.54	..	11.31
composite pack	2.40dz	..	0.30
super 1 l	7.68dz	..	0.96
4.5 l	2.30	..	3.45
22½ l	9.25	..	13.87½
AMYLOMET (180 BEP)			<i>d</i>
AMYLOMET (1345 Woodward)			<i>i</i>
ANDRE PHILIPPE (48 AP)			
hair dressing for men 104			<i>d</i>
hair lacquer aerosol			
medium 8 oz	11		<i>d</i>
refill	12		<i>d</i>
hair spray aerosol	17		<i>d</i>
A-PEK (328 CCC)			
25 ml	1.05	..	1.40
100 ml	3.71	..	4.95
AQUA MANDA (532 Goya)			
after shave	0.232	0.105	0.45
anti-perspirant	spray 0.232	0.105	0.45
fragrance	28 cc 0.206	0.095	0.40
104 cc	0.361	0.16	0.70
210 cc	0.567	0.255	1.10
spray	..	0.283	0.125
golden body rub	..	0.283	0.125
hand lotion	..	0.196	0.09
herbal bath oil	bottle 0.283	0.125	0.55
shampoo	bottle 0.195	0.055	0.35
foam bath	bottle 0.251	0.115	0.45
oatmeal beauty soap	..	0.086	0.025
talcum	..	0.175	0.075
ARADOLENE (1023 Radiol)			
analgesic cream 40 g	0.135	0.04	0.25
ARGININE-SORBITOL (Egic (1123 SLL))			
4.20			<i>d</i>
500 ml	4.20		<i>i</i>
ARRID (235 CW)			
extra dry roll-on	42 g	2.05dz	0.88dz
ASKIT (69 Askit)			
hot lemon			
dispenser	3	1.40	0.40
(2½dz)		(2½dz)	0.08
ASMAC (1303 Wander)			
tablets	50	0.23	..
ASPRO (893 Nicholas)			
tablets			
24	2.635	0.73	0.17
(2 dz)		(2 dz)	
60	2.54dz	0.705dz	0.33
120	4.30dz	1.20dz	0.56
24	0.775dz	0.215dz	0.10
8	0.54dz	0.15dz	0.07
junior			
soluble	24	1.31dz	0.365dz

	Trade £.p	Tax £.p	Retail £.p
ASTRAL (333 Cupal)			
air fresheners			
general purpose blocks			
junior	..	..	0.05½
bubble-pack blocks			
apple blossom,			
carnation,			
freesia,			
wild honeysuckle,			
lavatory bowl	..	..	0.10½
mimosa	..	..	0.10½
rose	..	..	0.10½
magnolia	..	..	<i>d</i>
aerosols			
car freshener	..	..	0.12½
Touch of Spring	..	..
freesia	..	..	0.23
Grace 'n' Charm	..	..	0.28
honeysuckle,	..	..
mimosa	..	..	0.23
Nice 'n' Fresh	..	..	0.32
AUREOMYCIN (746 Lederle)			
capsules 250 mg 20	0.68	..	1.02 TS
pack of 16			<i>d</i>
AURORA (243 Cernelle) entire entry			<i>d</i>
AURORA (243 Cernelle)			<i>i</i>
baby foods			
five fruits, orange and			
rums, cereal with carrots,			
cereal with spinach,			
cereal with mixed vegetables			
7 oz	2.43dz	..	0.27
cereal with chocolate,			
cereal with honey			
7 oz	1.62dz	..	0.18
AVISOL (971 PSMB)			
8 oz	0.40	..	0.60
35 oz	1.50	..	2.25
80 oz	2.67	..	4.00
BACTRIAN (776 JML)			
cream	1.44dz	..	0.18
BADEDAS (338 Cussons)			
continental bath gelee			
5-bath (3502)	3.472dz	1.029dz	0.50
10-bath (3504)	6.874dz	2.036dz	0.99
25-bath (3505)	15.622dz	4.628dz	2.25
75-bath (3506)	38.187dz	11.313dz	5.50
BAGHARI (Piguet) (1020 QC)			
perfume	3.5 cc	..	1.70
7 cc	..	..	4.02
14 cc	..	..	6.03
28 cc	..	..	9.54
56 cc	..	..	13.93
atomiser	..	..	4.23
eau de toilette	56 cc	..	1.89
110 cc	..	..	3.23
250 cc	..	..	5.04
500 cc	..	..	8.19
atomiser	..	..	4.23
BANDIT (Piguet) (1020 QC)			
perfume	3.5 cc	..	1.70
7 cc	..	..	4.02
14 cc	..	..	6.03
28 cc	..	..	9.54
56 cc	..	..	13.93
atomiser	..	..	4.23
eau de toilette	56 cc	..	1.89
110 cc	..	..	3.23
250 cc	..	..	5.04
500 cc	..	..	8.19
atomiser	..	..	4.23
soap	(3)	..	1.50
BANISH (813 MF)			
lotion	0.196	0.056	0.35
shampoo	0.28	0.08	0.50
BANTRON (149 Cuticura)			
smoking deterrent	15	4.59dz	1.34dz

Specify **Wellcome* Insulins**

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent *Trade Mark

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
BARBER (85 BES)				BRICANYL (68 Astra)					Babycot	0.37	..	0.55
health lamps				syrup 200 ml	0.75				Dolphin	0.38	..	0.58
ultra-violet and				BRINALDIX (1098 Sandoz)					Fleurs de Lis	0.535	..	0.80
infra-red table 365	10.24	2.99	16.64	tablets pack of 25			d		Noah's Ark series	0.535	..	0.80
infra-red and luminous				BRISTOW'S (105 BTD)					Radiator	0.52	..	0.75
heat table popular	3.37	..	4.50	shampoo and conditioner					Regal	0.60	..	0.90
infra-red and luminous				sachet	0.37dz	0.115dz	0.05		Ripple	0.47	..	0.70
table 596	2.61	..	3.47	80 cc bottle	1.56dz	0.47dz	0.21		Superb	0.52	..	0.78
ultra-violet and				BROBAT (193 Brobat)					Velvetex	0.535	..	0.80
infra-red table 641	9.45	2.76	15.36	bleach	30 oz	0.85dz	..	0.09	hot water bottles (covered)			
ultra-violet, infra-red and				40 oz	0.96dz	..	0.10½		888	0.77	..	1.15
luminous heat stand				28 oz	0.95dz	..	0.10½		Babysafe	0.77	..	1.15
465	23.06	6.75	37.50	suds	12oz		d		Glenroyal tartan	0.77	..	1.15
BAROSIL (1335 Wigglesworth)				fresh disinfectant					Montrose tartan	0.77	..	1.15
cream 50 g	1.50dz	0.45dz	0.22½	BROMURAL (86 Barclay)					Royal Scot tartan	0.77	..	1.15
BEAR BRAND (1449 R & CFD)				tablets 20	0.26	..	0.34		Trossack tartan	0.77	..	1.15
tub honey 1 lb	2.10dz	..	0.21	BRONCHILATOR (1599 Winthrop)					Velveteen	0.83	..	1.25
BEAUCAIRE (430 Eucryl)				measured-dose nebuliser					Imperial			
cleaning fluid small	1.345dz	..	0.16	12.5 ml	0.78	..	1.17 †s4B		Ribbed			
BEETHAM'S (106 Beetham)				BRONNLEY (194 Bronnley)					CAPRIN (1143 SPL)			
glycerin and				Happy Hands 6408	..	..	0.33		tablets 100	0.34	..	0.51
cucumber 85 cc	2.16dz	0.97dz	0.35	soap					500	1.64	..	2.46
165 cc	3.08dz	0.14dz	0.50	country herbs					1000	2.94	..	4.41
BELLADENAL (1303 Wander)				crate (6)	..	..	1.86		CARBO-CORT (1460 Dome)			
tablets packs of 20 and 500			d	visitors (6)	..	..	0.66		cream 30 g	0.33	0.10	0.59
retard packs of 20 and 500			d	eggs 0107	..	..	0.30		pack of 50 g			
BELLERGA (1098)				basket of 5 0103	..	..	1.90		CARBO-DOME (1460 Dome)			
retard packs of 20 and 1000			d	export de luxe 0112	..	..	0.25		cream 30 g	0.17	0.05	0.30
BELTUX (243 Cernelle)				hearts visitors 0700	..	..	0.11		CARBOMUCIL (896 NL)			
multi-vitamin tablets				BRUFEN (147 Boots)					100 g	0.30	0.09	0.54
100	8.28dz	..	0.98	suspension 200 ml	0.70	..	1.05		CARE (532 Goya)			
packs of 30, 250, 500 and 1000			d	BRUT (446 FI)					hand cream	0.113	0.05	0.22
BEMAX (103 Beecham)				essence de Brut 5648	4.59	..	9.50 a		CARNATION (339 CG)			
10 oz	2.035dz			lotion 5444	0.72	..	1.50		bunion rings thin	0.96dz	..	0.12
20 oz	3.60dz			snifter 5617	0.24	..	0.50		thick	0.96dz	..	0.12
BENORAL (1599 Winthrop)				spray lotion 5445	1.21	..	2.50		callous caps	0.94dz	0.282dz	0.14
caplets 0.5 g 100	..	..	d	toilet lotion 5440/43	1.21	..	2.50		corn caps	2.00	0.60	0.12
suspension 20% 300 ml	..	..	d	5420/37	1.81	..	3.75		(2½ dz)	(2½ dz)		
suspension 40% 300 ml	3.43			5410	3.02	..	6.25		paint	1.06dz	0.318dz	0.16
BENYLIN (938 PD)				5405	4.47	..	9.25		rings	0.96	..	0.12
expectorant 125 ml	1.86dz	0.56dz	0.28 †s7	travel decanter 5423	1.57	..	3.25		CARNATION (1384 CFC)			
BENZAC (1335 Wigglesworth)				BRYLCREEM (105 BTD)					instant breakfast foods			
tablets 15	0.97dz	0.29dz	0.14½†	hairdressing tub					(6)	3.15dz	..	0.33
40	1.60dz	0.48dz	0.24 †	standard	1.155dz	0.52dz	0.17		CASCADE (818 M&B)			
BENZOCAINE PHASAR (972 Pharmax)				medium	1.63dz	0.73dz	0.24		photographic wetting agent			
lozenges 15	0.20			large	2.31dz	1.04dz	0.34		25 ml	0.27	..	0.40
200	2.48			tube	1.225dz	0.555dz	0.18		500 ml	0.54	..	0.81
BEOGEX (972 Pharmax)				BUTOMET (180 BEP)				d	CASUAL (1242 Toni)			
suppositories adults 6	1.22dz	0.37dz	0.18	BUTOMET (1345 Woodward)				i	hair lightener	0.52		
dp 60	0.78	..	1.04	tablets packs of 50 & 1000				d	C.B.'s (1335 Wigglesworth)			
paediatric suppositories				BUTTERCUP (430 Eucryl)					Colts foot bronchials	0.73dz	0.22dz	0.11
6	0.97dz	0.29dz	0.15	baby cough linctus	0.835dz	0.25dz	0.12		1.20dz	0.36dz	0.18	
dp 60	0.59	..	0.79	syrup	1.145dz	0.345dz	0.15½		CEDILANID (1098 Sandoz)			
BIKINI (78 AS&Co)					1.68dz	0.505dz	0.23		ampoules 2 ml 5	0.19	..	0.30
suntan oil	1.60dz	0.72dz	0.26		2.43dz	0.73dz	0.33		packs of 6 and 30			
BISKS (1530 Fisons)				CA'D'ORO (881 Natura)					CEREVON (218 Calmic)			
bacon flakes	4 meal	2.49dz	..	deodorant spray 100 g	0.60	0.27	1.30		tablets 100	0.19	0.055	0.34
cheese and celery	4 meal	2.49dz	..	stick 25 g	0.37	0.165	0.80		CERMIFEX (243 Cernelle)			
chicken flakes	4 meal	2.49dz	..	talcum 150 g	0.53	0.24	1.15		mineral tablets 100	3.36dz	1.01dz	0.48
4 meal	2.49dz	..	0.27	CAFERGOT (1098 Sandoz)				d	CERNIDENT (243 Cernelle)			
chocolate bars				tablets packs of 20 and 500					75	2.64dz	..	0.32
fruit and nut, hazlenut,				CALAZEAN (312 AC)					CERNILTON (243 Cernelle)			
milk, orange wafer, plain				cream 25 g	0.08	0.025	0.17		tablets 100	10.80dz	3.24dz	1.60
				CALCIUM-SANDOZ (1098 Sandoz)					CHAPPIE (976 Petfoods)			
				chocolate-flavoured					large	2.58	0.41	0.07½
chocolate biscuits				tablets 30	0.20	0.06	0.36		(4 dz)	(4 dz)		
milk and plain	1.08dz	0.19dz	0.13	syrup 500 ml	0.55	0.17	1.00		CHARLES PERRY (960 Perry) existing entry			
chocolate creams				ampoules 10% 10 ml pack of 20			d		CHARLES PERRY (960 Perry)			
4 meal	2.49dz	..	0.27	5 ml pack of 10			d		after shave lotion	..	..	0.50
chocolate digestive				vitamin C 10 ml pack of 20			d		cosmetic lotion	..	..	0.50
5 meal	2.90dz	0.52dz	0.35	CALVERTS (331 C of C)					cucumber astringent	..	..	0.50
coffee creams 4 meal	2.49dz	..	0.27	soap					deep cleansing cream	..	..	0.50
cream crackers	2.42dz	..	0.25	medicated sulphur	0.53dz	0.16dz	0.08		(almond)	..	..	0.50
custard creams 4 meal	2.49dz	..	0.27	carbolic 20%	0.92dz	0.27dz	0.14		(lemon)	..	..	0.50
digestive sweetmeal 8 oz	2.67dz	..	0.27	tooth powder 1 oz	0.72dz	0.21dz	0.09		hair cream (oakmoss)	..	..	0.50
instant coffee				75 g	1.04dz	0.31dz	0.13		honey and avocado cream	..	..	0.50
4 oz	8.93dz	..	0.99	polythene pack 2 oz	1.33dz	0.39dz	0.20		honey beauty balm	..	..	0.63
orange creams 4 meal	2.49dz	..	0.27	CAMEO (1073 Robinson)					honey & herbs shampoo	..	..	0.36
peppermint creams				tampons 10	2.957	..	0.16		Indian elm foundation	..	..	0.63
3 meal	2.90dz	0.52dz	0.35	(2 dz)	5.266dz	..	0.57		marshmallow skin tonic	..	..	0.50
savoury beef	2.49dz	..	0.27	CANNON (224 Cannon)					plant oil conditioning rinse	..	..	0.39
sweeteners				Babysafe					sunflower tissue oil	..	..	0.63
200's	1.33dz	..	0.15	baby bath mat	0.28	0.03	0.45		vitamin hair tonic	..	..	0.50
500's	3.20dz	..	0.36	nurse cap, disc and teat	0.60	..	0.90		wheat germ beauty balm	..	..	0.63
Vienna wafer 1 meal	1.10dz	0.20dz	0.14	polycarbonate 402	0.12	..	0.18		beauty mask	..	..	0.63
4 meal	2.90dz	0.52dz	0.35	902	0.14	..	0.21		CHEKWATE (103 Beecham)			
water biscuits				with Dormal cap					mixed flavours	1.57dz	0.285dz	
4 oz	1.75dz	..	0.18	teat/mini feeder					CHIEFS (702 KC)			
4½ oz	1.92dz	..	0.20	triple pack	0.093	..	0.14		handkerchiefs 3-ply	1.35	0.15	
7½ oz	2.57dz	..	0.26	polycarbonate jug	0.63	0.055	1.00 i		(6 dz)	(6 dz)		
15 oz	4.52dz	..	0.47	smooth neck feeder set	0.28	..	0.42		CHLORACTIL (1548 DDSA)			
sandwich biscuits			d	soother (all rubber)	0.08	..	0.12		tablets 25 mg 500	1.15		
BISMA-REX (848 Minnesota)				steriliser unit	2.195	0.21	3.50		50 mg 500	2.20		
tablets 50	1.68dz	0.50dz	0.24	teat narrow neck	0.033	..	0.05		100 mg 500	4.10		
100	2.76dz	0.83dz	0.40	universal	0.54	..	0.08		CHRISTY (261 Christy)			
pack of 40 tablets			d	teething ring	0.047	..	0.07		hand and body lotion			
BOURJOIS (150 Bourjois)				hot water bottles					large size			
rouge rosette brun 117	0.88dz	0.395dz	0.15	111	0.375	..	0.56		lanoline tube small	0.735dz	0.33dz	0.12
B. R. (1023 Radiol)				222	0.38	..	0.58		large	1.10dz	0.495dz	0.18
healing jelly 40 g	0.14	0.04	0.23½	333	0.40	..	0.60		CHROMIUM-SANDOZ (1098 Sandoz)			
BRECK (1131 Shulton)				444	0.375	..	0.56		capsules 250	7.50	..	11.25
shampoo				555	0.38	..	0.58		CICATRIN (218 Calmic)			
texturising sachet	0.365dz	0.11dz	0.05	666								

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
OTYL (938PD) entire entry				d	soaps				DISTAQUAINE-V (378 Dista)		
AIROL (172 BMCL)					buttermilk toilet	4.68	1.36	0.05	tablets 250 mg	500	.. .. .
reme rinse	60 cc	0.111	0.05	0.21		(1 gross)	(1 gross)		DISTIVIT (378 Dista)		
lice N' Easy					rectangular				tablets 20 mcgm	100	d
hairspray	210 g	0.288	0.128	0.55	toilet	loose	2.60	0.76	100 mcgm	500	d
	454 g	0.484	0.218	0.92			(1 gross)	(1 gross)	DOME-ACNE (1460 Dome)		
					bath	loose	5.08	1.48	cream	30 g	0.20
						(1 gross)	(1 gross)	lotion	50 ml	0.25	
ARKE'S (764 L&M)					economy pack				medicated cleanser		
lood mixture	500 ml	3.30dz	0.99dz	0.45	toilet oval (4)	3.74	1.09	0.12		100 g	0.48
	454 ml size			d		(4 dz)	(4 dz)		DOME-CORT (1460 Dome)		
					bath oval (2)	3.74	1.09	0.12	cream	100 g	0.65
ARASIL (1055 RM)						(4 dz)	(4 dz)		DOROT (384 Dorot)		
leansing lotion	3.23dz	0.97dz	0.44		glycerine and				medicated soap	75 g	0.80dz
ream skin tinted	..	2.575dz	0.77dz	0.35	cucumber toilet	4.74	1.38	0.05			0.24dz
hampoo	3.60dz	1.08dz	0.49			(1 gross)	(1 gross)		DROXYCHROME (818 M&B)		
hite vanishing	..	2.575dz	0.77dz	0.35					25 g	5.16dz	.. ..
fterwash	100 cc			d	standard pack				DRUMMER (1068 Roberts)		
					toilet oval	(6)	3.28	0.98	dyes	..	1.00dz
OSE-UP (412 Elida-Gibbs)						(2 1/2 dz)	(2 1/2 dz)	0.18	DRUMMER (1368 Chiswick)		
oothpaste	standard	1.125dz	0.34dz	0.15	bath oval	(3)	3.28	0.98	air fresheners		
	large	1.625dz	0.49dz	0.22		(2 1/2 dz)	(2 1/2 dz)	0.18	minor	0.39dz	.. ..
					specialities				plastic holder	0.59dz	0.021dz
OVOTOX (818 M&B)					Bubbly Bunny bubble bath	1.80dz	0.53dz	0.27	senior	0.615dz	.. ..
	4 oz	2.80dz	..	0.24					lavatory sanitiser	0.735dz	.. ..
	8 oz	3.44dz	..	0.43	butterfly bath fragrance				pine disinfectant		0.09
	1 qt	1.07	..	1.60						small	0.455dz
										med	0.715dz
8ROL (818 M&B)					Gayrobe charms	1.36dz	0.60dz	0.22		large	1.02dz
iquid to make	250 ml	0.20	..	0.30	lavender belle	2.12dz	..	0.34		gal	6.90dz
	1 l	0.45	..	0.67 1/2	Noddy bubble bath	2.82dz	0.83dz	0.42	DUO-GESTAN (1259 Unichem)		
	2 1/2 l	0.85	..	1.27 1/2	refill	1.58dz	0.46dz	0.24	lozenges	..	0.93dz
					toilet set	3.22dz	0.94dz	0.48	DURST (673 J of H)		
LDREX (1190 SHP)					picture soaps	2.28dz	0.67dz	0.34	timer	..	..
ough syrup	1.535dz	..	..	0.16	Number One Cologne mist				DYGON (816 Mayborn)		
						3.42dz	1.48dz	0.55	colour and stain remover	0.88dz	.. ..
LISTOL (328 CCC)					perfumed belle	2.12dz	0.93dz	0.34		1.80dz	.. ..
No. 1	20 oz	1.15	0.30	1.84	CUTICURA (1491 Cuticura)				DYLON (816 Mayborn)		
	80 oz	3.72	0.99	5.94	hand cream	50 g	1.24dz	0.543dz	dyes multi-purpose	0.88dz	.. ..
piglet doser	450 ml	0.86	..	1.15		100 g	1.86dz	0.815dz	carpet	3.20dz	.. ..
LIVAC (328 CCC)					medicated liquid	78 g	1.73dz	0.51dz	cold water	0.88dz	.. ..
et	100 ml	1.91	..	2.55	medicated shave foam				liquid	2.60dz	.. ..
MANCHE (331 C of C)						198 g	2.23dz	0.65dz	wash'n dye	2.80dz	.. ..
hair spray	1.91dz	0.84dz	..	0.29	ointment	25 g	1.06dz	0.31dz	ELIZABETH ARDEN (60 Arden)		
PLAN (518 Glaxo)						64 g	1.73dz	0.51dz	Illusion foundation	..	..
1 lb	3.36dz	..	..	0.35	shaving stick	1.53dz	0.45dz	0.22	rouge cream	..	..
ANQUERORS (312 AC)					refill	0.94dz	0.27dz	0.13 1/2		..	..
tablets	18	0.17	0.051	0.39	soap	95 g	0.76dz	0.223dz	ELLE (325 C-A)		
ANQUITA (331 C of C)						128 g	1.07dz	0.31dz	sachet pack	6	0.81dz
lacquer remover	57 cc	0.67dz	0.20dz	0.10	talcum	80 g	1.12dz	0.49dz	ELNETT (525 Golden)		
beer, egg and lanolin,						120 g	1.53dz	0.67dz	satin aerosol	130 g	3.54dz
medicated	465 cc	1.54dz	0.45dz	0.23	CUXSON GERRARD (339 CG)				145 g		d
NRAY 325 (971 PSMB)					dusting powder	1.05dz	0.315dz	0.15	EMBAZIN (971 PSMB)		
mpoules 20 ml	10	4.00	..	6.00	CYCLAX (341 Cyclax)				solution 10.32%	8 oz	.. ..
NTACTASOAK (1553 Contactasol)					Australian moisture bronze				35 oz	.. ..	0.62 1/2
solution	10 cc	0.085	..	0.12 1/2	easy-to-tan skin	95 g	.. ..	1.10	1 gal	.. ..	2.31
OL (105 BTD)					sun-sensitive skin	95 g	.. ..	1.20	2 1/2 lb	.. ..	10.00
antiperspirant aerosol					CYCLOMET (180 BEP)				premix 22.5%	.. ..	3.75
standard	2.31dz	1.04dz	0.34		CYCLOMET (1345 Woodward)				EMPIRIN (208 BW)		
economy	2.92dz	1.315dz	0.43		tablets pack of 50				compound	100	d
roll-on	2.04dz	0.92dz	0.30		CYCLOSAN (818 M&B)						
refill	1.70dz	0.765dz	0.25		4 oz	2.00dz	..	0.25	EMTRYL (971 PSMB)		
					8 oz	3.00dz	..	0.37 1/2	premix 22.5%	2 1/2 lb	.. ..
OPERS (295 CM&R)					1 lb	4.20dz	..	0.52 1/2	ENTROQUIN (312 AC)		
Controla-Pac flykiller	..	..	..	0.85	DANISTOL (328 CCC)				20	0.095	0.0285
Fresh-Aire Solid-Pac	..	..	..	0.32	capsules A (vet)	25	0.93	0.25	80	0.33	0.099
Moth-Pac	..	..	..	0.35		100	3.30	0.88	tablets	40	0.22
N.C.A. worm drench					injection (vet)	100 ml	0.93	0.25		120	0.50
6 x 10 oz	6.30	..	..	8.40		500 ml	3.30	0.88	E. P. (430 Eucryl)		
6 x 10 oz	6.30	..	..	8.40	DEBS (1073 Robinson)				tablets	16	1.01 dz
RIBAN (208 BW)				d	cotton wool balls				EPOMOL (1259 Unichem)		
RIBAN (295 CM&R)				i	coloured	50	0.667dz	.. ..	cream	..	1.14dz
2 l	8.46	..	..	11.28	DECORPA (896 NL)					..	..
1 gal	18.60	..	..	24.84	375 g	0.63	..	0.95	EQUANIL (1352 Wyeth)		
OR-TAR-QUIN (1460 Dome)					DEE GEE (542 Griffin)				tablets 400 mg pack of 20		d
cream	15 g	0.33	0.10	0.59	baby bottle heater	1.48	0.43	2.40	ERASMIC (412 Elida-Gibbs)		
RTISPORIN (208 BW)					DELROSA (1190 SHP)				superfoam aerosol small	1.48dz	0.445dz
otion	10 ml	..	..	d					EUCRYL (430 Eucryl)		
SMMEA (412 Elida-Gibbs)					small	1.63dz	..	0.17	denture powder plastic	1.00dz	0.30dz
intimate deodorant					medium	2.975dz	..	0.31	tooth powder	large	1.065dz
	small	2.06dz	0.925dz	0.30	large	4.13dz	..	0.43	smokers denture cleaner	1.24dz	0.37dz
	large	3.005dz	1.35dz	0.45	DELSEY (702 KC)				tooth powder	1.13dz	0.34dz
UNTESS (105 BTD)					facial tissues	150	1.97	0.22	EUTHYMOL (938 PD)		
hair conditioning cream						(2 dz)	(2 dz)		toothpaste	1.00dz	0.30dz
30 g	1.225dz	0.555dz	0.18			(2 dz)	(2 dz)			1.47dz	0.44dz
AVACHE (Piguet) (1020 QC)					mansize	100	2.26	0.25	EUVALEROL B (34 A&H)		
after shave	56 cc	..	..	1.46		(2 dz)	(2 dz)		entire entry		d
	112 cc	..	..	2.18	toilet tissue	twin roll	1.02		EXAMOL (1335 Wigglesworth)		
eau de toilette	56 cc	..	..	1.80		(1 1/2 dz)			ointment	jar	1.10dz
	112 cc	..	..	2.39	flat pack	twin	1.85		ointment	tin	..
	220 cc	..	..	3.63	DENTESIVE (843 ML)						d
	440 cc	..	..	5.76		23 1/2 g	1.28dz	.. ..	EYECLEAR (1553 Contactasol)		
atomiser				4.23		49 g	2.00dz	.. ..	eye drops	20 cc	0.20
OUPLINE (1068 Roberts)					DENTO (331 C of C)				YEDEW (690 Keldon)		
ough syrup	..	1.15dz	0.34dz	0.17						2.10dz	0.92dz
LLINGFORD (331 C of C)					DERBAC (1221 Windsor)				EYESOOTHE (1553 Contactasol)		
bath gems					liquid	281 l	1.24dz	0.36dz	eye lotion	120 cc	0.185
					medicated shampoo				130 cc pack		d
Belle	1.94dz	0.57dz	0.29			2835	1.24dz	0.36dz	FACE-UP (1113 S&B)		
Berkley	4.68dz	1.37dz	0.70		soap	2810	0.78dz	0.23dz	salon facial	..	3.98dz
candle	3.08dz	0.90dz	0.46		DESERIL (1098 Sandoz)				FAMEL (690 Keldon)		
Father Christmas	3.35dz	0.98dz	0.50		tablets packs of 25 and 250				inhaler	1.18dz	0.35dz
lantern	small	2.61dz	0.76dz	0.39	DICOTOX (818 M&B)				inhalant capsules	1.40dz	0.41dz
	large	3.48dz	1.02dz	0.52					pastilles		
minor	1.37dz	0.40dz	0.20			8 oz	2.56dz	.. ..	children's	1.07dz	0.31dz
Savoy	6.03dz	1.76dz	0.90			20 oz	4.56dz	.. ..	FAM-LAX (1068 Roberts)		
square	3.08dz	0.90dz	0.46			qt	8.28dz	.. ..	tablets	..	1.17dz
Tassel	2.15dz	0.63dz	0.32			gal	27.60dz	.. ..	FEMERGIN (1098 Sandoz)		
Chinese	2.61dz	0.77dz	0.39		DIREMA (378 Dista)				tablets pack of 50		d
Tetra	3.08dz	0.90dz	0.46		tablets 25 mg pack of 500				FEMFRESH (325 C-A)		
Waldorf	2.61dz	0.77dz	0.39		DISPASIC (503 G) entire entry				antiperspirant roll-on	..	2.01dz
Chinese	3.35dz	0.98dz	0.50		DISPRIN (1037 Reckitt)				deodorant sachet	(6)	0.88dz
Wand	3.35dz	0.98dz	0.50								0.40dz
Xmas tree	3.35dz	0.98dz	0.50			50	1.82dz	0.497dz	FEMINAX (893 Nicholas)		
								0.25	tablets	1.82dz	0.505dz
											0.26

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
FENNINGS (1534 Fennings)				GLUMORIN (452 FBA)					HYDERGINE (1098 Sandoz)		
mixture				tablets 30 bu 100			d		tablets sublingual pack of 30		d
original stomachic ..	1.38dz	0.41dz	0.19½						HYDROCORTISYL (1087 Roussel)		
FIESTA (981 Picot)				GLYCOLOGNE (1335 Wigglesworth)					cream/ointment		
spin-flo 10 cc	2.14dz	0.965dz	0.35	hand jelly	0.78dz	0.35dz	0.14		2½% 15 g		d
perfume miniature	3.00dz	1.35dz	0.49	GODDARDS (522 Goddard)					eye drops 1% 3 ml		d
¾ oz	5.24dz	2.36dz	0.85	long term silver polish					ointment ½% 3 g		d
¼ oz	9.24dz	4.16dz	1.50	2 oz	2.925	..	0.16		2½% 3 g		d
½ oz	16.56dz	7.45dz	2.70	(2 dz)					skin solution ½% 20 ml		d
1 oz	30.72dz	13.825dz	5.00	4 oz	2.475dz	..	0.27½		HYTRAST (971 PSMB)		d
FLOR DE BLASON (317 CS)				8 oz	4.39dz	..	0.49				
toilet water ½ oz	0.18	0.10	0.40	plate powder	..	1.35dz	..	0.15			
lotion 4 oz			d	silver foam 0.15 size			d		IBCOL (671 Jeyes)		
FLORET (1037 Reckitt)				GOLDEN BABE (761 Lilia-White)					disinfectant		
standard size	1.72dz	..	0.20	Bouncer baby pants	0.93dz				340 ml	1.11dz	..
FLYPEL (649 ICI)				cotton wool standard	0.63dz				570 ml	1.60dz	..
gel 30 g	1.37dz	0.41dz	0.20	economy	1.73dz				200 ml		d
FORCEVAL (1367 Unigreg)				disposable napkin 10	1.31dz	..	0.14		1 gal	0.84	..
protein			d	20	2.56dz	..	0.27		5 gal	3.54	..
FORCEVAL-PROTEIN (1367 Unigreg)				48	6.06dz	..	0.63				
8 x 15 g sachets	0.45	..	0.60	Snuggi pants	..	1.92dz			ILFORD (645 Ilford)		
FRACAS (Piquet) (1020 OC)				GORDON MOORE (1038 R&C)			d		chemicals		
perfume 3.5 cc	..	..	1.70	GORDON MOORE (67 Ashe)			i		Bromophen developer		
7 cc	..	..	4.02	GOULDS (1335 Wigglesworth)					2½ l	0.40	..
14 cc	..	..	6.03	gripe mixture 4 oz	0.95dz	0.29dz	0.14		80 oz	..	d
28 cc	..	..	9.54	GOYA (532 Goya)					Hypam fixer	1 l	0.65
56 cc	..	..	13.93	Cologne stick	0.170	0.075	0.33		80 oz	..	d
atomiser	..	..	4.23	fragrance spray	0.268	0.12	0.52		1D-2 developer	80 oz and 1 gal	d
eau de toilette 56 cc	..	..	1.89	hand lotion	0.170	0.075	0.33		1D-11 developer	80 oz	d
110 cc	..	..	3.23	perfume phial	0.170	0.075	0.33		1F-23 fixer	5 l	0.75
250 cc	..	..	5.04	perfume Cologne	0.170	0.075	0.33		1 gal	..	d
500 cc	..	..	8.19	talcum	0.154	0.07	0.30		Microphen developer	13.5 l	1.10
atomiser	..	..	4.23	Cedar Wood					3 gal	..	d
FRENCH ALMOND (1221 Windsor)				anti-perspirant spray	0.232	0.105	0.45		1 l	..	d
bath oil 55 ml	4.49dz	1.96dz	0.79	after shave lotion	95 cc	0.206	0.095	0.40	Perceptol	1 l	d
bubble bath	4.99dz	1.45dz	0.79	95 cc	0.232	0.105	0.45		PQ universal developer	5 l	1.43
creme perfume	5.96dz	2.60dz	1.05	Cologne	95 cc	0.232	0.105	0.45	80 oz and 1 gal	..	d
dusting powder	6.53dz	2.85dz	1.15	deodorant stick	0.180	0.08	0.35		lamp, darkroom	No 7	3.93
hand cream	3.12dz	1.36dz	0.55	foam shave	0.251	0.075	0.45		No 8	3.93	..
perfume purse size	4.83dz	2.11dz	0.85	hair cream	142 g	0.165	0.32		junior	3.65	..
presentation 14 ml	9.09dz	3.97dz	1.60	hair spray	0.232	0.105	0.45		IN (48 AP)		
mist spray	6.25dz	2.73dz	1.10	pre-electric shave	95 cc	0.206	0.095	0.40	eau de parfum	48 cc	1.48
skin perfume	4.83dz	2.11dz	0.85	shave cream brushless	105 g	0.139	0.04	0.25	94 cc	2.30	1.035
soap (2)	2.84dz	0.83dz	0.45	105 g	0.139	0.04	0.25	195 cc	3.70	1.665	
splash Cologne	9.09dz	3.97dz	1.60	lather	0.139	0.04	0.25				8.00
spray Cologne	5.11dz	2.23dz	0.90	shaving bowl	0.306	0.095	0.55		INDORM (1352 Wyeth)		
talcum puffer	3.12dz	1.36dz	0.55	refill	0.178	0.055	0.32		capsules	100	d
shaker	2.33dz	1.02dz	0.41	talcum	0.154	0.07	0.30		INHAXEL (1335 Wigglesworth)		
travel trio	5.68dz	2.48dz	1.00	GROSSMITH (545 Grossmith)					capsules	12	1.04dz
FRESH (193 Brobat)				bath crystals 809			d		ephedrine drops	4 dr	0.88dz
disinfectant 1 gal	0.52	..	0.69	toilet soap, white rose and cucumber	206 display	0.75dz	0.22dz	0.14	aqueous solution	4 dr	0.82dz
12 oz			d	HANOVIA (566 Hanovia)					IN LOVE (1376 Hartnell)		
FRESH 'N DAINTY (506 Gerhardt)				sunlamps					(distributors 261 Christy)		
body cool	2.52dz	1.135dz	0.38	Bali	..	11.10	2.40		bath cubes (6)	HL 17	2.10dz
foot cool	2.50dz	1.125dz	0.40	Prescription	6A	29.50	6.39		Cologne	HL 48	..
FROZOFLOR (365 Demuth)				7A	41.00	8.88	d		eau de toilette	standard HL 10	d
(distributors 1377 R&A)				Bahama					INNNOXA (654 Innoxia)		
crystal fragrances	2.340dz	0.887dz	0.38	HEINZ (593 Heinz)					Free and Easy	..	..
FYNNON (104 BP)				toddler foods					dry spray	..	0.62
spa bath liquid	2.19dz	0.66dz	0.29	vegetable broth with					INSULIN (1314 Weddel)		
GALA OF LONDON (876 MP)				steak and kidney					20 units	5 ml	0.08
lipstick 1GM6	2.07dz	0.93dz	0.35	lime creamed dessert					10 ml	0.14	..
nail polish 1GQ1	1.77dz	0.80dz	0.30	with peaches					40 units	5 ml	0.14
lipstick 'locked in'			d	lemon creamed dessert					10 ml	0.25	..
nail colour			d	with pears can 7½ oz	1.163	..	0.06		80 units	5 ml	0.25
Little Gem 1GA1			d	HELENA RUBINSTEIN (596 HR)					10 ml	0.46	..
frosted 1GA2			d	after beauty tan	..	..	0.90		globin zinc		
GALE'S (1449 R&CFD)				bio clear medicated	..	..	0.70		40 units	5 ml	0.14
honey set and clear ½ lb	1.40dz	..	0.14	mask	..	..	0.85		80 units	5 ml	0.28
1 lb	2.30dz	..	0.23	washing grains	..	..	0.85		protamine zinc		
GALLOWAYS (430 Eucryl)				sandv tan	..	..	1.35		40 units	5 ml	0.14
baby cough linctus	0.835dz	0.25dz	0.12	shadowmatic	..	..	0.80		10 ml	0.28	..
cough syrup	1.11dz	0.335dz	0.16	refill	..	..	0.80		80 units	10 ml	0.58
	1.71dz	0.515dz	0.24	skin balance	..	..	1.45		isophane		
	2.445dz	0.735dz	0.34	normalising gel	..	..	2.20		40 units	10 ml	0.28
lung syrup	0.95dz	0.285dz	0.13	skin life	..	..	2.20		80 units	10 ml	0.58
	1.405dz	0.42dz	0.20	eye pads	..	..	5.76		ampoules 5%	0.25 g	..
GARDENAL (971 PSMB)				HEXAPHEN (295 CM & R)					twin pack	5 g	..
powder			d	1 gal	4.32	..	3.00		multidose 5 x 5 g	2.65	..
GILLETTE (514 Gillette)				HILTONE (105 BTD)					ITALIAN MARBLE (1561 MD)		
blades blue packet (5)	1.36	0.40	0.12	shaders	0.545dz	0.25dz	0.08		(distributors 261 Christy)		
	(20 pkts)	(20 pkts)		HIPREX (1061 Riker)					bath cubes	2.63dz	1.18dz
blue extra (5)	1.70	0.50	0.15	tablets	100	2.00	3.00		bath bliss		d
	(20 pkts)	(20 pkts)		HONEYPOT (1605 BPL)					bath Cologne		d
platinum (5)	3.55	1.04	0.25	fly catcher	2.75				bath talcum		d
packets or dispensers	7.09	2.08	0.25		(gross)				JACKSON'S (662 EJ)		
	(50 pkts)	(50 pkts)		HORLICKS (103 Beecham)					glucose confectionery		
	(10)	6.67	1.95	¼ lb	1.36dz				barley sugar drops		
super silver (5)	3.12	0.92	0.22	½ lb	2.28dz				4 oz	0.79dz	0.14dz
	(25 pkts)	(25 pkts)		1 lb	3.905dz				10	1.04	0.18
razor				3 lb	5.23				(1½ dz)	(1½ dz)	0.10
3 piece	2.04dz	0.60dz	0.30		(½ dz)				Devon butterscotch	4 oz	0.79dz
adjustable set	10.21dz	2.99dz	1.50		5 lb	1.455			mixed fruit drops	4 oz	0.79dz
slim twist set	5.11dz	1.50dz	0.75		10 lb	2.865			lozenges		
GLEN (331 C of C)				tablets (rolls)	1.735				Duskies	sachet	0.57
fly killer 14 oz	1.80dz	..	0.20	chocolate flavoured	6 oz	1.83dz			(3 dz)	(3 dz)	0.09
GLINTEEL (1335 Wigglesworth)				12 oz	3.32dz				snow fruits	..	0.57
lotion	0.90dz	0.27dz	0.13½	5 lb	1.455				(3 dz)	(3 dz)	0.09
pastilles	0.95dz	..	0.14	HOWARDS (732 LI)					pellets		
shampoo	1.00dz	0.30dz	0.15	sorbitol powder	500 g	0.33	..	0.43	Imps	..	0.51
GLUCANAL (896 NL)				packs of 6 oz and 16 oz			d		(3 dz)	(3 dz)	0.15
12	0.80	0.24	1.44	HUSK (328 CCC)					JAYCON (1606 Jaycon)		
GLUCA-SELTZER (843 ML)				injection	100 ml	1.86	..	2.48	sugar free soft drinks		
tablets standard	1.59dz	0.45dz	0.21		400 ml	4.13	..	5.50	lemonade and cola	0.61dz	0.11dz
large	2.73dz	0.78dz	0.36								0.08

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
CLOTH (672 Johnson)	6	1.286dz	0.145dz	0.15%	KENT (693 Kent)				badger/bristle "Travel"	KS2	0.99	6.11
	12	2.241dz	0.252dz	0.27		FW7	1.58	0.45		KS12	1.23	2.20
						FW9	1.61	0.47		KS28	2.32	4.15
ERGENS (261 Christy)						FW10	1.83	0.53		KS29	0.61	1.10
hand lotion 3 oz	1.30dz	0.59dz	0.21			FW2	4.61	1.34		KS30	1.01	1.81
YES (671 Jeyes)						FW3	5.64	1.64		KS20	0.38	0.68
air freshener blocks (Whiz)						FW4	4.61	1.34				
fluid						FP6	0.70	0.20				
284 ml	1.08dz	..	0.10%			FP7	1.74	0.51				
570 ml	1.70dz	..	0.18			FD3	1.38	0.40				
1.14 l	3.04dz	..	0.32			FHD1	1.95	0.57				
1 gal	0.81	..	1.06		complexion brushes	FW1 and FW2			quick lather tooth brushes			
5 gal	3.44	..	4.05			BD1	0.61	0.18		3.84	..	0.48
toilet flats						BC2	0.73	0.21		"De Luxe"	2.40	..
babysoft	single	2.12	..	0.06		BC3	0.73	0.21		"Classic"	..	0.30
	double	2.02	..	0.11		C89	0.67	0.19		"Wessler" machine	..	0.21
manilla	single	3.14	..	0.08		Bloom of Youth	BP1	0.75		made bristle	1.68dz	..
	double	2.90	..	0.15		classic "oval" design				nylon	1.20dz	..
toilet fittings						cherrywood	LC4	2.61		"Park Lane"	1.68dz	..
plastic	white	2.84dz	0.32dz	0.39		LC12	2.17	0.63		ex. hard	1.84dz	..
porcelain	white	0.79	0.09	1.29		LS7	2.31	0.67		"Contour"	1.76dz	..
coloured						LHS9	3.41	0.99		"Pedigree"	1.52dz	..
YPINE (671 Jeyes)					pneumatic rubber type	LHS4	3.91	1.14	denture brushes	ex. hard	1.76dz	..
disinfectant						LHS5	4.89	1.42		"Smokers"	1.92dz	..
340 ml	1.11dz	..	0.11			LHB1	5.64	1.64		"Stoutheart"	1.60dz	..
570 ml	1.60dz	..	0.16			LHS10	5.64	1.64		Super	3.20dz	..
1 gal	0.84	..	1.01			LHS12	7.82	2.28		"Harley Street"	1.52dz	..
5 gal	3.54	..	4.20			LHS21	14.18	4.13		ex. hard	1.76dz	..
200 ml						LC5	0.89	0.26		"Shorthead" nylon	0.88dz	..
F (1449 R&CFD)						LC17	1.45	0.42		soft	0.96dz	..
lemons	0.71dz	..	0.07%			LC6	2.04	0.59		"Longhead" nylon	0.88dz	..
HNSONS (672 Johnson)					whalebone pattern					"KBH2" badger	3.04dz	..
bandages w.o.w.B.P.C.						"Radial" half round				"Junior"	0.80dz	..
1 in x 4 yd	0.271dz	..	0.03%			boxwood	LHS7	4.56		"Baby"	0.72dz	..
2 in x 4 yd	0.439dz	..	0.05			cherrywood	LC8	1.61		"K45"	1.36dz	..
3 in x 4 yd	0.617dz	..	0.07			LC7	1.96	0.57		"Olympic" nylon	..	0.17
4 in x 4 yd	0.79dz	..	0.09%			LC16	1.14	0.33		KETTS (1602 Ketts)	2.00dz	0.73dz
bandages crepe B.P.C.						LC20	0.73	0.21		tablets	..	0.30
2 in	1.597dz	..	0.17%			LHS1	2.62	0.76		KIKU (446 FI)		
3 in	2.296dz	..	0.25			LHS15	4.02	1.17		after bath Cologne	2 oz	0.61
4 in	3.074dz	..	0.34			LHS16	4.02	1.17		bath powder	0530	0.67
6 in	4.466dz	..	0.50			LP19	0.61	0.18		bath powder	0531	1.21
cellulose wadding B.P.C.					hairbrushes men's	LP29	1.56	0.45	KILNET (818 M&B)	weed killer	4 oz	2.24
16 oz	2.308dz	..	0.26			LP20	1.86	0.54		8 oz	3.76dz	..
cotton wool B.P.C.						classic "oval" design				KINX (1073 Robinson)		
1 oz	0.598dz	..	0.06%			cherrywood	MC3pr	2.84		roll	3.33	(1½ dz)
4 oz	1.673dz	..	0.18%			ebony black	MHE2pr	8.93		KLEENEX (702 KC)		
16 oz	5.569dz	..	0.62			natural	MHE1pr	17.38		towels	1.69	0.19
cotton wool						MS11pr	3.33	0.97		2 dz	2.53	(2 dz)
hospital	4 oz	1.354dz	..	0.15		MS2pr	4.87	1.42		pretty patterns	2.53	(1½ dz)
dental floss	20 yds	1.36dz	0.408dz	0.19		MS4pr	4.87	1.42		holders	2.92	(1½ dz)
dressing pack sterilised						MS6pr	5.47	1.59		tissues Silk Soft	1.96	0.22
gauze B.P.C.	1 yd	0.903dz	..	0.10%		MHS18pr	8.93	2.60		boutique	(2 dz)	(2 dz)
3 yd	1.985dz	..	0.23		nail brushes "Crown"	MHS12pr	16.22	4.72	KODAK (711 Kodak)	handy	72	3.24
6 yd	3.625dz	..	0.40			MHS20pr	14.48	4.21		regular	100	3.75
12 yd	7.069dz	..	0.77			MHS21pr	28.97	8.43		150	2.29	(4 dz)
gauze and cotton tissue						MS26pr	3.40	0.99		pocket pack	1.89	(1 gross)
B.P.C.	16 oz	6.60dz	..	0.70		NP11	0.26	0.08		for men	1.35	(1 gross)
Drug Tariff	16 oz	5.544dz	..	0.61		NP14	0.42	0.12		100	2.59	(2 dz)
incontinence pads	12	4.604dz	..	0.53%		NHB0	1.28	0.37		toilet tissues	1.68	(1½ dz)
lint B.P.C.	1 oz	0.917dz	..	0.10%		NHB1	1.84	0.54		twin pack rolls	1.68	(1½ dz)
4 oz	2.936dz	..	0.32%			NHB2	2.82	0.68		KOPERTOX (328 CCC)		
16 oz	10.584dz	..	1.17			NHB3	2.93	0.85		aerosol (vet)	172 g	0.63
lint boric	1 oz	0.96dz	..	0.11%	"Non-slip"	NHB4	3.77	1.10		294 g	0.84	0.23
4 oz	3.106dz	..	0.34			NHB5	4.33	1.26		1 gal	3.72	0.99
multiple pack dressing						NP8	0.16	0.05		small and large sizes	..	0.99
No.1	2.68dz	..	0.30			NP21	0.12	0.03		KOTEX (702 KC)		
No.2	5.468dz	..	0.60			NP12	0.12	0.03		sanitary towels		
N.A.dressings	..	0.346dz	..	0.04		NP15	0.12	0.03		size 1	12	5.69
sterilised lint dressings						NHW1	1.34	0.39		size 2	12	3.30
small	0.412dz	..	0.06			NB1	0.65	0.19		New Freedom		
medium	0.601dz	..	0.06			NB5	2.09	0.61		panties	3.10dz	0.35dz
large	0.931dz	..	0.12			NB6	1.74	0.51		towels	2.88	..
triangular bandage	..	1.36dz	..	0.15	shaving 100% badger	N9	0.25	0.07		(2 dz)	..	0.16%
ORDAN (1339 Wilkinson)						ND6	0.23	0.07		100	2.59	(2 dz)
toothbrush	adult	1.54dz	..	0.19		ND7	0.54	0.16		100	2.59	(2 dz)
child	1.13dz	..	0.14			NP16	1.21	0.35		100	2.59	(2 dz)
ULIAN JABLON (1548 JJ)	entire entry					NP17	0.54	0.16		100	2.59	(2 dz)
JVENA (1487 Juvena)						NP19	0.54	0.16		100	2.59	(2 dz)
cream eye shadow	..	..	..	1.20		V4	2.68	0.78		100	2.59	(2 dz)
Juvenance						V5	3.66	1.07		100	2.59	(2 dz)
eye contour treatment						V6	4.26	1.24		100	2.59	(2 dz)
14 cc	..	..	..	2.40		V7	5.47	1.59		100	2.59	(2 dz)
eye beauty base	20 cc	..	..	2.20	black handle	V8	6.08	1.77		100	2.59	(2 dz)
night moisturizer						V10	7.26	2.11		100	2.59	(2 dz)
50 cc	..	..	..	2.70		C23	2.43	0.71		100	2.59	(2 dz)
skin conditioner						C24	2.75	0.80		100	2.59	(2 dz)
56 cc	..	..	..	2.70		C19	1.45	0.42		100	2.59	(2 dz)
skin regenerator	28 cc	..	..	3.20		C20	0.78	0.23		100	2.59	(2 dz)
56 cc	..	..	..	4.65		C21	1.67	0.49		100	2.59	(2 dz)
throat cream	30 cc	..	..	2.60		W20	0.78	0.23		100	2.59	(2 dz)
throat firming lotion						W21	1.67	0.49		100	2.59	(2 dz)
56 cc	..	..	..	2.35		W23	2.43	0.71		100	2.59	(2 dz)
transparent cream mask						W24	2.75	0.50		100	2.59	(2 dz)
56 cc	..	..	..	3.10		W25	3.04	0.88		100	2.59	(2 dz)
ARODOR (328 CCC)					"Thistle"	KS1	4.26	1.24	KWELLS (893 Nicholas)	tablets	1.625dz	..
wound dressings						Easy Grip				LAEVOTONINE (218 Calmic)		
5 x 5 oz	1.50	0.40	2.40			W20	0.78	0.23		entire entry	..	0.18
ATKINS (967 Petfoods)						W21	1.67	0.49		LABOPRIN (718 LAB)		
handy	2.32	0.37	0.04%			W23	2.43	0.71		tablets	24	0.30
6 dz	6 dz	6 dz	6 dz	0.04%		W24	2.75	0.50		LANALEM (903 NPU)		
AY'S (1068 Roberts)						W25	3.04	0.88		hair spray	2.14dz	0.965dz
linseed compound	..	0.91dz	0.27dz	0.13%						hand lotion	0.75dz	0.34dz
..	..	1.88dz	0.56dz	0.27%						LANCOME (726 Lancome)		
										creme stimulant	36 T	..
										37 T	..	..
										douceur demaquillante	Nutrix	..
										tube 290	..	..
										dispenser 290 T	..	..

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
LASTONET (733 Lastonet)				LUCOZADE (103 Beecham)				MILK OF MAGNESIA (1190 SHP)				
aeronet				small	1.38*	0.185			small	1.25dz	0.335dz	
knee caps	0.46pr	..	0.69		(2 dz)	(2 dz)			peppermint flavoured	small	1.25dz	
ankle supports	0.46pr	..	0.69	large	1.865dz*	0.285dz			small	1.25dz	0.335dz	
arch binder	0.16pr	..	0.24	* Includes	0.30dz bottle deposit						0.16	
bandage clips	3 0.45dz	..	0.06	MACKENZIES (312 AC)				MILPAR (1190 SHP)				
6 0.85dz	..	..	0.11	smelling salts	family flat	1.14dz	0.34dz	0.15½	small	1.29dz	0.35dz
crepe bandage (Lastoyarn)								d	medium	2.27dz	0.615dz	
2 in	1.44dz	..	0.18	MAJA (317 CS)				MILTON (1055 RM)				
2½ in	1.80dz	..	0.23	gel					denture powder both sizes			
3 in	2.04dz	..	0.26	tubes	0.47	0.21	0.90	MILTON (890 Newton)				
3½ in	2.40dz	..	0.30	M & B (818 M&B)				(distributors 1556 Farillon)				
4 in	2.76dz	..	0.35	horticultural products				denture powder				
5 in	3.36dz	..	0.42	Bordeaux mixture				medium	1.17dz	0.35dz	0.16	
6 in	4.08dz	..	0.51	to make 2½ gal	2.40dz	..	0.30	large	1.76dz	0.53dz	0.24	
elastic band trusses N.H.S.				5 gal	4.00dz	..	0.50	MILTON-AID (1055 RM)				
inguinal	single 1.70	..	2.55	slug killer 8 oz	1.00dz	..	0.12½	MILTON-AID (890 Newton)				
double 2.74	..	..	4.11		1.80dz	..	0.22½	(distributors 1556 Farillon)			
scrotal	single 1.85	..	2.78	worm killer 36 g	3.20dz	..	0.40	cream, tube 1½ oz	1.53dz	..	0.17	
double 2.89	..	..	4.34	72 g	5.20dz	..	0.65	MIMOSPRAY (75 Avlex)			
metatarsal pad	0.40pr	..	0.60	M&B (971 PSMB)				(distributors 649 ICI)				
maternity tights	4.28	..	6.42	patent blue V 2.5%				aerosol				
Lastolita	2.80	..	4.20	ampoules 2 ml 5	0.80	..	1.20	unperfumed 50 g	1.73dz	0.52dz	0.25	
wrist supports	0.16pr	..	0.24	MARGO OF MAYFAIR (545 Grossmith)				travel pack 50 g	1.59dz	0.72dz	0.25	
				bath cubes (6)	2.49	1.09	0.11	MINIMA (243 Cernelle)				
LAVANDA (317 CS)				MARIGOLD (774 LR)				MINOLTA (667 JCL)				
soap bath	3.60dz	1.08dz	0.58	house gloves				camera 35 mm				
toilet	2.08dz	0.625dz	0.33	Chic	1.67dz	0.17dz	0.21	Hi-Matic 5	..	..	44.95
LEDERMYCIN (746 Lederle)				Suregrip	2.00dz	0.21dz	0.26	Hi-Matic E	..	..	79.95
capsules 150 mg 20	0.73	..	1.09½TS	Husky	2.86dz	0.30dz	0.38	Hi-Matic F	..	..	59.95
pack of 16			d	MARVIC (1091 Rybar)				MIRANDA (817 MPS)				
300 mg 20	1.43	..	2.14½TS	inhaler	0.70	..	1.00	Sensomat RS f 1.8	..	..	89.95
pack of 16			d	MARY QUANT (876 MP)				RE chrome f 1.8	..	..	99.95
tablets 150 mg 20	0.73	..	1.09½TS	body shampoo	3.95dz	1.185dz	0.60	black f 1.8	..	..	116.95
pack of 16			d	eye shadow brush	2.77dz	0.83dz	0.42	chrome f 1.4	..	..	119.95
300 mg 20	1.43	..	2.14½TS	solo shadow	3.54dz	1.645dz	0.60	Sensorex chrome f 1.8	..	..	129.95
pack of 16			d	sun stick			d	chrome f 1.4	..	..	149.95
LEMPAK (261 Christy)				MATEY (893 Nicholas)				black f 1.8	..	..	146.95
beauty mask				bath liquid	1.76dz	0.49dz	0.22	auto-EE f 1.8	..	..	169.95
cream	tube 1.535dz	0.69dz	0.25	powder			d	f 1.4	..	..	189.95
	1.10dz	0.50dz	0.18	MATTHODORM (809 M&W)			i	MISTOL (255 Chembro)				
LE TRAIN BLEU (981 Picot)				MATTHODORM (1345 Woodward)				MISTOL (1333 WL)				
spin-flo 10 cc	2.14dz	0.965dz	0.35	MAVALA (1361 Mavala)				drops plain	1.15dz	0.33dz	0.16	
perfume miniature	3.00dz	1.35dz	0.49	cuticle cream	..	..	0.97	with ephedrine	1.15dz	0.33dz	0.16
¼ oz	5.24dz	2.36dz	0.85	emery boards	..	..	0.06½	MONEKIL (328 CCC)			
½ oz	9.24dz	4.16dz	1.50	hand cream	..	..	1.49	tablets (vet)	100	2.40	0.64
¾ oz	16.56dz	7.45dz	2.70	MAWS (810 Maw)				MONITOR (472 Fontarel)				
1 oz	30.72dz	13.825dz	5.00	Nursery products				suntan cream	single	0.36	0.16	
LEXTRON (413 Lilly) entire entry				pants triple pack				duo set	0.85	0.385	1.70	
LIFEGUARD (893 Nicholas)				328.01/02/03/04	1.56dz	..	0.18	MOORLAND (751 LL)				
disinfectant			d	Tufty Tails				MOORLAND (325 C-A)				
large	1.145dz	..	0.12½	10	356.11	1.63dz	0.17	MOTHER SEIGELS (195 B&SL)				
LILIA (761 Lilia-White)				20	356.12	2.69dz	0.28	MOTHER SEIGELS (727 Lane)				
sanitary belts				30	356.13	3.75dz	0.39	MURIPSIN (896 NL)				
adjustable	1.05dz	0.12dz	0.13	newborn	356.14	2.69dz	0.28	tablets	50	0.36	0.11	
towels standard	6 0.79dz	..	0.08	MAX FACTOR (813 MF)				MUSTEROLE (255 Chembro)			0.65	
12	1.50dz	..	0.15	California				MUSTEROLE (1333 WL)				
LILIES OF THE VALLEY IN BLOOM (981 Picot)				nail creme	0.166	0.071	0.32		1.34dz	0.38dz	0.20	
eau de toilette				for men				MYCIL (179 BDH)				
spin-flo	2.14dz	0.965dz	0.35	pre-electric shave	0.285	0.122	0.55	ointment	30 g	0.12	..	
perfume miniature	3.00dz	1.35dz	0.49	nail frosts			d	powder	55 g	0.12	..	
¼ oz	5.24dz	2.36dz	0.85	MAYBELLINE (1377 R&A)			d	NATRODALE (1513 Rodale)				
½ oz	9.24dz	4.16dz	1.50	MAYBELLINE (1333 WL)			i	bone meal tablets	150	3.20dz	..	
1 oz	30.72dz	13.825dz	5.00	all eyes kit	7.88dz	3.37dz	1.25	300	4.80dz	..	0.60	
LIL-LETS (761 Lilia-White)				MAZDA (903 NPU)				650	0.80	..	1.05	
regular	10 1.26dz	..	0.13	magicube	0.205	..	0.29	garlic and parsley				
20	2.29dz	..	0.24	McKINTOL (1335 Wigglesworth)				capsules	100	4.00dz	..	
super	10 1.32dz	..	0.14	dandruff lotion 110 ml	1.40dz	0.63dz	0.23	250	0.75	..	1.00	
20	2.49dz	..	0.26	dandruff lotion 4 oz			d	tablets	100	3.60dz	..	
super plus	10 1.44dz	..	0.15	MEDOMET (1548 DDSA)				225	0.65	..	0.85	
20	2.67dz	..	0.28	tablets	250	3.90	†s4B	hand lotion	..	2.40dz	..	
LI-LO (308 Cow)				MEDRICOL (1505 MDCL)				Hi-Pro liver tablets	200	1.00	..	
LI-LO (1603 Li-Lo)				cough treatment				iron and molasses			1.35	
LIPCOTE (137 Blakoe)				adult	100 ml	2.04dz	0.61dz	0.30	tablets	175	3.60dz	..
LIPCOTE (1345 Woodward)				200 ml	3.06dz	0.92dz	0.45	Lacto-Flora capsules				
LIQUIBARINE (896 NL)				junior	100 ml	1.68dz	0.50dz	0.25	125	1.05	..	1.40
diagnostic 20 x 1 kg	17.00			pastilles		1.38dz	0.41dz	0.20	100	5.20dz	..	0.65
LIXIA (893 Nicholas)				MENE (1073 Robinson)				225	0.85	..	1.10	
cold relief sachets	5 1.69dz	0.47dz	0.22	sanitary towels	size 0	5.914	..	0.16	marrow bone tablets			
LONGCILS (1020 QC)				size 1	(4 dz)	6.283	..	0.17	100	3.60dz	..	0.45
anti-cerne stick	0.44	0.20	0.92	size 2	(4 dz)	7.392	..	0.20	200	6.00dz	..	0.75
eye brow pencils	0.18	0.08	0.36	size 3	(4 dz)	7.069	..	0.25½	pollen tablets	100	6.80dz	..
eye make-up remover	0.44	0.20	0.92	size 4	(3 dz)	6.098	..	0.33	250	1.35	..	1.80
brushes	0.23	0.105	0.47	MENNEN (1506 Mennen)				Protein Plus tablets	300	1.05	..	1.40
block mascara	0.36	0.16	0.75	shampoo P21	entire entry		d	Pro-Vitamin A capsules				
Loncilmatic mascara	0.44	0.20	0.92	tablets 0.1 g	100	0.27	..	150	1.00	..	1.35	
refill	0.33	0.15	0.69	1000	1.64	..	2.45	pumpkin seed oil				
eye liner	0.36	0.16	0.75	MERTHIOLATE (413 Lilly)				capsules	50	4.00dz	..	
eye shadow powder				tincture	450 ml		d	125	0.70	..	0.95	
compacts	0.59	0.265	1.23	MESONTOIN (1098 Sandoz)				225	1.20	..	1.60	
eye shadow powder				tablets pack of 1000			d	sunflower seed	1 lb	6.00	..	
compact single	0.36	0.16	0.75	METHERGIN (1098 Sandoz)				(1½ dz)			0.50	
eye shadow cream				ampoules 1 ml	100	0.27	..	vitamin E tablets				
tubes	0.41	0.185	0.84	tablets pack of 25			d	50 iu	40	4.00dz	..	
eye shadow stick				MICK (967 Petfoods)				150	1.30	..	1.70	
gold case	0.47	0.21	0.97	handy	1.03	0.16	0.08	300	2.00	..	3.00	
LORANNE (261 Christy)				large	(1½ dz)	(1½ dz)	0.15	wheat germ oil capsules				
splash Cologne	105 cc	2.94dz	1.32dz	carry home pack	1.38	0.22	0.48	75	4.40dz	..	0.55	
210 cc	4.68dz	2.11dz	0.76	MILDAN (818 M&B)				200	0.85	..	1.15	
LOREXANE (649 ICI)				garden fungicide	4 oz	2.40dz	..	0.30	NEUTRAPHYLLINE (311 C)			
dusting powder	100 g	1.49dz	..	8 oz	3.70dz	..	0.47	ampoules 3 ml	6	0.35	..	
head lotion	50 ml	1.20dz	0.36dz					NEW DEW (751 LL)				
shampoo	30 g	1.20dz	0.36dz					NEW DEW (325 C-A)				
LOTUS (903 NPU)								bath essence sachet	0.37dz	0.17dz	0.06	
hair spray	142 g	1.08dz	0.485dz					NIKINI (1073 Robinson)				
hand cream	255 cc	1.17dz	0.53dz					sanitary garment pink				
nail polish remover	1.17dz	0.525dz	0.19½					4.951 dz 0.557dz 0.60				
splash Cologne	258 cc	1.315dz	0.59dz									

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
MBIN (971 PSMB)					B1 black	0.60	..	1.00	ORBITOL (818 M&B)			
ets	50	0.32	..	0.48	B2 black, sherry	0.60	..	1.00	250 ml	2.40dz	..	0.30
	500	3.08	..	4.62	NU-MIST (903 NPU)				4 1/2 l	1.25	..	1.87 1/2
					deodorant aerosol	1.755dz	0.79dz	0.28 1/2	22 1/2 l	5.65	..	8.47 1/2
OTIN (896 NL)					NU-SOFT (903 NPU)				ORTHO-NOVIN 1/50 (922 Ortho)			
drops	dp 16 ml	0.184	..	..	Hanx	100	2.18	0.245	0.12 1/2	tablets		
ACOL (896 NL)				†			(2 dz)	(2 dz)		unipak	21	0.23
spasmodic	100 g	0.22	0.065	0.40	NUWEIGH (902 NPU)				OVALTINE (1303 Wander)			
	250 g	0.50	0.15	0.90	bathroom scales				baby rusk	8 oz	0.97dz	
	500 g	0.90	0.27	1.62	standard	1.12	0.125	1.80	chuckles	8 oz	0.97dz	
ard	100 g	0.20	0.06	0.36	de luxe	1.65	0.185	2.65	instant non-fat-milk			
	250 g	0.45	0.135	0.81	OLD SPICE (1131 Shulton)				7 oz	1.76dz		
	500 g	0.83	0.25	1.49	after shave lotion	3712	3.35dz	1.47dz	12 oz	2.69dz		
	2 K	3.20	0.96	5.76		3710	4.97dz	2.18dz	small	0.625dz		
ial	dp 2 1/2 K	4.00	..	..	presentation	3711	8.37dz	3.67dz	large	1.18dz		
	100 g	0.20	0.06	0.36	travel pack	3719	3.75dz	1.65dz				
	250 g	0.45	0.135	0.81	talcum	3734			OXATETS (311 C)			
	500 g	0.83	0.25	1.49	after shave lotion lime				tablets packs of 100 and 1000			d
	2 K	3.20	0.96	5.76		3502	3.35dz	1.47dz	0.56	PADDI (1073 Robinson)		
EBAD (893 Nicholas)						3500			d	pads	10	3.641
h additive	60 cc	3.105dz	0.86dz	0.46	travel pack 3503				d		(3 dz)	..
	120 cc	6.001dz	1.67dz	0.89	after shave skin conditioner						30	3.348dz
						3750	4.05dz	1.78dz	0.67	pleats	..	3.744
L (903 NPU)					body talcum	3741	4.20dz	1.84dz	0.70		(3 dz)	..
brushes						3742	2.71dz	1.19dz	0.45	roll	..	3.60
standard		1.02dz	0.31dz	0.15 1/2	lime	3573	3.01dz	1.32dz	0.50		(3 dz)	..
um Nu-flask	8 oz	3.28dz	0.36dz	0.44 1/2		3510			d	cotton wool balls		
lastic	16 oz	3.80dz	0.43dz	0.51 1/2	Cologne for men	3722	3.99dz	1.75dz	0.66	coloured		
efills	8 oz	2.40dz	..	0.26 1/2	lime	3720	5.57dz	2.44dz	0.92	PAGAN (981 Picot)		
	16 oz	2.625dz	..	0.29		3522			d	eau de toilette	42 cc	4.92dz
	26 oz	4.15dz	..	0.46	deodorant	3876			d		84 cc	8.64dz
	36 oz	4.15dz	..	0.46	stick	3880	3.29dz	1.44dz	0.55		10 cc	2.14dz
aps	8 oz	0.49dz	0.05 1/2dz	0.05 1/2	stick lime	3587			d	spin-flo	28 g	5.24dz
inner	16 oz	0.595dz	0.07dz	0.06 1/2	hair cream	3040	2.42dz	1.06dz	0.40	spray mist	28 g	5.24dz
uter	26/36 oz	0.42dz	0.05dz	0.05	tube	3043	2.06dz	0.90dz	0.34	perfume	miniature	3.00dz
toppers	26/36 oz	0.70dz	0.08dz	0.08	hairdressing aerosol						1/8 oz	5.24dz
	8/16/26 oz	0.675dz	..	0.07 1/2		3672	2.77dz	1.22dz	0.46		1/2 oz	9.24dz
	36 oz	0.79dz	..	0.09	hair	3938	2.42dz	1.06dz	0.40		3/4 oz	16.56dz
RESH (903 NPU)					hair tonic	3941	3.75dz	1.65dz	0.62	PALMOLIVE (280 CP)		
sol air freshener					pre-electric shave	3611	4.05dz	1.78dz	0.67	shampoo	herb	2.30
	14 oz	1.51dz	..	0.18	roll-on	3640	4.05dz	1.78dz	0.67			0.69
	14 oz	1.76dz	..	0.21	shampoo for men	3950	4.05dz	1.18dz	0.62		(1 1/2 dz)	(1 1/2 dz)
orising fly killer					shave bowl	3709	3.92dz	1.15dz	0.60	PAN (1604 IPL)		
	size 1	2.96dz	..	0.37	lime	3969			d	shampoo	3 oz	2.68dz
	size 2	6.00dz	..	0.75	stick	3890	3.03dz	0.89dz	0.47		6 oz	4.44dz
UARD (903 NPU)					refill	3891	1.95dz	0.57dz	0.30	PANALEVE (1335 Wigglesworth)		
i-freeze	1 pt	3.02	..	0.18	shaving cream					elixir	56 ml	1.43dz
	(2 dz)		..		brushless	3832	1.63dz	0.48dz	0.25	tablets	25	0.97dz
	1 qt	2.85dz	..	0.34		3830	2.91dz	0.85dz	0.45		50	1.70dz
L (255 Chembro)				d	lather	3822	1.63dz	0.48dz	0.25		100	2.75dz
L (1333 WL)				i		3820	2.91dz	0.85dz	0.45	Pancreatin (1335 Wigglesworth)		
	small	1.54dz	0.44dz	0.22	lime	3994			d	granules	226 g	23.00dz
		2.69dz	0.77dz	0.38 1/2	mug	3700	5.16dz	1.96dz	0.83	PANETS (690 Keldon)		
OOK (903 NPU)					refill	3701	2.91dz	0.85dz	0.45	baby syrup		2.02dz
glasses					smooth shave	3690	3.02dz	0.88dz	0.46			..
N1 black, sherry	1.36	..	..	2.26	lime	3591			d	oilv and non oilv	2.65dz	1.19dz
N2 black, sherry	1.05	..	..	1.75	soap	3792	1.77dz	0.52dz	0.26	hair vitaliser	1.53dz	0.69dz
N3 black, sherry	1.11	..	..	1.85	lime	3583			d	PARABAL (1143 SPL)		
N4 black, cool white					after shave lotion					tablets	100	0.58
crystal, mauve shadow	1.05	..	..	1.75		3114	4.34dz	1.90dz	0.72	PARAZONE (671 Jeyes)		
sherry	1.05	..	..	1.75	travel pack	3119	4.64dz	2.04dz	0.77		750 ml	0.79dz
dark shell	1.11	..	..	1.85	body shampoo	4101			d		1 l	0.94dz
N5 black, sherry					Cologne	3124	5.20dz	2.28dz	0.86		1 gal	0.335
cool white, crystal	1.05	..	..	1.75		3120	7.76dz	3.40dz	1.28	PARISILON (1061 Riker)		
dark shell	1.11	..	..	1.85	deodorant aerosol	3151	3.06dz	1.34dz	0.51	tablets 2.5 mg	100	1.08
N6 black, sherry					stick	3148	3.94dz	1.73dz	0.65	7.5 mg	100	2.48
cool white, crystal,	1.05	..	..	1.75	hairdressing aerosol	4172	3.75dz	1.65dz	0.62	tablets 2.5 mg and 7.5 mg		packs of 30 and 300
mauve shadow	1.11	..	..	1.85	hair cream	3139	3.13dz	1.37dz	0.52	PEDRIAN (1335 Wigglesworth)		
dark shell	1.11	..	..	1.85	smooth shave	3154	3.73dz	1.09dz	0.57	foot salve	0.99dz	0.30dz
N7 flip-clip	0.78	..	..	1.30	talcum	3141	3.75dz	1.65dz	0.62	PEKSOL (328 CCC)		
N8 gold framed						3140	5.57dz	2.44dz	0.92	soluble vitamins (vet)		
rimless	1.38	..	..	2.30	OLIVE (1315 HW)					20 oz	3.45	..
with rim	1.44	..	..	2.40	nail pliers	69001	5.20dz	..	0.65	PENITRIAD (971 PSMB) entire entry		d
N10 black, sherry	1.05	..	..	1.75	OMNIPED (656 IFA)					Pentamidine isethionate (971 PSMB)		
dark shell	1.11	..	..	1.85	foot cushions	pair	8.16dz	..	0.98	ampoules 200 mg	10	0.60
N11 black, mauve shadow					renewal bands		1.85dz	..	0.22	Pentobarbitone sodium (971 PSMB)		
	1.05	..	..	1.75	health sandals					capsules 100 mg	500	2.32
dark shell	1.11	..	..	1.85	Capri	pair	2.44	0.27	3.75	PERALVEX (896 NL)		
silver	1.11	..	..	1.85	Grace	pair	3.00	0.34	4.65	solution	16 ml	0.30
N12 black, metal sides	1.44	..	..	2.40	Sorrento	pair	2.44	0.27	3.75	PEROIDIN (809 M&W)		
N13 nickel	1.48	..	..	2.46	health sandals	..	..	..	3.40	PEROIDIN (1345 Woodward)		
N14 silver satin	1.50	..	..	2.50	OMY (331 C of C)					50 mg	dp 1000	2.70
N15 gold	1.48	..	..	2.46	bath essence					PERSONALITY (1377 R & A)		
N16 heliodor, metal sides						bijou	1.92dz	0.84dz	0.31	soap		
	1.32	..	..	2.20	sachet boules	large	16.20dz	7.11dz	2.62	petals		
					OPAS (1335 Wigglesworth)		2.19dz	0.99dz	0.36	PHAZYME (1178 Stafford)		
	1.38	..	..	2.30	powder	2 oz	0.58dz	0.17dz	0.08 1/2	tablets	100	9.90dz
N17 smoke, black	1.32	..	..	2.20		4 oz	0.99dz	0.30dz	0.15	PHENERGAN (971 PSMB)		
silver	1.38	..	..	2.30	tablets	8 oz	1.57dz	0.47dz	0.23 1/2	cream 2%	25 g	0.14
N18 dark shell/gold						33	0.72dz	0.22dz	0.11		500 g	1.20
silver/chrome	1.38	..	..	2.30		66	1.19dz	0.36dz	0.18	PHENOMET (180 BEP)		
heliodor/chrome	1.32	..	..	2.20		99	1.72dz	0.52dz	0.26	PHENOMET (1345 Woodward)		
N19 heliodor, smoke	1.38	..	..	2.30	roll	(12)	1.19	0.36	0.06	PHILIPS (977 PE)		
silver	1.44	..	..	2.40			(3 dz)	(3 dz)		toothbrush		
N20 heliodor, black	1.14	..	..	1.90	OPTREX (690 Keldon)				0.07	rechargeable HP 5202	6.242	1.628
dark shell	1.20	..	..	2.00	eye baths		0.43dz	0.05dz		PHOSPHOLINE IODIDE (1370 Ayerst)		
N21 black/gold					ORABASE (1176 Squibb)					vial 1.5 mg	..	1.19
crystal/silver	1.41	..	..	2.35	paste	15 g	0.17	0.05	0.26	PHYTODERMINE (971 PSMB)		
N22 gold framed						80 g	0.55	0.165	0.83	cream	tube	0.13
rimless	1.38	..	..	2.30	ORAHESIVE (1176 Squibb)				0.41	powder puffer	bottle	0.13
N25 gold	1.50	..	..	2.50	powder	15 g	0.27	0.08		PINO SILVESTRE (881 Natura)		
N26 nickel	1.50	..	..	2.50	tablets	500			d	Cologne	400 cc	2.40
N27 nickel flip-clip	1.05	..	..	1.75						deodal spray	130 g	0.48
										PLJ (103 Beecham)		
										lemon juice		1.85dz*
												2.92dz*
												0.475dz
									</			

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		
POLLITABS (243 Cernelle)					RADIOL (1023 Radiol)				ROSEDALE (451 F&J)					
tablets	100	7.56dz	..	0.90	4 oils	112 ml		d	herbal bath	2.07dz	0.62dz	0.29		
	250	15.96dz	..	1.90	fly repellent	40 g	0.13	0.04	0.22½	pine bath	2.07dz	0.62dz	0.29	
packs of 30, 500 and 1000				d	liniment				shampoo	110 cc	1.00dz	0.30dz	0.14	
POLY (721 LC)					horses and dogs	112 ml		d						
cream rinse		0.38dz	0.17dz	0.06	presentation pack		2.485	0.43	3.75	ROTO (331 C of C)				
hair dye reducer		2.86dz	1.285dz	0.45						wrapped block	0.50dz	..	0.07	
pre-colour		2.67dz	1.20dz	0.42	RADOX (893 Nicholas)				ROTOCUBES (331 C of C)					
POLYBACTRIN (218 Calmic)					bath salts (bouquet.					complete	0.78dz	..	0.10	
cream	15 g			d	pine. Cologne)		1.305dz	0.545dz	0.19	ROTOFRESH (331 C of C)				
POLYBLONDE (721 LC)					foot spray		1.99dz	0.83dz	0.29	complete	1.48dz	0.05dz	0.19	
	..	2.415dz	1.085dz	0.38	RAINETTE (331 C of C)		3.38dz	0.94dz	0.49	ROTOPAN (331 C of C)				
POLYCAR (721 LC)					hair lacquer aerosol					toilet fitting	0.78dz	..	0.10	
instant	..	0.95dz	0.43dz	0.15		16 oz	2.62dz	1.15dz	0.38	RODOSAN (331 C of C)				
POLYCOLOUR (721 LC)				d	refill	33 cc	0.50dz	0.22dz	0.07	channel block (3)	0.92dz	..	0.12	
POLYCOLOR (721 LC)				i	sachet	25 cc	0.22dz	0.08dz	0.03	discs	0.72dz	..	0.09	
POLYCOLOUR LIGHTER (721 LC)				d	sachet	30 cc				juniors	1.31dz	0.07dz	0.16	
POLYFAIR (721 LC)					soap toilet (4)		3.74dz	1.09dz	0.12	superfume crystals	1.36dz	..	0.17	
	..	2.35dz	1.06dz	0.37	bath (2)		3.74dz	1.09dz	0.12	RUTHMOL (180 BEP)				
POLYHERB (721 LC)					RALGEX (430 Eucryl)					RUTHMOL (1345 Woodward)				
shampoo	sachet	0.375dz	0.115dz	0.05½	aerosol		2.64dz	0.79dz	0.36	50 g	0.10	..	0.15	
colourant	..	4.25dz	1.915dz	0.67 ‡	stick		2.01dz	0.605dz	0.27	200 g	0.30	..	0.45	
	bottle	1.785dz	0.535dz	0.25½	RAMER (1026 RC)					400 g	0.50	..	0.75	
POLY LADY (721 LC)					(distributors 261 Christy)					R. V. T. (1335 Wigglesworth)				
permanent wave	..	3.305dz	1.485dz	0.52	sponges	baby	0.80dz	0.24dz	0.12	tonic elixir	230 ml	1.63dz	0.49dz	0.24½
setting lotion	..	1.21dz	0.545dz	0.19		bath	2.47dz	0.74dz	0.37	8 oz size				
POLYLOCK (721 LC)				d	cosmetic		0.33dz	0.10dz	0.05	RYBAR (1091 Rybar)				
POLYSET (721 LC)					junior		1.12dz	0.34dz	0.17	inhaler	10.20dz	..	1.27	
vials	..	0.665dz	0.30dz	0.10½	toilet		1.74dz	0.52dz	0.26	with mask	10.20dz	..	1.68	
POLYTINT (721 LC)					toilet		1.20dz	0.36dz	0.18	special	10.20dz	..	1.18	
	..	2.86dz	1.285dz	0.45	oval					SACSOL (1335 Wigglesworth)				
PONDERAX (1123 SLL)					REGULA (980 Photopia)					tablets	200	0.97dz	..	0.12
tablets	pack of 1000			d	cameras					ST. FRANCIS (1335 Wigglesworth)				
PORTIA (1160 Solport)					Piccas	C 35	..	..	13.96	cat and dog products				
animal wool	½ oz	0.04	..	0.06	RENNIE (893 Nicholas)	tablets				antiseptic ear drops	1.32dz	0.40dz	0.20	
baby balances						25	1.65	0.46	0.11	antiseptic ointment	0.99dz	..	0.12½	
outfits	D60	0.76	..	1.14			(2 dz)	(2 dz)		Brush-off aerosol	2.42dz	..	0.30	
blackhead remover					RESPATON (657 IL)					diarrhoea tablets	0.99dz	0.30dz	0.15	
carded	10	0.44	0.198	0.08	antismoking lozenges	48	0.7166	0.215	1.29	indigestion tablets	0.99dz	0.30dz	0.15	
caustic pencils		0.08	..	0.12						laxative tablets	0.99dz	0.30dz	0.15	
first aid case	D180	1.44	0.10	2.25	RETCIN (1548 DDSA)	tablets	100	2.90	TS	liquid shampoo	1.10dz	0.33dz	0.16½	
iodine brushes	loose	0.026	..	0.04	REVILON (1052 Revlon)					pain relief tablets	0.99dz	..	0.12½	
carded 10		0.32	..	0.05	skin relief moisture lotion	..	..	..	0.95	roundworm tablets	0.99dz	..	0.12½	
nail brushes	B518	0.124	0.037	0.22	REXSOL (848 Minnesota)					sedative tablets	0.99dz	0.30dz	0.15	
	B516	0.164	0.049	0.29½	suntan cream		1.28dz	0.58dz	0.28	tapeworm tablets				
styptic pencils					lotion		2.36dz	1.06dz	0.45½	(cats and puppies)	1.10dz	0.33dz	0.16½	
3" labelled and cello, wrapped					RIGHT GUARD (514 Gillette)					(dogs)	1.65dz		0.20½	
carded 10	D1660	0.28	0.084	0.05	roll-on					tonic/condition tablets	1.10dz	0.33dz	0.16½	
2" plastic case					refill					(cats or dogs)				
carded 10	D1663	0.52	0.156	0.10	RITTER (243 Cernelle)					SALAZOPYRIN (1497 PGBL)				
tincture and lotion brushes					Vital capsules	96	7.80dz	..	0.97	(distributors 1556 Farillon)				
favelon		0.024	..	0.04	ROBERTS (1068 Roberts)					suppositories	10	1.01	..	1.52
goose size		0.032	..	0.05	glycerine lemon & honey					SANELLA (903 NPU)				
duck size				d	70 ml	0.84dz	0.25dz	0.12		sanitary towels				
PREMARIN (1370 Ayerst)					Indian brandee	70 ml	0.96dz	0.29dz	0.13½	No.0	..	5.76	..	0.15
tablets 2.5 mg	30	0.86	..	†s4B	liquid paraffin	225 ml	1.15dz	..	0.13½	(4 dz)	..	6.15	..	0.16
PREMIER (328 CCC)					olive oil B P	71 ml	0.93dz	..	0.11	(4 dz)	..	6.94	..	0.18
cattle drench	20 oz	0.69	0.18	1.10	white petroleum jelly B.P	190 g	1.47dz	..	0.17½	No.2	..	6.94	..	0.18
PRIDE (487 Furman)										soluble	..	5.60	..	0.14½
bath cushion	entire entry			d	ROBINSONS (1449 R&CFD)					san-belts				
PRIMES (1055 RM)				d	barley waters	25½ oz	1.51dz	0.27dz		side-fastening				
PRIMES (890 Newton)				i	whole fruit drinks					SANILAV (671 Jeyes)				
PROM (1242 Toni)					25½ oz	1.36dz	0.245dz			425 g	1.00dz	..	0.10	
roller perm complete				d	35½ oz	1.61dz	0.29dz			738 g	1.66dz	..	0.16	
PROMICROL (818 M&B)					please	20 oz	0.905dz	0.165dz		SANOID (339 CG)				
tin to make	600 ml	0.18	..	0.27½	ROLLEI (637 Hunter)					baby cream				
	2½ l	0.40	..	0.60	cameras					dusting powder				
replenisher					chrome	35	..	..	99.27	SAOUADIL (971 PSMB)				
tin to make	2½ l	0.52	..	0.78	black	35	..	..	116.03	8 oz	..	..	..	0.65
PROTEIN 21 (1506 Mennen)					B 35	..	..	..	46.53	35 oz	..	..	..	2.40
shampoo	sachet	1.09	0.325	0.05	16 S	..	..	..	132.33	1 gal	..	..	..	6.75
		(3 dz)	(3 dz)		movie	SL 81	..	..	59.33	SCHOLL'S (1108 SMC)				
	50 cc	1.20dz	0.36dz	0.17		SL 82	..	..	95.78	foot deodorant	2.78dz	0.834dz	0.41	
	100 cc	2.00dz	0.60dz	0.28		SL 83	..	..	199.30	anti-perspirant	2.78dz	0.834dz	0.41	
PURAPEN G (1393 BRL)						SL 84	..	..	299.35	foot spray	2.78dz	0.834dz	0.41	
entire entry				d		SL 85	..	..	141.53	handbag	1.59dz	0.477dz	0.24	
PUOVERINE (1098 Sandoz)					projectors movie	P 83	..	..	83.37	SCORVITE (1335 Wigglesworth)				
ampoules 1 ml	6	0.60	..	0.90 †						tablets	14	1.45dz	..	0.18½
tablets	100			d	projectors slide					SCRUBBS (671 Jeyes)				
PURSENNID (1098 Sandoz)						P 35	..	..	44.98	ammonia	540 ml	1.30dz	..	0.13
tablets pack of 200				d		P 35A	..	..	60.88	SECTO (333 Cupal)				
PYGMIA A-1-D (328 CCC)						P 35AF	..	..	76.19	aerosols				
100 ml	2.63	..	..	3.50		P 37A	..	..	77.16	biting insect repellent	..	..	..	0.33
PYETS (1568 Trentham)				d		P 37AF	..	..	96.94	green fly and	..	..	..
PYRETS (1568 Trentham)				i						aphid spray	..	..	..	0.29
Q. T. (255 Chembro)				d						plastic puffer	..	..	..	0.15
tanning lotion	small	2.84dz	1.21dz	0.45						insecticide powder	..	..	..
	large	4.73dz	2.02dz	0.75						Vap fly killer	..	..	..	0.23
shade		2.52dz	1.08dz	0.40						giant size	..	..	..	0.48
aerosol foam		4.73dz	2.92dz	0.75						super size	..	..	..	0.26
QUINASP (1556 Farillon)										superfast fly killer	..	..	..
capsules	12	1.67dz	0.50dz	0.25 †						mothproof	..	..	..	0.26
QUOSH (103 Beecham)					ROLLEIFLEX (637 Hunter)					liquid ant and wasp				
orange, lemon, lime,					cameras	SL 26	..	..	127.96	ant killer	..	..	..	0.15
lemon/lime, orange/						SL 35	..	..	199.70	killer	..	..	..	0.26
pineapple, grapefruit/					RONSON (1079 Ronson)					Sectovap	300 cc	..	..	0.17
pineapple, lemon barley,					automatic toothbrush					16 oz	..	..	..	0.23
raspberry, tropical fruit					standard pack	TB 711	3.49	0.94	5.76	32 oz	..	..	..	0.37
RADIAN (1023 Radiol)						TB 715	2.88	0.82	4.79	128 oz	..	..	..	1.15
bath salts	6 kg			d		TB 716	5.94	1.46	9.64	Vap lantern Mk III	..	..	..	0.78
massage cream	40 g	0.135	0.04	0.22½						SECTO-KIL (333 Cupal)				
	100 g	0.19	0.055	0.32						house and garden				
-A	25 ml	0.12	0.035	0.20						powder	7 oz	..	..	0.20
	50 ml	0.18	0.055	0.30½						SENNALAX (312 AC) entire entry				
					model	RS 45	6.27	1.88	10.53	SENNA-DISCS (312 AC)				
						RS 55	6.84	2.05	11.49	standardised senna				
					battery	RS 35	4.86	1.46	8.17	tablets	100	0.19	..	0.28
					hairdryers									
					Rapide	RA 20	3.12	0.94	5.24					

Trade				Tax				Retail				Trade				Tax				Retail																											
£.p				£.p				£.p				£.p				£.p				£.p																											
KOT (1037 Reckitt)																SWEETEX (325 C-A)																TRIDESILON (1460 DOME)															
mules 50 g 1.335dz 0.16																cream 1.28dz 0.37dz 0.09																cream 0.05% 15 g 0.50 0.75 TSA															
56 g d																tube 1.28dz 0.37dz 0.09																30 g 0.90 1.35 TSA															
HLOR (1335 Wigglesworth)																lotion standard 2.55dz 0.74dz 0.38																TRIOGESIC (1303 Wanderl)															
enges 20 0.99dz 0.12½																large 1.94dz 0.59dz 0.29																elixir 150 ml 0.23 0.34 +															
JDX (818 M&B)																milk																tablets 12 0.13 0.19 †s7															
powder No 1 1.68dz 0.21																SYNALAR (649 ICI)																250 1.76 2.64 †															
No 2 1.68dz 0.21																ointment 15 g 0.39 0.59 TS																TRUFORD (1249 Truford)															
No 3 1.68dz 0.21																TABAC ORIGINAL (443 Eylure)																junior foods jar 0.77dz 0.08															
5 10 gm 4.00 0.50																after shave lotion 15 cc 0.35 a																Spoonfoods jar 0.53dz 0.05½															
D (412 Elida-Gibbs)																47 cc 0.66																toddler meals 1.06dz 0.11															
i-perspirant economy 3.79dz 1.705dz 0.56																90 cc 0.98																TRUGEL (893 Nicholas)															
ER (103 Beecham)																163 cc 1.59																hair dressing tube 1.505dz 0.625dz 0.24															
lid apples small 1.56* 0.22																305 cc 2.90																economy 2.47dz 1.03dz 0.38															
(2 dz)																114 cc 1.10																TRUST (103 Beecham)															
* Includes 0.36 (2 dz) bottle deposit																eau de Cologne 15 cc 0.39																dog or cat treats 1.635 0.295															
large 1.83dz 0.33dz																47 cc 0.73																(6 dz) (6 dz)															
large 2.085dz 0.38dz																90 cc 1.05																TUSSOBRON (1335 Wigglesworth)															
818 M&B) 113 ml 0.40 0.60																163 cc 1.60																56 ml 1.10dz 0.14 +															
11 2.35 3.52½																305 cc 2.99																114 ml 1.76dz 0.25 +															
KRIN (105 BTD)																plastic 114 cc 1.20																d															
hair cream standard 1.085dz 0.49dz 0.16																pre shave lotion 47 cc 0.66																packs of 2 oz and 4 oz															
large 1.565dz 0.705dz 0.23																90 cc 0.98																TWINK (412 Elida-Gibbs)															
hairdressing spray 1.97dz 0.89dz 0.29																163 cc 1.59																roller standard 2.18dz 0.98dz 0.34															
hair spray regular 1.765dz 0.795dz 0.26																shaving foam spray 80 g 0.91																ULCANON (1335 Wigglesworth)															
DEW (596 HR)																soap-on-a-rope																½ oz 1.05dz 0.32dz 0.15															
ollient cleanser 340 cc 1.65																TABLOID (208 BW)																0.95dz 0.29dz 0.14½															
thener and toner 340 cc 2.10																ephedrine HCl																16 ml 0.27 0.08 0.49															
bal lotion 340 cc 2.05																30 mg pack of 25																UNICAN (1391 MHB)															
LIFE (596 HR)																TAKA-DIASTASE (938 PD)																for sauternes, sweet sherry,															
um 0901 2.90																tablets																port, burgundy, hock,															
KENDON (1152 SK)																pepsin compound 100																sweet mead, dry mead,															
dose tablets																TAME (1242 Toni)																claret, Beaujolais, dry															
Mocca coffee flavoured																creme rinse 60 g 1.44dz 0.62dz 0.22																sherry, liebfraumilch,															
7 oz 1.57dz 0.285dz 0.19																112 g 2.16dz 0.93dz 0.33																graves, rose, chablis,															
A-TULLE (1087 Roussel)																TAMPAX (1211 Tampax)																red vermouth, royal ruby															
10 x 10 cm 0.40 TS																regular 1.37dz 0.15																.. 0.52 0.78															
1 strip 100 cm x 10 cm 0.50 TS																4.85dz 0.53																UNICHEM (1259 Unichem)															
RO (1553 Contactasol)																super 1.51dz 0.16½																golden eye ointment 0.85dz 0.255dz 0.12½†															
tion 15 ml 0.30 0.45																5.40dz 0.59																US (1607 JWL)															
RERO (532 Goya)																TARCORTIN (1178 Stafford)																anti-perspirant															
um tube 50 g 0.128 0.06 0.25																cream 15 g 2.10dz 0.63dz 0.31 TS																aerosol 160 g 3.195dz 1.12dz 0.45															
FT (1227 THP)																30 g 3.47dz 1.04dz 0.52 TS																210 g 3.915dz 1.375dz 0.55															
FT (193 Brobat)																TEDRAL (1310 Wwy)																250 ml 3.705dz 0.865dz 0.48															
s twin 1.02 0.07																linctus 300 ml 0.52 0.78 †s2s4A																VADEMECUM (957 Perl)															
(1½ dz)																TEDRAL EXPECT (1310 WW)																mouthwash 20 cc 1.92dz 0.575dz 0.30															
YMARK AEROSOLS (328 CCC)																linctus 300 ml 0.52 0.78																75cc 6.00dz 1.80dz 0.89															
king fluid 6 x 172g 2.82 3.75																TEN NEW PENCE FOR BEAUTY (287 CPC)																VALDA (903 NPU)															
YMATE (506 Gerhardt)																beer shampoo 0141 0.67dz 0.19dz 0.10																pastilles packets 2.04 0.615 0.15½															
th freshener 2.76dz 0.83dz 0.42																bubble bath 0140 0.67dz 0.19dz 0.10																(2 dz) (2 dz)															
ADENT (1037 Reckitt)																cleansing milk 0137 0.62dz 0.27dz 0.10																drums 2.66dz 0.80dz 0.40½															
der small 0.89dz 0.249dz 0.12																egg & lemon shampoo 0131 0.67dz 0.19dz 0.10																VALLEDRIE (971 PSMB)															
medium 1.39dz 0.38dz 0.18½																eye make-up remover 0139 0.62dz 0.27dz 0.10																linctus 125 ml 0.17 0.25½†s4BDDI															
economy 1.99dz 0.544dz 0.27																hand cream 0138 0.62dz 0.27dz 0.10																21 2.08 3.12 †s4BDDI															
ets																herb shampoo 0130 0.67dz 0.19dz 0.10																VANEXANE (1335 Wigglesworth)															
26 1.39dz 0.38dz 0.18½																lacquer removing shampoo																head lotion 56 ml 0.91dz 0.27dz 0.14															
ENS (1023 Radiol)																0133 0.67dz 0.19dz 0.10																2 oz pack															
ment 40 g 0.30 0.09 0.51 †																0132 0.67dz 0.19dz 0.10																VASODEX (61 APC)															
pack of 28 g																0142 0.67dz 0.19dz 0.10																ophthalmic solution															
SNIL (328 CCC)																moisturising cream																5 ml 0.40 0.60 TS															
ction (vet) 50 cc 2.06 2.75																0136 0.62dz 0.27dz 0.10																VASOSULPH (61 APC)															
LE (818 M&B)																0135 0.62dz 0.27dz 0.10																ophthalmic solution															
ting powder 30 g 1.68dz 0.21																setting lotion																10 ml 0.25 0.38 †s4BTS															
BOFIX (637 Hunter)																TETRALYSAL (227 Erba)																15 ml pack															
nguns electronic																capsules																VASOZINC (61 APC)															
manual E15B 13.57																16 0.375 0.56 TS																ophthalmic solution															
E15 19.97																100 2.26 3.39 TS																10 ml 0.25 0.38															
E19 23.65																1000 19.87 29.80 TS																15 ml pack															
E22 26.37																THE BLUE TRAIN (981 Picot) entire entry																VELVA (60 Arden)															
E27 30.83																THEREX (1055 RM)																cream masque tube 0.59															
BOMATIC (637 Hunter)																THEREX (890 Newton)																VERMIPELS (328 CCC)															
nguns electronic																(distributors 1556 Farillon)																in feed warmer 2 lb 2.48 3.30															
computer E19BC 22.88																14 1.54dz 0.465dz 0.21 †																8 lb 8.62 11.50															
E19C 29.85																THERMOGENE (1073 Robinson)																VESAGEX (1335 Wigglesworth)															
E22C 38.39																wool small 1.32dz 0.395dz																antiseptic ointment															
E27C 46.14																large 2.25dz 0.675dz																60 g 1.92dz 0.24															
E34C 96.16																THIODET (818 M&B)																500 g 0.67 1.00															
E (981 Picot)																test kit 0.70 1.05																VICTORY V (116 BFS)															
pin-flo 10 cc 2.14dz 0.965dz 0.35																THYLIN (1143 SPL)																(distributors 261 Christy)															
ume miniature 3.62dz 1.63dz 0.59																tablets 250 m 100 2.34 3.51																gums and lozenges 0.41dz 0.12dz 0.06															
¾ oz 6.44dz 2.90dz 1.05																500 11.16 16.74 d																5 lb 1.45 0.44 0.12															
¾ oz 11.28dz 5.075dz 1.85																THYRODEX (1556 Farillon) entire entry																menthol and eucalyptus															
¾ oz 19.68dz 8.855dz 3.20																TIGRESS (328 CCC)																pastilles 0.48dz 0.06															
1 oz 34.80dz 15.66dz 5.65																teat and udder 1 lb 0.50 0.13 0.79																VIDAL (881 Natura)															
O (671 Jeyes)																dressing 4 lb 1.74 0.46 2.77																foam bath 280 g 0.65 0.195 1.25															
ulsion 80 ml 1.07dz 0.32dz 0.15																12 lb 5.49 1.26 7.59																shave cream lather 100 g 0.28 0.085 0.55															
npoos 80 ml 1.33dz 0.40dz 0.19																TOLOCHROME (818 M&B)																VI-MINEROL (1023 Radiol)															
HAMEZATHINE (649 ICI)																25 g 3.96dz 0.49½																canine 450 g 0.30 0.42															
der 100 g d																foam bath capsules																extra bone 25 kg 5.80 7.80															
URE (903 NPU)																tube 2.61dz 0.77dz 0.39																standard 25 kg 9.20 11.96															
t drinks																8 3.02dz 0.88dz 0.45																VISCLAIR (1143 SPL)															
range, lemon 1.13dz 0.205dz 0.13½																TONI (1242 Toni)																aerosol 6 1.76 0.53 2.64															
mon barley 1.235dz 0.22dz 0.15																spin curlers																tablets 100 2.34 0.70 3.51															
me 1.35dz 0.245dz 0.17																regular, midget (12)																VISCLAIR S (1143 SPL)															
R PLENAMINS (848 Minnesota)																Sofspin (9)																spray 15 ml 0.47 0.14 0.70															
15 2.60dz 0.31																(1½ dz) (1½ dz)																VITATHONE (333 Cupal)															
30 4.54dz 0.54																TONSILLIN (1599 Winthrop)																tablets 50 1.80 0.22															
60 8.30dz 0.99																TOPIAR (1584 Syntex)																VIULES (147 Boots) existing entry															
150 17.64dz 2.10																cream 500 g 6.25 †s4BTS																VIULES (147 Boots)															
RTOX (818 M&B)																ointment 500 g 6.25 †s4BTS																streptomycin sulphate															
n weed killer 8 oz 2.24dz 0.28																TORECAN (1098 Sandoz)																0.75 g/1.5 ml 6 0.38 TS															
1 pt 4.48dz 0.56																ampoules 10 mg/1 ml 6 0.28 0.43 †s4B																1 g/2.0 ml 6 0.45 TS															
1 gal 27.60dz 3.20																ampoules 1 ml																100 5.90 TS															
AMYCIN (824 MCP)																TRI-ADCORTYL (1176 Squibb)																100 5.97 TS															
sules 250 mg 50 1.68 TS																cream 30 g 1.33 2.00 TS																Streptoduacin															
TEX (751 LL)																ointment 30 g 1.33 2.00 TS																0.5 g/2.0 ml 6 0.45 TS															

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	Trade £.p	Tax £.p	Retail £.p
V. P. D. (328 CCC) pre-digested feed (vet) 12 x 1 oz	1.65	..	2.20
WANDER (1303 Wander) diabetic chocolate drink 1 lb pack			d
WELLCOME (208 BW) aminophylline BP intravenous 0.25 g in 10 ml 5			d
louping ill vaccine (Moretum type) 20 ml	4.50	..	6.00
WHISKAS (967 Petfoods) cat litter 2.00dz	..	..	0.22½
WHITE'S, DR. (761 Lilia-White) Koronet briefs .. 2.77dz	0.29dz	0.33½	
pads .. 1.09dz	..	0.11½	
sanitary towels 0 1.48dz	..	0.15	
1 1.55dz	..	0.16	
2 1.74dz	..	0.18	
3 1.85dz	..	0.19½	
E1 0.76dz	..	0.08½	
belt .. 1.05dz	0.12dz	0.13	
Carefree 1 1.55dz	..	0.16	
2 1.74dz	..	0.18½	
sanspenders .. 0.83dz	0.10dz	0.10	
WHIZ (671 Jeyes) air freshener blocks .. 1.41	..	0.04½	
(3 dz)			
WILKINSON (1339 Wilkinson) New Sword blades 5 3.41	1.00	0.24	
(25 pkts) (25 pkts)			
10 6.38	1.87	0.45	
(25 pkts) (25 pkts)			
WILLIAMS (255 Chembro) Aqua Velva after shave 80 cc 1.92dz	0.865dz	0.30	
142 cc 3.38dz	1.52dz	0.52	
Lectric shave 30 cc 1.55dz	0.70dz	0.24	
80 cc 2.92dz	1.315dz	0.45	
glide on 83 cc		d	
WOLTZ ITALIANA (1363 SAL) make-up jelle blusher 3.03dz	1.32dz	0.49	
lipsticks 2.34dz	1.02dz	0.39	
YARDLEY (1355 Yardley) feather finish compact 902 0.348	0.157	0.68	
refill 904 0.185	0.083	0.37	
refill 1504		d	
ZUBES (1068 Roberts) cough sweets 0.55dz	0.16dz	0.08	

AMENDMENTS TO KEY TO SUPPLIERS

4	Abdine	= Abdine Ltd, 110 Commerce Street, Glasgow, G5 8DR. Scotland. 041-429 1696
67	Ashe	= Ashe Laboratories Ltd, Ashetree Works, Kingston Road, Leatherhead, Surrey Leatherhead 76151.
76	Atkinson	= J & E Atkinson Ltd, 26 Conduit Street, London W1R 9TA. 01-493 0307
100	BI	= Beautishape International Ltd, 45 Berners Street, London W1P 3AD. 01-580 1544
392	DUB	= Du Barry International (UK) Ltd, 45 Berners Street, London W1P 3AD. 01-580 1544
536	GPL	= Gray Products Ltd, 2 Marshall Road, Hampden Park, Eastbourne, Sussex. 0323 27871
566	Hanovia	= Hanovia Lamps Ltd, 480 Bath Road, Slough, Bucks. Burnham 4041
669	Sorelle	= Jean Sorelle Ltd, 117 Great Portland Street, London WIN 6AH. 01-580 1312
816	Mayborn	= Mayborn Products Ltd, 139 Sydenham Road, London SE26. 01-650 4801
890	Newton	= Newton Chemical Ltd, 139 St James' Drive, London SW17 7RP
945	Payot	= Payot Ltd, 139A New Bond Street, London W.1. 01-499 4353

971	PSMB	= Pharmaceutical Specialities (May & Baker) Ltd, Dagenham, Essex RM10 7XS. 01-592 3060
1061	Riker	= Riker Laboratories, Morley Street, Loughborough, Leicestershire. 05093 68181
1159	WSHL	= Wilfred Smith (Horticulture) Ltd, Gemini House, High Street, Edgware, Middlesex. 01-952 6655
1345	Woodward	= G.O. Woodward & Co. Ltd, 225 Putney Bridge Road, London S.W.15. 01-870 0971
1351	WLU	= Wright, Layman & Umney (Sales) Ltd, 43 Clapham Road, London S.W.9. 01-735 2801
1530	Fisons	= Fisons Ltd, Pharmaceutical division, 12 Derby Road, Loughborough, Leics. 0509 63113

1578	Vernon	= Vernon-Carus Ltd, Penworth Mills, Preston PR1 9SN. 0772 44493
1602	Ketts	= Ketts Laboratories, 17 Ca Road, Bristol 6. 0272 36355
1603	Li-Lo	= Li-Lo, Ltd, Liverpool Road, Trading Estate, Slough, B Slough 20333
1604	IPL	= Inter-Pan, Ltd, 169 Regent Street, London W1R 8HE. 01-734 7495
1605	BPL	= Bee-Ply Ltd, 74 Rose Lane, Liverpool L18 8DH. 051-724 2261
1606	JSDL	= Jaycon Soft Drinks Ltd, 102 St Pancras Way, N.W. 01-485 5811
1607	JWL	= Johnson Wax Ltd, Frimley Green, Camberley Surrey. 0276 63456

THIS WEEK'S CHANGES

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ASPIRIN (1599 Winthrop) entire entry			d	Warmer-Wear adaptable sections			
BAYER (452 FBA) aspirin tablets 30 0.065	0.02	0.12		13 x 14 in 12c 0.32	0.03	0.2	
100 0.15	0.045	0.27		9 x 28 in 12b 0.36	0.04	0.2	
BOUTIQUE 77 (151 Boutique) tights			•	17 x 28 in 12a 0.60	0.07	1.0	
Nurdee micromesh 0.25				36 x 28 in 12 1.10	0.12	1.0	
run resist 0.30				by the yard			
sheer knit 0.30				13 x 14 in .. 0.25	0.03	0.4	
opal super sheer plain knit 0.45				9 x 28 in .. 0.30	0.03	0.2	
sapphire micromesh 0.30				18 x 28 in .. 0.55	0.06	0.0	
run resist 0.35				36 x 28 in .. 1.00	0.11	1.0	
sheer knit 0.35				reviver .. 1.78dz	0.53dz	0.2	
extra large micro 0.35				FELIX (455 Felix)			
extra large run resist 0.40				FELIX (1396 ABL) canned	2.68 (4 dz)	0.47 (4 dz)	
BRUT (446 FI) lotion spray 5655 0.72	0.325	1.50 •		FERRO-MANDETS (746 Lederle) 100 4.00	..	..	6.0
CUSSENS (338 Cussons) Imperial Leather			a	FIX (1351 WLU) hair conditioner	0.98dz	0.44dz	0.1
brilliantine solid 0.935dz	0.415dz	0.15		vials normal and hard to hold	0.99	0.445	0.0
shaving bowl 3.124dz	0.925dz	0.45		(2 dz)	..	..
refill 1.736dz	0.514dz	0.25		FLAMBEAU (446 FI) entire entry			
stick 1.389dz	0.411dz	0.20		FONTAREL (472 Fontarel) creme riche	..	..	2.5
refill 0.903dz	0.268dz	0.13		FUNGILIN (1176 Squibb) in Orabase	0.40	..	0.0
soap				GESAL (1609 CG) lawn food	2½lb ..	..	0.4
bath 0.944dz	0.28dz	0.12		5lb ..	..	..	0.7
giant 1.259dz	0.373dz	0.16		10lb ..	..	..	1.4
toilet 0.63dz	0.187dz	0.08		20lb ..	..	..	2.6
talcum powder				+3 2½lb ..	..	..	0.5
standard 1.246dz	0.554dz	0.20		5lb ..	..	..	0.9
large 2.492dz	1.107dz	0.40		10lb ..	..	..	1.6
My Fair Lady				20lb ..	..	..	3.0
talcum powder 0.935dz	0.415dz	0.15		plant spray 150 cc ..	..	..	0.3
Reflections talcum 0.935dz	0.415dz	0.15		Sequestrene sachets 1 ..	..	..	0.1
DALIVIT (930 P&B) syrup 11 1.00	..	..	•	5 ..	..	..	0.5
21 ..	..	..	d	25 ..	..	..	2.0
DEXTRAVEN 70 (1530 Fisons) DIAMOX (746 Lederle) sodium parenteral 500 mg 1.33	..	..	2.00 c	GLUCOPHAGE (1077 Rona) tablets 500 mg 50			
DOLS (1608 S&W) back protector adjustable			i	GOOD BOY (1396 ABL) choc drops for dogs 1 oz	1.91 (6 dz)	0.34 (6 dz)	0.0
1 0.60	0.07	0.97		5 oz	3.69 (4 dz)	0.65 (4 dz)	0.1
outsize 1a 0.65	0.07	1.06		9½ oz	2.99 (2 dz)	0.52 (2 dz)	0.1
body belt 3a/b 1.20	0.13	1.80		26 oz	3.76dz	0.66dz	0.4
outsize 3c 1.30	0.14	2.00		3½ lb	2.63 (½ dz)	0.46 (½ dz)	0.9
chest protector adjustable				mini 8 oz	2.50 (2 dz)	0.44 (2 dz)	0.1
2 0.60	0.07	0.97		chocolate yeast tabs 2 oz	1.68 (2 dz)	..	0.10
chest & back protector				5½ lb	2.08dz	..	0.20
4 0.80	0.09	1.30		shampoo 1.78dz	0.52dz		
4a 0.90	0.10	1.47		GROSVENOR (547 GPC) entire entry			
elbow cap 5 0.50	0.06	0.81					
footlets pr. 6 0.30	0.03	0.48					
knee caps 7 0.50	0.06	0.81					
outsize 7c 0.55	0.06	0.90					
lower back protector							
8 0.60	0.07	0.97					
outsize 8a 0.65	0.07	1.06					
rub cream P .. 1.56dz	0.47dz	0.24					
shoulder cape 9 1.05	0.11	1.70					
outsize 9a 1.15	0.12	1.90					
Spyncol 11 0.60	0.07	0.97					
11a 0.65	0.07	1.06					

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ENOR (547 GPC)				INNOXA (654 Innox)				PIP (1396 ABL)			
en's bath time				coloursheen	..	..	0.73	rabbit and guinea			
entime Bubbles 72	1.68dz	0.50dz	0.25	INTRALIPID (930 P&B)				pig food	2.31	0.41	0.12½
antasy Bus 69	1.08dz	0.48dz	0.18	20% 100 ml	2.50				(2½ dz)	(2½ dz)	
ankard 8	1.38dz	0.62dz	0.23	125 ml					2.21	0.39	0.21
empty Dumpty									(1½dz)	(1½dz)	
ubble bath 70	2.94dz	0.88dz	0.44	KIKU (446 FI)					1.79	0.31	0.42
ie treasure talc 71	1.44dz	0.65dz	0.24	after bath Cologne 1 oz	0.39	0.175	0.80	QUINOLOR (1176 Squibb)			
rry Christmas soaps				eau de parfum spray				ointment 30 g	0.10	..	0.15 c
76	2.64dz	0.79dz	0.40	0528	0.61	0.275	1.25	RESTORIA (1113 S&B)			
ckey the Monkey				0530	0.72	0.325	1.50	shampoo 110 cc	2.08dz	0.62dz	0.31
ubble bath 74	2.94dz	0.88dz	0.44	0531	1.21	0.545	2.50	SANOGLYL (1119 ST)			
liceman/Guardsman soap								fluoride medicinal			
67	1.44dz	0.43dz	0.22	KIM (1396 ABL)				toothpaste	1.26dz	0.38dz	0.17 +c
ari Park soaps	65	1.08dz	0.32dz	hamster and gerbil food	1.31	0.23	0.10	SECTO (333 Cupal)			
ndy Squirrel				(20 pkts)	(20 pkts)			aerosols			
ubble bath 26	2.64dz	0.79dz	0.40	hamster nibble	0.87	0.15	0.06	Sectovap			
ortsman's soap	68	1.80dz	0.54dz	(2 dz)	(2 dz)			minispace	..	..	0.35
affic delights 60	1.20dz	0.54dz	0.20					SO-SOFT (1227 THP) entire entry			
o by two				KLEENEX (702 KC)				SO-SOFT (193 Brobat)			
Noah's Ark soaps				Flair kitchen towels	2.64	0.30	0.22	hankies 100	1.65	0.19	0.12
62	2.16dz	0.65dz	0.33	(1½dz)	(1½dz)			(20 pkts)	(20 pkts)		
olly Whale bubble				LEDERMycin (746 Lederle)							
bath 73	1.92dz	0.58dz	0.29	capsules 150 mg	20	0.88	1.32	SUSPAL (Omega (945 Pearce))			
ung Miss Grosvenor				100	4.10	..	6.15	allergenic specific			
66	4.50dz	1.56dz	0.70	1000	39.54	..	59.31	treatments 10,000, 1,000			
				20	1.72	..	2.58	and 100 NPU 5 cc vials	3	4.50	
baths				100	8.18	..	12.27				
uafoam/Golden Foam				500	39.54	..	59.31	TINKER (455 Felix) entire entry			
decanter 95	4.32dz	1.32dz	0.65	drops 10 ml	0.30	..	0.45	TOOTHY (236 CTA)			
delight 96	3.24dz	0.97dz	0.49	syrup 100 ml	0.44	..	0.66	disposable toothbrushes	25.00		
th family 51	2.64dz	0.79dz	0.40	500 ml	1.98	..	2.97	(1000)			
eme foam 240 cc				tablets 150 mg				VARIOTIN (747 Leo)			
55	1.92dz	0.60dz	0.29	20	0.88	..	1.32	ointment 10 g	0.52	..	0.78 c
265 cc				100	4.10	..	6.15	WAXSOL (896 NL)			
48	2.34dz	0.70dz	0.35	1000	39.54	..	59.31	ear drops 16 ml	0.184	..	0.26 a
ubble bath 102	3.00dz	0.90dz	0.45	LEDERSTATIN (746 Lederle)				WEDEX (1609 C-G)			
guest soap 103	4.92dz	1.48dz	0.74	capsules 150 mg				sachets 1	..	..	0.14
canters				16	0.78	..	1.17	4	..	..	0.45
continental plastic				100	4.66	..	6.99	½ lb	..	..	1.05
105	4.56dz	1.38dz	0.69	500	22.46	..	33.69	1½ lb	..	..	2.75
foam pearlized	50	3.24dz	0.97dz	LOMODEX (1530 Fisons)				super sachets 2	..	..	0.35
plastic 53	4.32dz	1.32dz	0.65	existing entry				5	..	..	0.85
glass luxury 56	4.80dz	1.44dz	0.72	LOMODEX 40 (1530 Fisons)				10	..	..	1.60
round pearlized				10% saline 540 ml	2.00	..	3.00	20	..	..	2.95
375	4.56dz	1.38dz	0.69	10% salt free 540 ml	2.00	..	3.00				
light 101	2.58dz	0.78dz	0.39	LOMODEX 70 (1530 Fisons)				WOODHUE (446 FI) entire entry			
16	0.96dz	0.30dz	0.15	6% saline 540 ml	1.075	..	1.61	WRIGHT'S (1351 WLU)			
16a	1.20dz	0.36dz	0.18	6% salt free 540 ml	1.075	..	1.61	coal tar			
onomy 54	1.62dz	0.48dz	0.25	10% salt free 540 ml	1.475	..	2.21	ointment 1 oz	0.98dz	0.29dz	0.13½i
17	1.26dz	0.38dz	0.19	MAX FACTOR (813 MF)				4 oz	1.47dz	0.44dz	0.20
ree of a kind 52	3.66dz	1.10dz	0.55	Swedish hypo-allergenic				7 oz	2.30dz	1.04dz	0.37 a
time gifts				cleansing grains	0.571	0.244	1.10	shampoo			
th oil delights 24	1.20dz	0.54dz	0.20	lotion	0.508	0.217	0.98	protein 65 cc	1.10dz	0.33dz	0.15 i
th time box 83	1.92dz	0.72dz	0.30	facial masque	0.571	0.244	1.10	125 cc	1.55dz	0.465dz	0.21
g Ben fantasy 90	1.80dz	0.81dz	0.30	moisture lotion	0.508	0.217	0.98	vaporiser	0.56	..	0.75 †a
inese lantern bath				nourishing cream	0.571	0.244	1.10	vaporising liquid			
delights 92	2.40dz	1.08dz	0.39	skin toner	0.508	0.217	0.98	50 ml	1.17dz	..	0.13 †
ttion wool 130	3.96dz	1.78dz	0.65	MINERS (876 MP)				200 ml	3.60dz	..	0.40 †
ystals 1½lb bag 1	1.20dz	0.54dz	0.20	eye gel 3GG1	1.53dz	0.69dz	0.25	YARDLEY (1355 Yardley)			
nglish country garden				MOTIVAT (1176 Squibb)				Black Label			
omander 120	2.40dz	1.08dz	0.39	tablets 100	1.68	..	2.52	after shave	0.253	0.114	0.50 r
antasy 1½ lb bag 2	1.50dz	0.67dz	0.25	NEUTROGENA (900 Norton)					0.36	0.162	0.71
bowl 131	4.32dz	1.94dz	0.70	shampoo 100 cc	1.63dz	0.49dz	0.24	after shower talc	0.268	0.121	0.53
gold stoppered				140 cc	2.10dz	0.63dz	0.32	deodorant aerosol	0.317	0.163	0.62
ainted jar 13	3.00dz	1.35dz	0.49	55 cc and 110 cc sizes				roll-on	0.268	0.121	0.53
ainted dimple 59	1.20dz	0.54dz	0.20	OVALTINE (1303 Wander)				stick	0.268	0.121	0.53
ack 7	0.96dz	0.43dz	0.16	4 oz	1.17dz						
ecian urn bath				8 oz	2.15dz						
ystals 150	2.76dz	1.24dz	0.45	16 oz	3.69dz						
est soaps				24 oz	4.69dz						
bowl 132	5.28dz	1.58dz	0.79	chocolate time extra							
ire luxury 127	3.00dz	0.90dz	0.45	8 oz	2.15dz						
jar 84	3.96dz	1.19dz	0.60	16 oz	3.69dz						
two luxury 128	3.66dz	1.10dz	0.55	malting milk	8 oz	2.225dz					
ury heart soap				16 oz	3.78dz						
on a rope 129	3.30dz	0.99dz	0.50	PAL (967 Petfoods)							
ot-pourri assorted box				large	2.25	0.36	0.13				
121	3.36dz	1.51dz	0.55	(2 dz)	(2 dz)						
inbow bath time box				4.47	0.71		0.13				
9	1.80dz	0.81dz	0.30	(4 dz)	(4 dz)						
se soap trio 80	1.32dz	0.40dz	0.20	PEDIGREE CHUM (967 Petfoods)							
hite opal glass				large	4.63	0.73	0.13½				
jar fantasy 93	5.16dz	2.32dz	0.84	(4 dz)	(4 dz)						
mas bath delights				PERIHEMIN (746 Lederle)							
94	2.76dz	1.24dz	0.45	capsules 100	1.56	..	2.34				

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236	CTA	=	Casey Tregaard Associates Ltd, 20 Blackfriars Lane, London E.C.4. 01-248 0489
945	Pearce	=	L.R.B.Pearce Ltd, 125 High Holborn, London WC1V 6QJ. 01-405 7722
1608	S & W	=	Smith & Walker Ltd, Linby Street, Bulwell, Nottingham. 0602 278835
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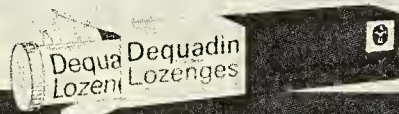
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Vapona kills flies for profit

Vapona is the world's leading and most advanced fly killer.

Last year sales continued to accelerate rapidly.

In fact public demand was so big that many retailers ran out of stock.

This year there will be another big increase in Vapona sales.

Again there will be powerful Vapona advertising.

* On TV in peak time in all ITV areas.

* In full colour in Women's magazines.

* On Posters in key areas.

With Vapona handing out a handsome profit of £2.70 a dozen, don't be caught short.

Stock up with Vapona now and cash in.



COMMENT

Poisonous waste

Within "days or weeks"—according to the Secretary for the Environment—the Government's Deposit of Poisonous Waste Bill should be law.

The Bill is very much a "rush job", rightly brought in following a number of disturbing incidents which have received wide Press publicity, but like so many other measures with this background, it is wide-ranging in scope. And caught within the net, it would seem, may be the disposal of much of the "waste" from the pharmacy—the pharmaceutical industry will, of course, be subject to the same restrictions as other industrial complexes.

Pharmacists are better placed than most to weigh up the "pollution potential" of their waste, and steps have always been taken to ensure its proper disposal. But in these days of central heating by gas, oil and electricity, the coal fire (once a useful repository) has almost ceased to exist in business premises. It is therefore sometimes necessary to use means of disposal that, within the terms of the Bill, could pose a pollution threat.

Some of the Bill's provisions are set out below:

□ No person shall deposit waste on land, or cause or permit waste to be deposited on land, where the waste is of a kind which is poisonous, noxious or polluting and its presence on the land is liable to give rise to an environment hazard.

□ A person is to be treated as depositing waste if he deposits any substance (whether solid, semi-solid or liquid) in such circumstances, or for such a period, that he may reasonably be assumed to have abandoned it where it is deposited or to have brought it to the place where it is

deposited for the purpose of its being disposed of (whether by him or others) as waste.

□ The presence of waste on any land is to be treated as giving rise to an environmental hazard if the waste has been deposited in such a manner, or in such quantity (whether that quantity by itself or cumulatively with other deposits of the same or different substances) as to subject persons or animals to material risk of death, injury or impairment of health, or as to threaten the pollution or contamination (whether on the surface or under ground) of any water supply; and where waste is deposited in containers, this shall not of itself be taken to exclude any risk which might be expected to arise if the waste were not in containers.

Notices required

The Bill also provides that no person shall remove waste from premises, or deposit, or cause or permit to be deposited, any waste unless notices have been served containing specified particulars. Copies of the notice must go to the local authorities and river authorities for the areas concerned, and also to the person who is to remove the waste. The provisions of this clause apply to waste of any description; but the Secretary of State is given a power by regulations to specify waste as exempt from the notification procedure, either in whole or subject to disposal in a prescribed manner.

There are no indications of minimum quantities in the Bill, and it would therefore seem that drugs for destruction resulting from "amnesties" may have to be notified, in the prescribed manner, in certain areas.

LETTERS

Why, Mr Tenner?

I am appalled that you have resorted to the cowardice of anonymity in the personal attack upon myself, by E. C. Tenner, in your March 4 issue.

The article begins "Here we go again" and ends "Why, Mr Maddock, why?" I too am able to ask the same questions, together with the even more pertinent "Why has E. C. Tenner waited from January 8 until March 4, when the list of Council candidates was announced?"

Your correspondent would perhaps be more worthy if his accuracy was not at stake—on reading the report of my address to the Grimsby branch I found the following paragraph: "General practice pharmacy could adopt ideas from systems devised for other sectors of the Health Service, using the health centre pharmacy as the centre of a wheel, existing pharmacies remaining at the end of the spokes, those pharmacies could then be converted if economics dictated, either into part-time pharmacies or 'free-list' merchandising

outlets".

This is hardly a policy of turning pharmacies into drug stores. Further, if he had read the earlier part of the report, he would have seen a reference to consortium pharmacies—quite sometime before the Society's policy was changed!

E. C. Tenner's comment implying that an initial practice allowance is similar to a "terminal practice allowance"—barely deserves comment. Surely there is a great deal of difference in an allowance to set up a new pharmacy from the one suggested to cushion the impact for a pharmacist who is losing all, through no fault of his own?

I am further appalled that your contributor feels that a pharmacist should not think, and evolve new ideas, as new circumstances appear and even, apparently, that he implies that there is only one solution to the extremely complex health centre problem.

Finally, I hope you will give me the same prominence as your contributor. Like two other contemporary Council members, Mr John Grosset and Mr J. P. Kerr, I am only too well aware of the thankless rewards of much hard work for the profession—but feel that it hardly merits anonymous assassination as well!

D. H. Maddock
Cardiff

For want of fees

I have been annoyed on three occasions recently by National Health work:

1. A client brought back 200 tabs paracetamol because one tablet cracked in half, "so they must be a stale lot".

2. The powers that be told me to buy Penbritin capsules in 500s and not 100s.

3. A doctor who frequently orders six weeks' supply rang me up to tell me not to charge a patient £0.20 if by any chance he orders anything of less value than £0.20.

Holding strongly that we should be paid one dispensing fee for medicine sufficient to last for one week—a view shared by the BNF directions on how much to dispense where no quantity is stated—I went through February's scripts with the following result:—

Prescriptions charged at £0.20 per item:

Less than 1 week	4
1 week's supply	266
2 weeks' supply	84
3 weeks' supply	33
4 weeks and over	87

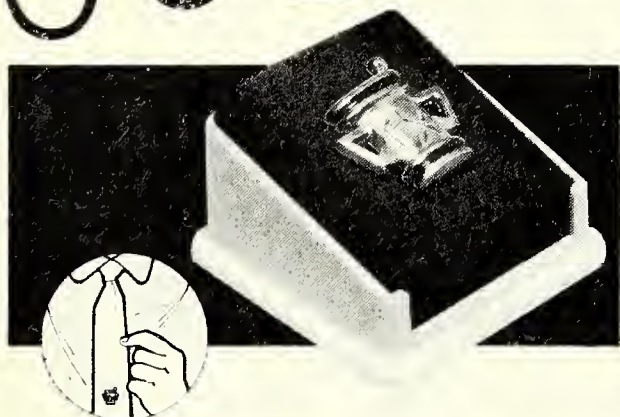
Prescriptions exempt from charges:

Less than 1 week	3
1 weeks' supply	334
2 weeks' supply	59
3 weeks' supply	27
4 weeks and over	111

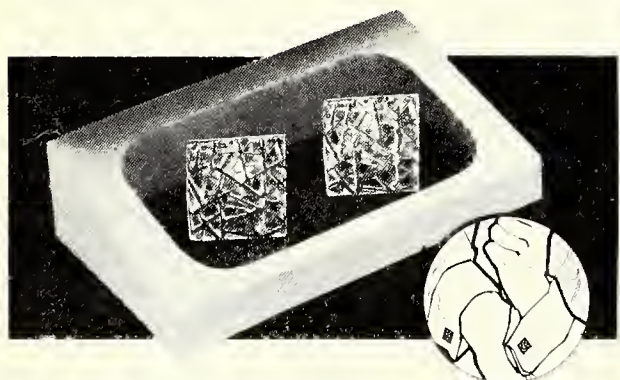
Continued on page 389

Free from Gerhardt

...to all chemists



MORTAR & PESTLE Tie Tac



CUFF LINKS in six attractive designs

**YOUR
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Here's the
deal

GERHARDT

For FREE tie tac only

Order 1 dozen Spraymate breath freshener

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Order 1 dozen Spraymate breath freshener
Plus 1 dozen Body Cool* or 1 dozen Foot Cool*

*Alternatively—

Order 1 dozen Spraymate breath freshener
Plus ½ dozen Body Cool AND ½ dozen Foot Cool

For FREE tie tac and cuff links

PLUS 5% extra discount

Order 1 dozen Spraymate breath freshener
Plus 1 dozen Body Cool
Plus 1 dozen Foot Cool

Our usual additional parcel terms will be applied to larger orders.

To introduce three super new products—Spraymate breath freshener, Body Cool anti-perspirant and Foot Cool refresher-deodorant—Gerhardt have commissioned distinctive mortar and pestle tie tacs, together with sets of gilt cuff links. The professional insignia for your tie and the cuff link sets are both really elegant.

Supported by impressive advertising in mass circulation women's magazines and national Sunday newspapers (541,231,704 opportunities to see), these brand new, beautifully presented products from Gerhardt are certain to be in great demand—so stock up now!

Spraymate BREATH FRESHENER

Gold capped aerosol, blue and gold on white. Contains approx. 280 measured sprays.

Rec. retail price **42p**



Body Cool ANTI-PERSPIRANT

Blue capped aerosol, blue and red on white. Contains Aluminium Chlorhydrate

Rec. retail price **38p**



Foot Cool REFRESHER-DEODORANT

Aerosol presented in lavish full colour.

Rec. retail price **40p**



To: GERHARDT PHARMACEUTICALS LTD,
Thornton Laboratories, Purley Way, Croydon CR9 3BE

Please send, carriage paid
...DOZ SPRAYMATE BREATH
FRESHENER

@ £2.76 per doz + P.T.

...DOZ BODY COOL ANTI-
PERSPIRANT

@ £2.52 per doz + P.T.

...DOZ FOOT COOL REFRESHER-
DEODORANT

@ £2.50 per doz + P.T.

Name

Address

IF YOU PREFER YOUR
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THROUGH YOUR WHOLE-
SALER, FREE GIFTS WILL
BE SENT DIRECT

PLEASE GIVE WHOLE-
SALER'S NAME AND
ADDRESS BELOW

Wholesaler

Address

All orders will be dispatched and invoiced after the Budget, March 21st. Free gifts will be sent immediately.

Continued from p 387

I calculate that I have lost 857 fees—a total of £128.55, for one month only.

To remedy this state of affairs I suggest 1. Let all pharmacists keep a similar record for March 1972. Remember in particular that a prescription for 100 tablets tds equals a loss of three fees.

Then, if a similar result is obtained from the majority,

2. Present the facts to the Department of Health, briefing a QC to argue the case if necessary. If a satisfactory reply and result is not obtained, then we strike.

To avoid hardship to the public we would dispense not more than seven days' supply on any prescription, endorse accordingly, send the prescription for pricing in the usual way.

Finally I would like to make these points: A pharmacy, with all its running expenses, has to be open every day. One cannot cut staff wages in a similar light-hearted fashion. If it is right for chemists' pay to be reduced on the grounds that less work is involved, then let the doctors, pricing bureau clerks, etc, have their pay similarly reduced.

May we see some of the prescriptions dispensed by dispensing doctors that call for more than two weeks' supply?

A realistic return from dispensing would encourage new entrants into pharmacy, and new pharmacies to open.

One would have a reasonable hope of being able to retire at the end of the day, and not slowly fade out doing relief work.

Deprived

Memories revived

How delightful to read the shortest story of a long life—and what a lot was missed out ("Do . . . Do . . . Do you remember?" last week, p347). Walter Bain did not mention the time we used the iron wire to "fix" fuses; or lit the shop boiler with benzine; or the arrival of a cask of orange wine, which we used to syphon off.

The making of eucalyptus balsam in a five gallon ornamental carboy—which I broke and it all spilled over APW.

The import of French perfumes and the export of Red Rub. The purchase of his first car and our ride up Deeside Road. The collection of *Daily Mails* to get the Pears soap coupons. The eye testing and the soldering of steel frames. The truss fitting, yes and lots more. Mr Wallace's middle name was "Profeit," so we sold Profeits Food.

I had a letter from APW some years ago forgiving me all my transgressions, and I am sure he forgave all his apprentices. Thank you, Walter, for your story.

F. G. Bull
Luton

SPORT

South London and Surrey Pharmacists' Golfing Society: Results of meeting held at Banstead Golf Club on Wednesday March 8 for the Banstead Bowl: First, F. Jamieson; second, A. Reary; third, A. V. Hall.

PROFESSIONAL NEWS

Move to organise 'on-call' dispensing service

The Central NHS (Chemist Contractors) Committee is asking all local pharmaceutical committees to implement an "on call" service for the dispensing of prescriptions outside normal hours.

Details of the arrangements, it was agreed at the committee's last meeting, should be made available to the police in the Executive Council area concerned, and all chemist contractors should be asked to display a notice telling the public what to do in an emergency.

It was reported that representatives of the Committee with their advisers had met the expert advisers appointed to review the basis of calculating the NHS remuneration profit margin. It was expected that the opinions of the advisers would be made known to both sides by the end of the month.

Because of the importance of holding the inquiry into the discounting of net ingredient costs without further delay it was agreed that the chairman (Mr G. T. M. David) and secretary (Mr J. Wright) be authorised to approve with the Department of Health the relevant documents which had not been available in time for meeting.

Work was proceeding satisfactorily on collating the results of the container costs inquiry.

The figures for September and October, 1971, with the corresponding figures for September and October, 1970, are set out below:—

	September, 1971	September, 1970
Total number of prescriptions	21,548,936	21,740,844
Total cost	£16,739,966	£14,974,523
Average total cost per prescription	77.68p	77.00p
Average on-cost (after discounting)	4.46p	4.26p
Average fee	14.88p	12.43p
	October, 1971	October, 1970
Total number of prescriptions	22,000,632	23,461,779
Total cost	£17,106,075	£15,987,093
Average total cost per prescription	77.75p	68.19p
Average on-cost (after discounting)	4.44p	4.14p
Average fee	14.89p	12.46p

As a result of the Committee's representations that all post-operative colostomy/ileostomy patients be issued with the prescribers' information card about types and sizes of appliances, it was noted that the matter was now under consideration by the Department.

It was decided to complain to the General Medical Council about the conduct, which the Committee considered unethical, of a general practitioner in a rural area who had approached patients with a view to persuading them to allow him to undertake their dispensing instead of the local pharmacy, which had been respon-

sible for all the NHS dispensing in the area since the inception of the Health Service.

It was noted that the Department had acceded to the Committee's request that the present arrangements for payment for EC10 forms lost in transit to pricing bureaux be extended to forms destroyed by fire or explosion in the pharmacy. The request had been prompted by the restriction of such cover afforded to contractors by fire insurance policies.

After a preliminary discussion about Department of Health proposals for amendments to the NHS (General Medical and Pharmaceutical Services) Regulations 1966, it was decided that fuller consideration should be given to the matter at the next meeting.

BOOKS

Advances in Drug Research, Volume 6. Edited by N. J. Harper and Alma B. Simmonds. *Academic Press Inc (London) Ltd*, 24 Oval Road, London NW1 7DX. 9 x 6 in. Pp 256. £5.

In this volume B. J. Millward, of the School of Pharmacy, Brunswick Square, London, describes ways of using mass spectrometry in drug research. He gives details of the use of the method not only for structure elucidation but also in its applications to analysis and stability studies.

A medicinal chemist describes current knowledge on the relationships between the molecular structure and biological activity of drugs, and other contributors outline molecular aspects of storage and uptake of noradrenaline and other catecholamines. Pharmacologists, contributing from Germany, correlate the activities of morphine-like analgesics with their kinetics of distribution.

The volume is edited by N. J. Harper, of Sterling Winthrop, Research and Development Laboratories, and Alma B. Simmonds, of the School of Pharmacy, Chelsea College.

New officers

Pharmaceutical associations

Federation of South Eastern Pharmacists. President, A. R. Moore; treasurer, F. Pelham; secretary, J. F. Jack, 46 Broadwater Road, Worthing. (Tel: Worthing 201670.)

The influence of taste on nutrition

by G. B. West, BPharm, DSc, PhD, FIBiol

More than 40 years ago it was discovered that all individuals throughout the world are capable of tasting strong solutions of urea, a naturally occurring metabolite of protein, but that the population is split into two clearly-defined groups by thiourea, a simple compound in which the oxygen of urea is replaced by a sulphur atom.

One group tastes thiourea in weak solution as an intensely bitter chemical, whereas the other tastes it as a bitter chemical only in very strong solution. There is about a 16-fold difference in strength between the threshold concentrations required by the two groups.

In a similar way, phenylurea is tasted as a bitter chemical by all at concentrations somewhat lower than those used for urea; but phenyl thiourea (sometimes called phenylthiocarbamate or PTC) again divides the population into two. However, the difference in strength between the threshold concentrations of PTC required for the tasters and for those needing higher levels ("non-tasters") is of the order of 128.

There are individuals who deviate slightly from these thresholds but weak solutions of PTC (about 1 in 100,000) usually taste bitter to three out of every four persons. Solutions of PTC are colourless and odourless so that the special

senses other than that of taste are not involved in these comparisons.

The tongue and the palate, with their complex networks of receptors or specialised areas where taste sensations are appreciated, subserve each of the four modalities of taste—salt, sweet, sour and bitter. Those of salt and sweet usually predominate in the sides and tip of the tongue, whereas those of sour and bitter are relatively more numerous in the base of the tongue and in the palate.

Several techniques have been developed to allow comparisons to be made between the tasting abilities of individuals and it is now common to determine the detection threshold of a compound. This is the lowest concentration that can be identified as being different from water, the solvent in which the solute used for the testing of taste thresholds is usually dissolved.

Complex formation

It is probable that more than physical absorption takes place in taste perception and that some chemical complex formation occurs. Different kinds of taste-buds have been identified by microscopical examination in localised areas of the tongue and palate, and the buds are most numerous where the parts are most sensitive. Those substances which stimulate a sour taste form a compact group of acid compounds, whereas those which arouse the bitter taste are not so similar chemically; this heterogeneity reaches its peak in sweet substances.

The jigsaw puzzle of the mechanism of taste is slowly being pieced together and there is recent evidence to show that a chemical complex reaction really does occur. For example, a protein has been extracted from the taste-bud area in the tips of the tongue of cows which complexes in solution with sugars and saccharin but not with bitter substances. The strength of the complex formation (as measured by changes in refractive index) is in good agreement with the relative sweetness of the sweet-tasting compounds. Equilibrium constants indicate that the strengths of the complexes formed are in the order: fructose, sucrose, glucose, galactose and mannose—and that runs exactly parallel with their degrees of sweetness.

Although the protein also reacts with saccharin, this is only ranked second to

fructose and yet it is many times sweeter. Perhaps the corresponding human protein is more reactive with saccharin than is that from cow tongues.

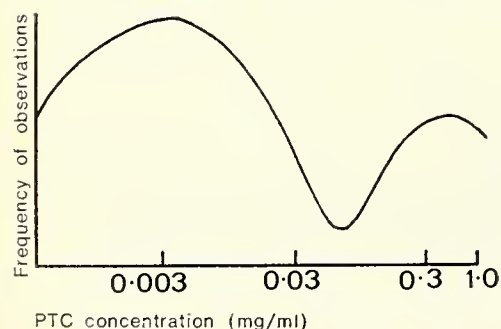
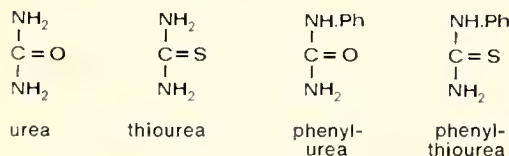
Another protein isolated from the taste-bud area at the base of cow tongues complexes with bitter-tasting compounds, but not with those that taste sweet. From their equilibrium constants, four compounds have been ranked in the order: quinine, brucine, naringin and caffeine—and that corresponds with their degree of bitterness.

The function unit of the receptor protein may be an amino acid such as lysine where the amine group is the proton donor and the carboxyl group of the peptide bond is the proton acceptor. In this way, protein molecules may be initiators of the receptors of taste. Whether or not each protein is completely responsive to only one of the four qualities of taste has yet to be proved. The sweet-sensitive protein isolated from cow tongues has a molecular weight of about 150,000 and a high lysine content, whereas the bitter-sensitive protein has a molecular weight of about 170,000 and contains a mucoprotein attached to a carbohydrate moiety.

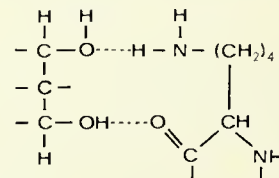
Parallel in man

It should not be overlooked, however, that reactions between proteins and sugars have long been known. For example, casein and glucose in solution readily form complexes at alkaline pH values at body temperature. Even saccharin can form a complex with casein under appropriate conditions. Further progress will be made in this direction when the proteins extracted from the tip and base of human tongues respectively are shown to react qualitatively in a similar manner to those extracted from cow tongues.

Inherited differences in metabolism in man often cause variations in the response to drugs and the same principle may apply to chemicals which in solution stimulate the sensation of taste. Most of the variations can be attributed to hereditary differences in the structure of proteins, particularly as modified proteins often produce unexpected responses. Examples of altered proteins may be found in the enzymes involved in metabolism or detoxication of drugs, in proteins which bind drugs or are concerned with their trans-



Frequency of distribution and taste thresholds of a population



Glycerol unit

Lysine unit

	Degree of sweetness	Complex formation with lysine
Fructose	+++	++++
Saccharin	++++	+++
Sucrose	++	++
Glucose	+	+
Galactose	+	+

Relative activities of sweet-tasting compounds and complex formulations

port, and in protein compartments or components of cell receptors. Such inborn errors of metabolism are now well documented.

Experimentally, there are currently at least two ways of obtaining data implicating the importance of genetical differences in taste thresholds. One is by analysing data from population studies, the other by detailed study of individuals, followed by extension of the investigations to relatives to obtain appropriate "family pedigrees". Both approaches have been used for PTC and it is now possible to say with certainty that the non-tasting character for the bitter substance is recessive and not sex-linked.

The frequency of the unusual non-tasting gene in the population of the world has been calculated and there are only two alleles or components to it. PTC is typical of a group of chemicals possessing antithyroid activity and it has in fact been tried clinically to combat goitre. It may therefore be more than a coincidence that the percentage of non-tasters to PTC is high in athyreotic cretins and in different forms of thyroid disease.

Systematic investigations of many patient populations led some workers to suggest that deviations from the normal distribution serve as a means of distinguishing these different populations, but the mechanisms by which the deviations occur remain obscure. It is certainly of interest that thioureas have been identified in many members of the mustard family (cabbage, kale, cauliflower, turnip, swede, Brussels sprout and broccoli), and that prolonged cooking of the sulphur-containing glucoside in these foods often yields a sulphur derivative which is very unpleasant to taste.

Sensitivity changes

Taste abnormalities can arise in man from other causes. Injuries to the head often lead to a loss of sensitivity to salt and sweet substances; the wearing of dentures often results in loss of sensitivity to sour and bitter substances; when there is adrenocortical insufficiency, gain in sensitivity occurs to all four modalities, thresholds often being more than 100 times below those of comparable normal subjects.

Associated with the normal circadian variation in endogenous steroid hormone production by the adrenal cortex is a circadian variation in taste. In the early morning when the plasma cortisol concentration is highest, taste detection sensitivity is lowest, whereas in the early evening when the plasma cortisol concentration is lowest, taste detection sensitivity is at its highest. Speculations can be made on some of the phenomena with which the daily variations in taste may be associated. One association may relate to the intake of food, for taste sensitivity gradually increases with the approach of evening when most people in the Western World eat their main meal. Perhaps circadian variation in taste sensitivity plays some role in this choice.

The adrenal cortex is essential to life and the result of adrenalectomy in animals is a loss of electrolytes so dramatic that death ensues. Animals, whose adrenal

glands have been removed at operation so that they can be used to test the activity of adrenal cortical hormones in prolonging life, choose salt solutions to drink in preference to water when offered a choice. The animal's need for survival is met by instinctive preference for drinking water containing sodium chloride. Surely this shows a function of the sense of taste being brought into play to protect the body, enabling it to survive?

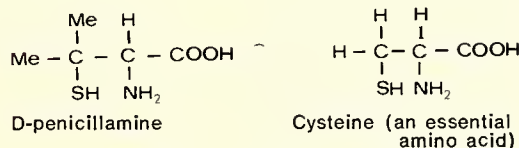
Taste changes during pregnancy have also been reported throughout history, steroid hormones again possibly being the controlling factor. Finally, the decreased taste acuity reported to occur with ageing in human subjects may well be the result of altered steroid production, although the mechanism by which steroid hormones control taste sensitivity still is not clear.

Treatment with certain drugs also dramatically alters taste thresholds. Gymnemic acid, for example, has been noted to modify the taste of sweet and bitter without affecting that of salt or sour. A tropical fruit known as miracle fruit alters the taste of sour and bitter substances to that of sweet.

Age variations

In certain individuals, however, there is no need to use miracle fruit to alter taste as some drugs taste differently to man at different ages. In a recent survey, for example, the taste of PTC was described by children as "lovely, tasty, hot, peppermint-like, or even penicillin-like" whereas adults thought it was "sea-water, health salts or tonic water". Likewise, quinine and aspirin often tasted pleasant to children whereas they were reckoned to be objectionable by most adults. The case is made for adding flavourings to medicines to produce a uniformly-tasting product.

A subject's taste threshold can also be treated as an expression of pharmacological activity—*d*-amphetamine is tasted in lower concentrations than is *l*-amphetamine, and is correspondingly more toxic to mice. Desmethylinipramine is detected in lower concentrations than is the parent imipramine and it is relatively more potent in the clinic. Turning to disease, members of a group of chronic schizophrenics receiving high doses of trifluoperazine had a higher taste threshold for the drug than that receiving low doses and yet the higher-dosed individuals showed fewer toxic effects. Maybe taste thresholds could be used as predictors of therapeutic responses.



D-penicillamine, in one large study, produced a significant decrease in taste acuity for each modality in about 30 per cent of the patients to whom it was administered. It was probably the first drug whose systematic administration produced a consistent decrease in taste acuity. The patients who lost their taste acuity after receiving this drug initially complained of

a metallic taste in their mouths. They noted, however, that they had to add more salt or sugar to their food in order to obtain a salty or a sweet taste. They also reported that most foods, even chocolate and ice-cream, were flavourless. When drug administration ceased, taste acuity returned to normal.

D-penicillamine (a sulphur-containing amino acid, structurally similar to cysteine) is a chelator of metals, and it was soon found that serum and tissue levels of copper were being reduced significantly below normal levels. Treatment of patients with oral copper (in the diet or as copper sulphate) restored to normal both serum copper concentration and taste sensitivity. Thus, copper metabolism appears to be intimately concerned with the maintenance of normal taste sensitivity, which in turn influences nutrition, though the mechanism by which copper exerts its effect on taste is unknown. The possibility exists that copper is involved in a protein complex that maintains normal taste bud integrity.

Besides the effect of D-penicillamine on serum copper levels, reduced serum levels of other metals have been reported. Magnesium, for example, soon becomes reduced after such treatment and this is interesting as magnesium influences the ability of other agents to produce coronary lesions. It is essential both for the maintenance and growth of the soft tissues and for the uptake of catecholamines and 5-hydroxytryptamine by adrenal medullary granules, and of histamine by tissue mast cell granules.

Furthermore, in magnesium deficiency in rats, urinary free-histamine levels are markedly elevated. The body contains less histamine, and anaphylactoid reactions, which are close to allergic responses in man, do not occur or are attenuated.

Dietary effects

The effect of magnesium lack (as in old age in man) is increased by using a diet rich in carbohydrate, but reduced by using a diet rich in protein. Drugs such as aspirin become more toxic when diets deficient in magnesium but rich in carbohydrate are used—gastric ulceration, for example, is significantly greater in these animals than in controls. It is also well documented that urinary levels of free histamine are increased during pregnancy in rats and, as would be expected from this observation, magnesium lack produces dramatic effects in test animals.

In fact, magnesium lack is so detrimental in rats on a diet rich in carbohydrate that an insignificant gain in weight occurs during the gestation period and a large number of resorption sites and dead fetuses are found. On a diet rich in protein, however, magnesium deficiency does not markedly alter the gain in weight during pregnancy although the foetal mortality rate is somewhat raised.

When magnesium is omitted from the diet of pregnant rats, the foetal toxicity of drugs such as aspirin is also increased, regardless of whether the diet is rich in carbohydrate or protein. Thus magnesium plays an important role in the developing rat embryo, and the use of foods containing

Concluded on p 392

Industry and the public interest

Increasing social and economic pressures on the pharmaceutical industry may now no longer be acting in the public interest, said Mr George Teeling-Smith in the last of the Office of Health Economics' winter lectures on Tuesday.

Speaking at Imperial College, London, Mr Teeling-Smith, who is director of the OHE, said that regulatory bodies controlling the introduction of medicines might now be unreasonably cautious. Either society or the individual concerned had to decide what was the acceptable degree of risk.

Tragic episodes had given rise to an outcry that medicines must be made safer. Society, with rising expectations, was now demanding that the hazards of life should be eliminated, he said, but there were dangers from an over-protected social environment. Standards of safety in medicines were at present far above previous levels and were, at least in some cases, out of proportion to risks accepted in other fields.

Mr Teeling-Smith explained how new technology was now more slowly put into practice. He criticised the US Food and Drugs Administration, saying delays in the name of safety imposed by it appeared wholly out of proportion.

Compared with the stringency with which drug trials were conducted, many other treatment procedures in hospital were still performed on the basis of clinical opinions rather than scientific evidence, he claimed.

In elective surgery for the removal of

gallstones, for instance, the risk of mortality could be as high as 2 per cent. If the new compound on trial for the pharmacological treatment of gallstones had even one-hundredth of that risk he suspected that the Committee on Safety of Medicines would not accept it.

It appeared, the speaker said, that public concern might more appropriately now be directed to other factors which might result in uneconomic or even harmful forms of medical treatment.

Discussion still focused on whether pharmaceutical manufacturers were making "too much" profit. Downward pressure on prices could restrict drug research and development: the effect of such an influence could take some years to show and might give rise to unpredictable variations in the state of the industry.

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Taste and nutrition

Continued from p 391

adequate amounts of absorbable magnesium during pregnancy becomes important. However, other factors such as the dietary cholesterol may be involved in the final evaluation of the effects of deficiencies of metals in the diet.

The chemical characteristic of all the bitter polymorphic chemicals investigated extensively up to 1966 has been the NC:S group in the molecule (as in PTC). Then, a bitter compound with no nitrogen but with three sulphur atoms in the molecule (namely, anetholtrithione) was found to exhibit a polymorphism which was identical with that of PTC. The taste sensitivity of the two compounds are probably controlled by the same alleles.

More recently, a carbohydrate called naringin from the peel of grapefruit has been shown to possess a bimodal character, but it is not identical with that of PTC. This bitter substance has no nitrogen or sulphur in its molecule and this probably represents another advance in the study of taste chemistry. When the bitter

naringin is converted into its closely related dihydrochalcone, bitterness is replaced by a sweet taste.

What is waiting round the corner to solve the problem of bitter and sweet characters of chemicals and foods? Why does man have the ability to taste bitter compounds? Are they usually poisonous so that we reject them?

Biologically, the primary function of all our special senses is to protect the body, thereby enabling it to survive until maturity has arrived and reproduction has taken place and the offspring have been given a start in life. Our taste likes and dislikes are largely determined by our biological needs—or are they?

Postscript

Concern has been expressed recently about the safety in use of PTC as a taste-testing chemical. However, the amounts involved in such tests are far too small to be of any hazard, particularly as the maximum solubility of the compound in water is only 0.1 per cent (w/v).

COMING EVENTS

Monday, March 20

Enfield and District Pharmacists' Association, Postgraduate Medical Education Centre Chase Farm Hospital, at 7.45pm. Mr P. Robinson on "The work of Capel Manor Horticultural Centre".

Tuesday, March 21

Leicester Branch, Pharmaceutical Society, Postgraduate Medical Centre, Royal Infirmary, Leicester, at 8pm. Mr E. R. Pike on "Pollution".

North Staffordshire Branch, Pharmaceutical Society, North Staffordshire Medical Institute, Hartshill, Stoke-on-Trent, at 7.45pm. Film show by Mr G. Mee and Mr J. Cunningham.

Teesside Branch, Pharmaceutical Society, Scandinavian Room, Marton hotel and Country Club, at 8pm. Mr W. A. Beanland (a member of Council) on "Pharmacy and the Common Market".

York Branch, Pharmaceutical Society, The Post House, York, at 8pm. Dr D. Wiseman on "Personal impressions of general practice and academic pharmacy in Northern Nigeria".

Wednesday, March 22

Bournemouth Branch, Pharmaceutical Society, Royal Victoria Hospital, Boscombe at 1.15pm. Dr A. Raikes on "Problems of development". Also, Main Committee Room, The New Hospital, Poole, at 1.15pm. Film: "Hypertension".

Epsom Branch, Pharmaceutical Society, Wellcome Building 6.30pm. Reception by Burroughs Wellcome and Co.

Thursday, March 23

Bedfordshire Branch, Pharmaceutical Society, Medical Centre, Luton and Dunstable Hospital, at 8pm. Mr C. Stevens on "The work of the Council".

Brighton and Hove, Association of Pharmacy, Dudley hotel, Lansdowne Place, Hove, at 7.30pm. Panel discussion on "Stress and angina pectoris".

Bristol Branch, Pharmaceutical Society, Dyrham Lodge, 16 Clifton Park, Bristol, at 7.30pm. Professor E. Shellard on "The education of a modern pharmacist".

Thames Valley Pharmacists' Association, Winthrop house, Surbiton, at 8pm. Combined branch and NPU annual meetings. Mr H. G. Moss on "Around the world in eighty minutes".

West Metropolitan Branch, Pharmaceutical Society, Princess Suite, Royal Garden hotel, W8, at 7pm. Social evening and dinner.

Friday, March 24

Eastbourne Branch, Pharmaceutical Society, Cumberland hotel, Eastbourne, at 7pm. Dinner and dance.

Saturday, March 25

Kings Lynn Branch, Pharmaceutical Society, Duke's Head hotel, Kings Lynn, at 8pm. Annual dinner.

Yorkshire Branch, Guild of Hospital Pharmacists, Rupert Beckett Theatre, University of Leeds, at 9.45am. Symposium on "Drug information".

Sunday, March 26

Anglia Region, Pharmaceutical Society, in association with School of Pharmacy, University of London, Brunswick Square W1. Refresher course, including review of Drug Tariff and its Amendments.

Welsh School of Pharmacy, The University of Wales, Institute of Science and Technology, Cardiff. One week course "Preparations for the hair".

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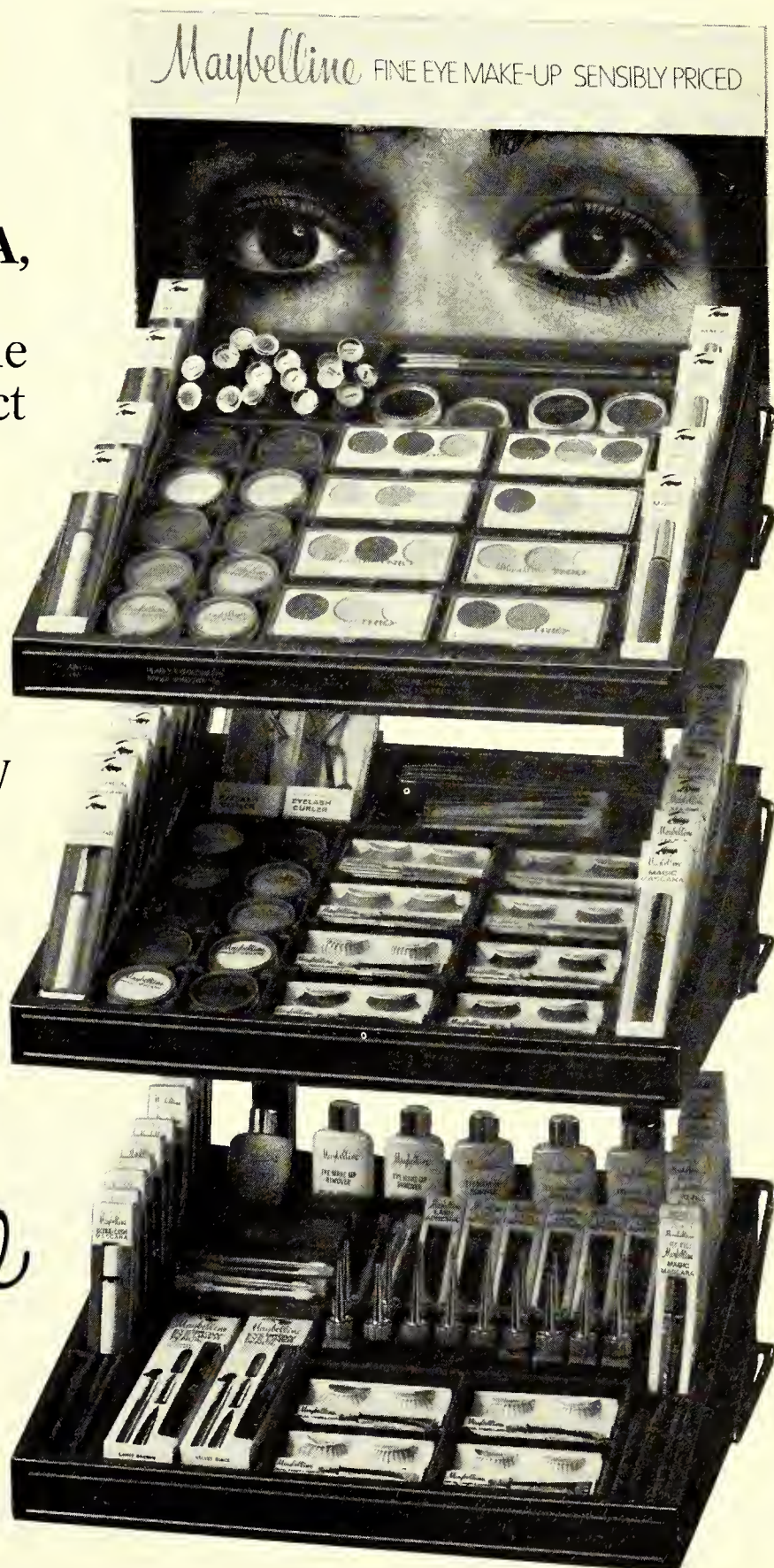
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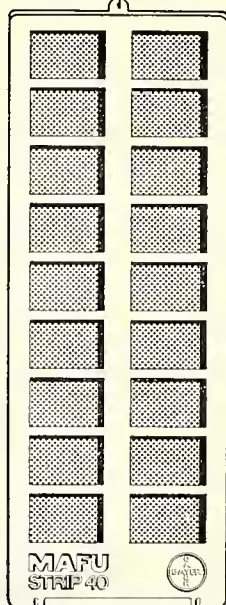
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MARKET NEWS

Big fall in price of mercury

London, March 15: Quotations for mercury have been withdrawn, but the free market last week fell to £68-£72 a flask of 76lb—the lowest level for nearly a decade. Because of the pollution scare and earlier fluctuations in prices, big users have switched to substitutes where possible and the demand for the metal is now much less than previously. It is expected that mercury salts will be reduced soon.

Due to lack of cargo space being booked, ships for Europe did not call at Tuticorin in February. The only senna shipment made during the month was 3 tons of leaves consignment to the UK. India is to export 1,000 metric tons of opium this year valued at Rs 190. Last year exports were 900 metric tons. As opium alkaloids fetch higher prices than raw opium, it is proposed to set up a second plant in Madhya Pradesh having a capacity of 15,000kg a year.

Costa Rican ipecacuanha and gentian roots were again easier while hydrastis was up £0.05lb. Shortages of pepper in near positions boosted prices. Coriander seed was easier while fenugreek was dearer for shipment.

Considerably lower prices for home produced penicillin and streptomycin salts are given below. On the other hand higher costs of cinchona bark are sending up the rates for quinine and quinidine. A number of price reductions were made among vitamins. After a period of hardening prices of riboflavin and pyridoxine have eased. There were also reductions in vitamin E, although the 25 per cent dry powder was marked up.

Pharmaceutical chemicals

Bismuth salts: £ per kg.

	12½-kg	50-kg	250-kg
carbonate	4.68	4.50	4.45
salicylate	4.00	3.50	—
subgallate	4.30	4.10	—
subnitrate	4.25	4.05	4.00

Fentichlor: 50-kg lots £1.73 kg.

Ferrous fumarate: £0.50 kg for 50-kg lots.

Magnesium carbonate: Heavy £192, light £184 per metric ton.

Magnesium oxide: BP (per metric ton); light £560; heavy £890.

Magnesium hydroxide: BPC £560 metric ton.

Magnesium oxide: BP (per metric ton); light £560; heavy £890.

Magnesium peroxide: £15 per cent) £21.93½ cwt.

Magnesium sulphate: BP from £42 metric ton exsiccated £75-£80 ton, ex works.

Magnesium trisilicate: £470 metric ton.

Mercury salts: Per kg in 50-kg lots; ammoniated powder £4.25; oxides—yellow £5 and red £5.20; perchloride £3.60; subchloride £4.55. Iodide £5.05

Penicillin: Potassium, sodium or procaine, sterile £9 per 1,000 Mu for 5-25,000 Mu lots.

Pyridoxine: £4.50 kg; 5-kg £4.47.

Quinidine: Alkaloid (5-kg lots) £44 kg; sulphate (50-kg) £40.60.

Quinine: (Per kg in 85-kg lots) Alkaloid £28.25; bisulphate £21.85; dihydrochloride £27.60; hydrochloride £27; sulphate £23; hydrobromide (15-kg) £27.75.

Riboflavin: £13.35 kg; £5-kg £13.32.

Streptomycin: £11 kg base; dihydrostreptomycin £11.50 kg base.

L-Thyroxine: £1.15 per g.

L-Triiodothyronine sodium: £2.50 per g.

Vitamin A: Oily 1 m iu per g £6.68 kg; 5 kg £6.58 kg; dried acetate 325,000 iu per g £3.48 kg; 500,000 iu, £4.55.

Vitamin E: (per kg) £7.15; 5-kg lots £7.05; 25 per cent dry powder £4.81 and £4.71 respectively; 50 per cent, £5.35 and £5.25.

Crude drugs

Gentian: Root £425 per metric ton spot; £405, cif.

Hydrastis: £1.90 lb spot; £1.85, cif.

Ipecacuanha: (per lb) Matto Grosso £2.75 spot;

£2.60, cif, Costa Rican £2.35 spot; £2.20 cif.

Menthol: (kg) Chinese spot £6; shipment £5.95, cif. Brazilian spot £4.45; March-April £4.10, cif.

Mercury: Quotations withdrawn.

Seeds: (ton) Anise: China star £175, spot;

shipment (125, cif. Caraway: Dutch ex wharf

£39. Celery: Indian £360; shipment £285,

cif. Coriander: Moroccan £74, cif. Cumin: Indian

£235, cif. Dill: Indian £23, cif. Fennel: Indian

£165, cif. Chinese £120, cif. Fenugreek: Moroc-

can for shipment £65, cif. Mustard: £60, £120.

Senega: Canadian £1.60 lb spot and cif.

Senna: (lb) Tinnevely No. 3 faq leaves £0.06½;

pods, hand-picked £0.11½; manufacturing £0.08½;

Alexandria h/p £0.57-£0.65 ex wharf; manufac-

turing cleared.

Turmeric: Madras finger £160 ton; £135, cif.

Valerian: (metric ton) Continental £285; £275, cif;

Indian £290 spot; £280, cif.

Waxes: (ton) Bees' nominal; Candelilla: £570

spot; £540 cif. Carnauba: fatty-grey £375, £345,

cif prime yellow £725 spot; £685, cif.

Witchhazel leaves: Spot £0.30 lb; £0.27 cif.

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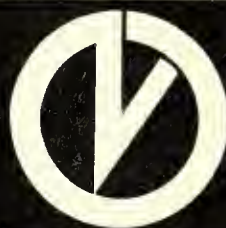
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Application forms obtainable from the Establishment Officer, Home Office, Prison Department (R 10/10 VDC), Portland House, Stag Place, London, SW1.

For further information please telephone the Chief Pharmacist, HM Prison, Holloway (01-607 0231).

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Kent County Ophthalmic and Aural Hospital
Church Street, Maidstone, Kent.

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